

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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With 6 reporting, EAOC members had 7,344,000 in total sales in 2018.



Hal Grimshaw of Belden Hiramoto Liu & Co. LLP gave the classification talk today. Hal was born and raised in Utah and has been married to Diane for 52 years. They have two children. He has been a member of EAOC since March of 1973.

Belden Hutchison is a full service accounting firm with over 240 years of combined experience. They providing:

- Planning – Tax and financial, budgeting, projecting and investment
- Accounting – audit, review, compilation, system design
- Tax preparation for individuals, partnerships, corporations, trusts, non profits
- Business Formation – Organization, development, evaluations
- Forecasting and Budgets
- Special tax problems with the IRS and the state
- Geography - unlimited, Hal alone, does returns in 20 different states

Hal explained how the new tax law has created major changes in deductions on the Federal returns.

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

January 30th
Brandon Uribe
Compare Business Systems
February 6th
Open

JAN 30TH GREETERS

Erik Reyna
E.R. Painting Services
Ron Dymek
Dymek Freedom Plumbing
Pete Sloan
Emeritus

⇒ Bottom 50% pay no federal income tax

⇒ Top 5 to 1% pay 38% of all federal income tax

The federal government has limited the tax write off to \$10,000. This will include property and state employment taxes.

Medical deductions must be over 7.5% of your adjusted gross income.

Preparing your taxes this year will be challenging, call Hal to make sure it is done correctly.

Good Leads for Hal and Belden Hiramoto Liu Co. are new business, changing the company structure, tax planning for firms or individuals, new arrivals to the area, second look at tax returns or someone unhappy with their current accountant.

Open Classifications

Automobile Detailing

Awnings

Bakery

Business Brokerage

Carpet Cleaning

Dry Cleaning

Electrician / Residential

Florist

IT Consultant

Janitorial

Optometrist

Personal Lines Insurance

Photographer

Physician / Dermatologist

MEMBERSHIP

The following firms have been proposed for membership in EAOC.

FIRST PRINTING

Navin Gupta

CMIT Solutions 657-230-7099

2400 E. Katella Ave., Ste. 800, Anaheim

Class: IT Services

Proposed by Wesley Oliver

Santo Santana

1003 Bishop St. #5, Santa Ana

714-925-0368

Class. Gardner

Proposed by Pete Sloan, Joe Lightman

Teresa Taylor

T. Taylor Photography

23600 El Toro Rd., Lake Forest

949-461-0606

Class. Photographer

Proposed by Gayle Stewart

Welcome Board

Gilbert Valadez #22

First Rate Door Systems

140 W. Orangethorpe Ave. #53

Placentia

714-726-0899

Class. Garage Doors

Thought for the Week

"Other people and things can stop you temporarily. You're the only one who can do it permanently"

Zig Ziglar