

REDEFINING  
THE BEST WAY  
TO DO BUSINESS  
IN THE  
21ST CENTURY



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**OCTOBER 24, 2018**

**With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.**



TO SUCCEED IN  
BUSINESS IT'S NOT

**WHAT**

YOU KNOW BUT

**WHO**

YOU KNOW THAT

**COUNTS MOST!**

Randy Smith of RC Smith Design Build gave the Classification presentation on accessory dwelling units or granny flats last week. Randy explained that an ADU is a secondary dwelling unit with complete independent living facilities for one or more persons that is detached, attached or repurposed of existing space. ADU can be constructed on any lot zoned for residential use and can be legally rented.

**SCHEDULE**

**Oct. 31st - Greg Peterson  
Sadler Roofing  
Board Meeting  
Nov 1st Kintz Cabinets  
Offsite**

**GREETERS - OCTOBER 31ST**

**Kelly DeWindt  
Speedpro Imaging  
Nick Kirkland  
Wright Finnegan & Carter  
Jerry Davis  
Jerry Davis Painting**

The benefit of an ADU is it is affordable (optional cost savings with factory built units), flexible, source of rental income, and extended family can be near. They are unique opportunities to address a variety of housing needs: family members, friends, students, elderly, in-home care providers, disabled/ veterans, rentals, and Airbnb (where allowed).

The California Legislature found and declared that allowing Accessory Dwelling Units in single family and multifamily zones provides additional rental housing and are an essential component in addressing housing needs in California. Legislation took effect January 1, 2018, which included setback and passageway reduced requirements. Utilities need to be connected to the existing dwelling. No local government can preclude ADUs.

### **Build in Place 6-12**



### **Prefabricated 2-3 months**



## **Open Classifications**

**Automobile Detailing**

**Awnings**

**Bakery**

**Business Brokerage**

**Carpet Cleaning**

**Dry Cleaning**

**Electrician / Residential**

**Garage Doors & Openers**

**Janitorial**

**Jewelry**

**Locksmith**

**Optometrist**

**Physician / Dermatologist**

**Physician / Internist**

**Picture Framing**

**Senior Care Service**

**Window Cleaning**

**Thought for the Week**

*“The only way to coast is  
down hill”*

*Zig Ziglar*