

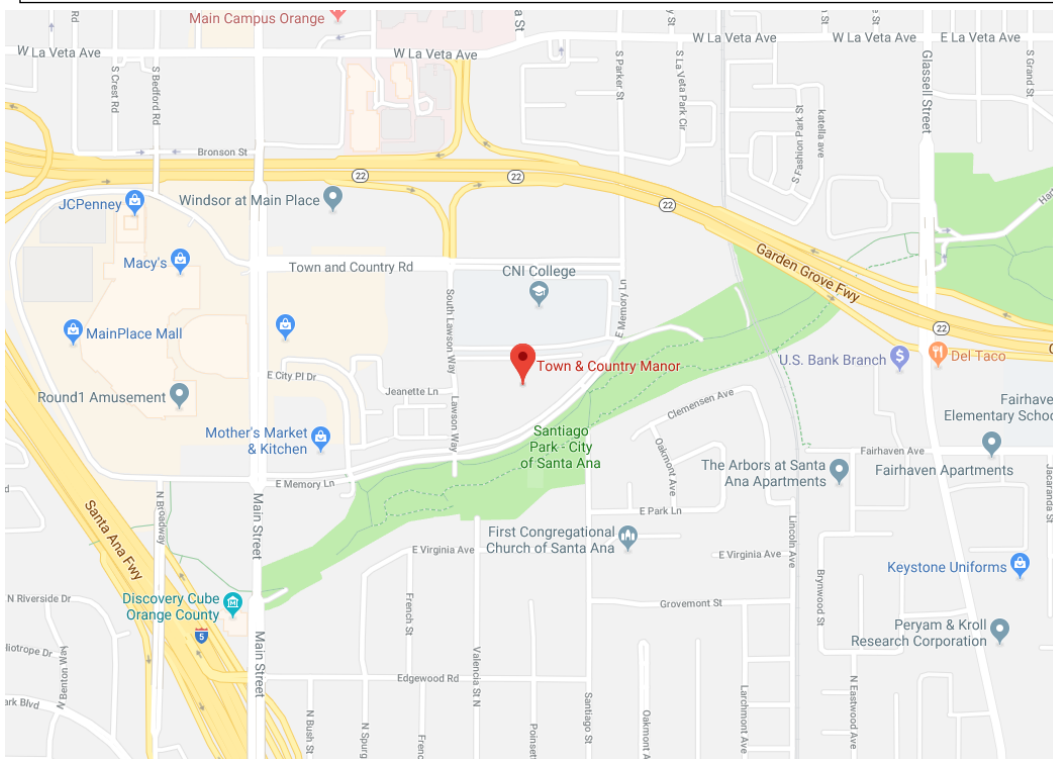
REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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December 5, 2018

With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.



TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

**RC Smith Design Build Off Site
Town & Country Manor
555 E. Memory Lane, Santa Ana 92706**

SCHEDULE

DEC 12TH

**Dec 12th Randy Smith
RC Smith Design Build
Off Site
Dec 19th & 26th, Jan 2nd
No Meetings
Happy Holidays**

**RC Smith Design Build
Off Site at
Town & Country Manor
A Senior Community
555 E. Memory Lane
Santa Ana, 92706**

Open Classifications

Automobile Detailing

Awnings

Bakery

Business Brokerage

Carpet Cleaning

Dry Cleaning

Electrician / Residential

Garage Doors & Openers

Janitorial

Jewelry

Locksmith

Optometrist

Physician / Dermatologist

Physician / Internist

Picture Framing

Senior Care Service

Window Cleaning

Taking Charge of the Situation:

One can spend a lifetime assigning blame, finding a cause “out there” for all troubles that exist.

Contrast this with the “responsible attitude” of confronting the situation, bad or good, and instead of asking, “What caused the trouble? Who was to blame?” asking, “How can I handle this present situation to make the best of it?”

*Abraham Maslow -
Psychologist*

Thought for the Week

“Your business is never really good or bad. Your business is either good or bad, right between your own two ears.”

Zig Ziglar

Board of Directors

The following members have volunteered and were elected to serve on the Board of Directors:

Carlos Salazar

Nick Kirkland

Pete Sloan