

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



1405 WARNER AVE., STE. B
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PHONE (714) 258-8340
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DECEMBER 20, 2017

With 27 reporting, EAOC members had \$518,164,961, in total sales in 2016.



TO SUCCEED IN
BUSINESS IT'S NOT

WHAT

YOU KNOW BUT

WHO

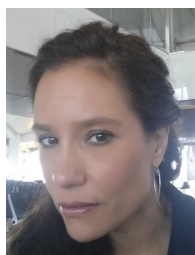
YOU KNOW THAT

COUNTS MOST!



New Board of Directors

<u>Position</u>	<u>Name</u>	<u>Term</u>
President	Carlos Salazar	05/18
Vice President	Pete Sloan	11/18
Secretary	Jeannie McDaniels	05/19
Treasurer	Sammy Montoya	11/18
Director	Terry Voll	05/18
Director	Simone Kvalheim	05/18
Director	Doug Whitney	11/18
Director	Wesley Oliver	05/18
Director	Dawn Michele Check	05/19



SCHEDULE

Dec 27th & Jan 3rd

No Meetings



Happy Holidays!

GREETERS

Ricardo Barrera

Photography by Ricardo

Carlos Salazar

Salazar & Associates

Manny Gonzalez

Party Rentals & Catering

MEMBERSHIP

The following firm has been proposed for membership in the Executives' Association of Orange County. Any member who wishes to cast a negative vote, please call the Executive Director.

FIRST PRINTING

Change of Firm: A24 Cyberlock
760-792-0050 Rick 760-953-9484 Simone
333 W. City Blvd. West, Ste. 1753
Class: Merchant Services
Representative: Rick & Simone Kvalheim
Proposed by Simone Kvalheim

Open Classifications

Carpet Cleaner

Window Washing

Residential Electrician

Mechanic

Bakery

Car Detailing

The Board is looking for volunteers to serve on the membership committee. Dawn Michele Check has volunteered to serve as the Membership Chair. She needs your help to contact our existing members to encourage membership development. This would only take less than half hour a week to make some phone calls.

Around the World in 80 Days

The Leads Auction starts in

January so bring in a new member and earn 10,000 points!

Auction Contest Scoreboard

NEW MEMBERS **10000 Points**

Turn in proposal 500 Points
Bring approved prospect 1000 Points
to meeting

Prospect joins 8500 Points

Every member on a team that brings in a new member receives 500 points.

LEADS **10 TO 1000 Points**

General Lead 10 Points

Third Party Lead 500 Points

Shanghai 1000 Points

BUSINESS **5 to 1000 Points**

CRUISE SHIP

Direct Business 5 Pts. for every \$50,
(all year long)

500 Pts. max per transaction

**1000 points max with each member during the contest.*

AIRLINE

Business from Lead 10 Pts. for every \$50,
a lead

1000 Pts. max

DONATIONS **25 to 500 Points**

Donating a Weekly 25 Points

Door Prize

Donations for Auction 1 Point per \$1.00
**value of each item not to exceed 500 pts*

TEAM COMPETITION **500 Points**

Weekly Team Winners 500 Points per
Team Member

Each week every member on the team that has the most leads will receive 500 points.