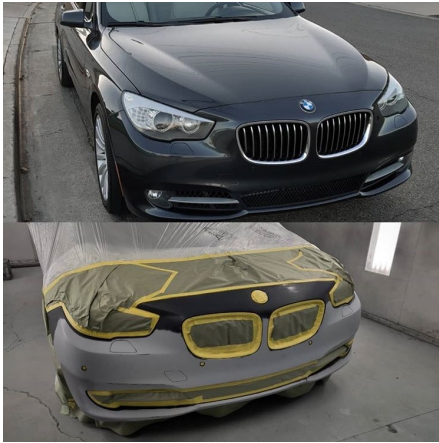


REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



31441 SANTA MARGARITA
PKWY, #115
RANCHO SANTA MARGARITA,
CA 92688
PHONE (949) 525-8412
FEBRUARY 19, 2020

With 13 reporting, EAOC members had \$122,282,200 in total sales in 2019.



What a wonderful presentation this week by the super-talented Erik Reyna of E.R. Painting Services! We knew he was great at what he does, but we didn't realize what an ARTIST he is, doing so much more than painting cars in his auto body shop.

Based in Santa Ana, and family-owned and operated since 2009, Erik and his crew can paint just about anything! From the obvious auto

projects and restorations, to store fronts, to medical equipment and even guitars—nothing is treated as less than a work of art, and the stellar 5-star reviews you'll find on [Yelp](#) are thorough testaments to that.

As if the reviews and photos aren't enough, E.R. Painting Services boasts a jaw-dropping 10-minute response time on Yelp, providing estimates FAST. Plus, customers get free towing to the body shop, so they don't have to worry about putting themselves at risk driving their car in after an accident.

Since many of our cars have seen their share of fender-benders, Erik kindly gave us some recommendations of what to do after a

TO SUCCEED IN
BUSINESS IT'S NOT

WHAT

YOU KNOW BUT

WHO

YOU KNOW THAT

COUNTS MOST!

SCHEDULE

**Mar 4th—Ron Dymek
Dymek's Freedom Plumbing**

**Mar 11th—Tyler Douthit
Divert Pest Control**

GREETERS FEBRUARY 26TH

**Lisa McCune
Affinity24**

**Kenneth King
Jub Jub Interactive**

**Randy Smith
RC Smith Design Build**



car accident:

1. ALWAYS call 911, or the police
2. Get phone numbers from witnesses
3. Take photos
4. See a doctor; get an X-ray
5. Let the insurance companies decide who is at fault

In addition to learning what to do AFTER an accident, we were given some tips on how to maintain and protect our vehicle's paint year-round. It's recommended that you wash your car weekly, wax, and invest in a spray wax for in between washes, to apply touch-ups after removing stains and tar spots. This will keep paint-damaging hard water from affecting the clear coat, and keep your car looking new and shiny.

Erik happily works with insurance companies, and is rated in the top 3 body shops in Santa Ana.

THANK YOU, Erik, for helping us protect ourselves AND our cars! **For more information please visit ERPaintingServices.net!**



Thought for the Week

"Discipline is choosing between what you want now and what you want most."

- Abraham Lincoln



Oh Baby!

Dear EAOC Members:

From the bottom of my heart, THANK YOU for all of the love you showed me before I head off for maternity leave!

I am SO excited for my next meeting, when I can introduce my little "future-EAOC-member" to the most kind and wonderful group of friends that I have ever had the gift to work with!

You are all so much more than an association of prestigious business owners; you are truly a FAMILY, and I felt that more than ever when you put together this wonderful basket of surprises and messages for my little baby on board!

I am grateful for you all, and I hope you know how much this means to me. I will keep the card forever!

Thank you, thank you, thank you!

~ Katie Quinn

EAOC Executive Director