

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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With 15 reporting, EAOC members had \$51,473,000 in total sales in 2018.



This week's spotlight is on Gizi Clemmer, with First Team Christie's International Real Estate! Gizi is a Residential Realtor with a financial background in the banking industry, which helps her to *thoroughly* understand the entire financial process of buying, selling and investing in Real Estate. Gizi is also a team member of The Real Estate Super Hero Team at First Team, which is the company's *ibuyer* Division. This gives her access to over 700 vetted cash investors, that are all looking to invest in distressed homes, bringing them back to model new

which upgrades values in the neighborhood. Taking the distressed to impressed.

Working in smaller business banks with focus on extremely personal customer service, Gizi knew that she was ready to move on when her last small boutique bank was purchased by a larger bank, with a less "service-oriented" culture. It was time for a change. Switching to Real Estate was a natural next step for her, so Gizi left banking, and the rest is history.

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

OCTOBER 9TH 2019

Oct 9th Kevin Bastianelli
KB Works
Oct 16th Doug Whitney
ABenefitStore.com

Greg Peterson
Sadler Roofing
Kevin Bastianelli
KB Works
Tracy Roberts
Law Office of Tracy J. Roberts

Gizi has an excellent track record of providing quality service, unmatched communication, and a drive to succeed and serve. She is incredibly involved and supportive of the communities she works in. She is senior certified and prides herself on being extra understanding and gentle when working with sensitive situations involving our senior population, hoarding and other challenges that may be present. She is here to help.

Gizi finds ways to work creatively around extreme circumstances, such as when the seller doesn't want the general public to be able to access the home prior to purchasing, which is challenging, since this removes the option of Open Houses and private viewings. But, this has not been impossible with Gizi! There are options!

Her mission for the remainder of 2019 is to offer each and every member of the EAOC a one-on-one sit down to learn more about how we all can better work together, and to offer a FREE Title Review and Current Market Analysis.

THANK YOU, Gizi, and we all look forward to working with you!

Thought for the Week

"The purpose of a business is to create a customer who creates customers."

- Shiv Singh

MEMBERSHIP

The following firms has been proposed for membership in EAOC.

FIRST PRINTING

Agustin Jasso, Jr.

Builders Direct Insurance Services

2122 S. Grand Ave., #A, Santa Ana

949-356-6375 Ext. 101

Class. Commercial Insurance

Proposed by Sammy Montoya

Leslie McCarthy

NFP Property & Casualty Services

1551 N. Tustin Ave., #500, Santa Ana

714-577-4514

Class. Commercial Insurance

Proposed by Ron Dymek

Mike Smith

Beard Boy Productions

17518 Von Karman Ave., Irvine

949-752-7113

Class. Video Production

Proposed by Katie Quinn

William Kessler

Kessler Family Wellness

1431 Warner Ave., #D, Tustin

714-258-7116

Class. Chiropractor

Proposed by Gayle Stewart

Patrick Cecil (Change in Rep.)

Merrill Lynch

100 Spectrum Center Dr. Ste. 1100

Irvine, CA 92618

949-859-2958

Class. Financial Investments