

REDEFINING
THE BEST
WAY TO DO
BUSINESS
IN THE
21ST CENTURY



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SEPTEMBER 1, 2010

With only 35 reporting for 2009, EAOC members had \$75,729,144 in total sales

“Laying it on the Line”

An empty chair at EAOC:

- Receives no business
- Produces no leads
- Gets no referrals
- Meets no members
- Makes no contacts



An empty chair is a waste of your investment and a lost opportunity to develop business in this challenging economy!

EAOC is a weekly business appointment you should not miss.

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

**Sept 8 No Meeting
Happy Labor Day
Week!**

Sept 15 Mini Talks

GREETERS

**Ed Bartolo
AB & B Electronics
Debbie Mundt
College Glass
Rey Eskenazi
ServPro**

MEMBERSHIP

The following firms have has been proposed for membership in the **Executives' Association of Orange County**. Any member who wishes to cast a negative vote please call the Executive Director.

SECOND PRINTING

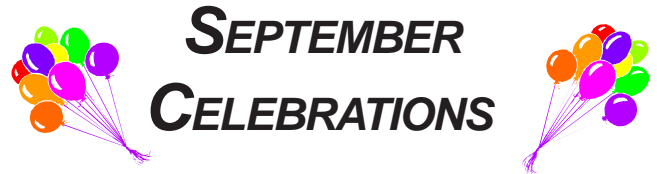
Carlos Gardening Services
P.O. Box 10986
Costa Mesa, CA 92627
Rep. Car;ps Cerem
Class. Gardener, Tree Trimming
Proposed by Bob Hardman

HUB International
4582 Katella Ave.
Los Alamitos, CA 90720
Rep. Gail Roussell
Class. Residentail and auto Insurance
Proposed by Gail Roussell

UMAWL (Music Art Wine Love)
12752 Valley View St. H J K
Garden Grove, 92845
Rep. David
Class. Wine Store
Proposed by Tim Jones

New Program

- Each week during the leads session members are to report any lead that he/she received that has turned into financial gain.
- When there are multiple leads that have turned into business, Chip Julin our Leads Chairman will select one member to explain the lead and the provider of the lead will also discuss how the lead came about.
- Every member who provides a lead that turns into business will have their name go into a drawing (one entry for each profitable lead).
- The last week of the month a winner will be drawn. The pot will include at least \$40 from EAOC and prizes donated by members.



HAPPY EAOC ANNIVERSARY

4 Yrs. Gary Mead
Jen K Floral Design



BIRTHDAY BONANZA

9/05 Carlos Salazar
Salazar Associates

9/07 Jeff Thomas
K2 Solutions

9/07 Lucretia Lake
Lucretia Lake Interiors

9/08 Walt Crancer
Crancer Travel Management

9/09 Phil Kintz
Kintz Cabinets

9/14 Mike Hughes
Nicholas Cheverolet

9/15 Mark Manion
Tustin Personnel Services Inc.

9/19 Molly Millican
Premier Commercial Bank

9/30 Jonathan Judge
Atkinson, Andelson, Loya, Ruud & Romo



WEDDING ANNIVERSARIES

9/11 Bill & Candy Cecil
Merrill Lynch

9/13 Al & Pam Gapik
AJ Alarm Systems

9/17 Pat & Doris Lenahan
Lenahan Construction Company

9/07 Molly & Ron Millican
Premier Commercial Bank



Please Note: If the "Celebration Information" is incorrect or if your information is missing from the above list, please mail or fax in the correct information to the EAOC office