

REDEFINING  
THE BEST WAY  
TO DO BUSINESS  
IN THE  
21ST CENTURY



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**MARCH 7, 2018**

**With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.**

Brian Wensel of Bob's Automotive Enterprises of Garden Grove was our host this week. Brian comes from Burbank, South Dakota, population 64 and he is related to all of them. Bob's Automotive has been in existence since 1954. Brian came sixteen years ago, started by working on brakes. He progressed to helping in the office, then shop foreman and General Manager in 2015. He bought the business in 2017.



They are now open on Saturdays working on all domestic and Asian cars. If you have a European car he has a source to repair it. Bob's Automotive is a member of a nationwide warranty system. Any repairs done at Bob's Automotive are warrantied for two years or 24,000 miles. It also includes roadside assistance for 365 days. Including Brian there are seven employees. They love to work on classic cars. He said "if the part exists he will find it".



Brian explained the computer tests for what systems are not working on newer cars. He also sells tires. A good lead for Bob's Automotive is anyone that has a car.

TO SUCCEED IN  
BUSINESS IT'S NOT

**WHAT**

YOU KNOW BUT

**WHO**

YOU KNOW THAT

COUNTS MOST!

**SCHEDULE**

**March 14th Ricardo Barrera**  
**Photography by Ricardo**  
**March 21st Open**  
**March—28th Open**  
**Board Meeting**

**GREETERS**

**Jerry Davis**  
**Jerry Davis Painting & Wallcovering**  
**Doug Whitney**  
**ABenefitStore.com**  
**Kenneth King**  
**Jub Jub Interactive**

## MEMBERSHIP

The following firms have been proposed for membership in the Executives' Association of Orange County. Any member who wishes to cast a negative vote, please call the Executive Director.

## FIRST PRINTING

Odor Removal Experts of Orange County  
714-605-0846

P.O. Box 3906, Tustin, 92781

Classification: Odor Removal Service

Representative: Mike Lightman

Proposed by Joe Lightman

## SECOND PRINTING

**ER Painting Services** 714-866-9753

1306 E, Edinger Ave., Ste. A Santa Ana

Class: Body Shop

Representative: Eric Reyna

Proposed by Ricardo Barrera

**Helen's Design** 949-350-5122

helensdesign@cox.net

Class: Printing Broker & Graphic Design

Representative: Helen Pettus

Proposed by Simone Kvalheim

## Thought for the Week

"All of us perform better and more willingly when we know why we're doing what we have been told or asked to do." *Zig Zigler*

**Open Classifications**

**Automobile Detailing**

**Awnings**

**Bakery**

**Business Brokerage**

**Carpet Cleaning**

**Dry Cleaning**

**Electrician**

**Funeral Home**

**Garage Doors & Openers**

**Golf Course & Lessons**

**Janitorial**

**Moving & Storage**

**Physician -**

**General Practice**

**Physician—Dermatologist**

**Window Cleaning**

***Bring a new member in by  
April 18th and earn  
10,000 points for the  
auction***