

REDEFINING  
THE BEST WAY  
TO DO BUSINESS  
IN THE  
21ST CENTURY

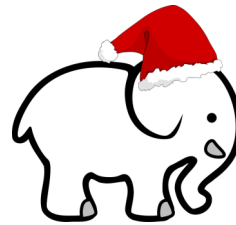


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**With 15 reporting, EAOC members had \$51,473,000 in total sales in 2018.**



**FUN TIMES AT THE  
EAOC WHITE  
ELEPHANT  
GIFT EXCHANGE!**



TO SUCCEED IN  
BUSINESS IT'S NOT

**WHAT**

YOU KNOW BUT

**WHO**

YOU KNOW THAT

COUNTS MOST!

**SCHEDULE**

**Dec 11th Kenneth King  
Jub Jub Interactive**

**Dec 18th Wesley Oliver  
Axia Home Loans**

**GREETERS DECEMBER 11TH**

**Tyler Douthit  
Divert Pest Control**

**Teresa Taylor  
T. Taylor Photography**

**Lorna Scherff  
Speedpro Imaging**



## Thought for the Week

*“The two most important days in your life are the day you are born, and the day you find out why.”*

*- Mark Twain*

## 10 THINGS THAT REQUIRE ZERO TALENT

1. Being On Time
2. Making An Effort
3. Being High Energy
4. Having A Positive Attitude
5. Being Passionate
6. Using Good Body Language
7. Being Coachable
8. Doing A Little Extra
9. Being Prepared
10. Having A Strong Work Ethic

## **EAOC MEMBER TRIVIA**

**Q:** Which EAOC member's business repaired damages caused by an ACTUAL TORNADO here in Orange County?

**A:** *Greg Peterson*