

REDEFINING
THE BEST
WAY TO DO
BUSINESS
IN THE
21ST CENTURY



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FEBRUARY 15, 2012

With 21 reporting, EAOC members had \$67,055,990 in total sales for 2011



Phil Kintz of Kintz Cabinets Custom Woodworking gave the classification talk this week and demonstrated why he only uses the best quality conversion varnish to protect his cabinets.



TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

Feb 22nd	Bob Malin
Feb 29th	Carlos Cordova
March 7th	Membership Drive
	Quality Tinting and Screens Board Meeting

GREETERS

Bob Malin
Attorney At Law
John Douthit
Divert Pest Control
John McShane
Summit HR & Payroll



He created an experiment with water on two doors, the top with conversion varnish and the bottom with lacquer. The conversion varnish creates a barrier that held up against the water that was left over night.

company's 25th year in business he and Theresa are celebrating their 30th wedding anniversary. They have four children and four granddaughters. Phil has been self employed since 1987 and in his present shop since 1992. Phil takes pride in building something better with attention to detail, starting with the correct selection of materials and controlling every phase of the process from sales, design, construction and installation. The majority of his business is from referrals and repeat customers.

Since there are so many decisions for the client to make, Phil encourages them to come to his shop to see his wall of samples to selection drawers, glides, finishes and glazes. Phil works mostly with the homeowners, creating beautiful entertainment centers, kitchen and bathroom cabinets, home offices, mantels and entire wood working for custom homes. A good lead for Phil is someone remodeling their home.



Winners (500 points each):

**South America
North America
Caribbean**

MEMBERSHIP

The following firm has been proposed for membership in the **Executives' Association of Orange County**. Any member who wishes to cast a negative vote please call the Executive Director.

FIRST PRINTING

Paxtech
259 S. Randolph Ave., Ste 170
Brea, CA 92821
Rep. Frank Harris
Class. Computer Repair and Networking
Proposed by Brian Polivka

Membership Drive:
Sponsor a new member. After they are in the Association for 90 days you will receive one month's free dues or \$120 cash plus 6000 points for the auction.

New Members Not In Directory

Maribel Lopez 714-724-4243
The Blooming Branch #11
968 N. Enterprise, Orange, CA 92867
Classification: Floral Designs

Carlos Cordova #24 714-630-0111
Quality Tinting & Screens
2990 E. La Palma Ave. B, Anaheim 92806
Classification: Glass Tinting & Screens

Mike Awwad #42 714-236-9599
SERVPRO
5550 Cerritos Ave., Cerritos 90630
Classification: Carpet Cleaning & Restoration