

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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NOVEMBER 20, 2019

With 15 reporting, EAOC members had \$51,473,000 in total sales in 2018.



Thank you to our resident Barista members Erika and Jessica Tobias of The Perfect Kup, and to Pastry Chef Cindy Tobias of The Pacific Patisserie for treating us to one delicious morning meeting LIVE interview!

Jessica's coffee creations can

be found at special events, corporate parties, breakrooms, and even for sale on Etsy! She spilled the beans that all of her coffee flavors are named after her own family members. Jessica has service and maintenance options available for those with their own machines, so when it comes to coffee, one phone call has all of your java needs COVERED!



TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

**Nov 27th No Meeting—
Happy Thanksgiving!**

**Dec 4th White Elephant Party
at The Green Parrot Villa**

GREETERS DECEMBER 4TH

**NO GREETERS—
White Elephant Party!**



Cindy's family has been in the pastry business for many years, with TWO successful family-owned bakeries in Mexico. This is where a lot of her baking tricks originated, including the secret to keeping cakes

light and fluffy, every single time. Her pastries and artistic cakes can not only be found at weddings, baby showers, and special events, but can also be found in large office settings with employee celebrations.

Since coffee and pastries are an easy sell, the perfect leads for Jessica and Cindy would be anyone with an upcoming special event, or who works in an office.



Be sure to follow Jessica's and Cindy's culinary adventures on Instagram!

@PerfectKup

@PacificPatisserieOfficial

MEMBERSHIP

The following firms have been proposed for membership in EAOC.

SECOND PRINTING

Byron Sandoval

West Coast Carpet Cleaning

555 S. Central Park Ave. E, Anaheim
714-510-4566

Class. Carpet Cleaning

Proposed by Erik Reyna



DECEMBER CELEBRATIONS



HAPPY EAOC ANNIVERSARY

14 Yrs. Jonathan Judge

Atkinson, Andelson, Loya, Ruud & Romo

BIRTHDAY BONANZA

12/6 Lydia Pooler

Jub Jub Interactive

12/17 Wesley Oliver

AXIA Home Loans

12/19 Sammy Montoya

La Chiquita Restaurant

12/21 Doug Whitney

ABenefitStore.com

12/22 Lorna Scherff

Speedpro Imaging

12/23 Ron Dymek

Dymek's Freedom Plumbing

WEDDING ANNIVERSARIES

12/3 Carlos & Tammy Salazar

Salazar & Associates



Wednesday, December 4th is the White Elephant Gift Exchange at the morning meeting! Please wrap a gift of any dollar value. It can be a used item, however, it still needs to work.