



WITH 13 REPORTING, EAOC MEMBERS HAD \$122,282,200 IN TOTAL SALES IN 2019.

## The EAOC Weekly

### SPOTLIGHT ON: COMMERCIAL GENERAL CONTRACTOR RANDY SMITH

This week's morning meeting had the most interesting presentation by EAOC member Randy Smith! Randy is currently working on a 14-story building, including tasks the require him to brave being on the rooftop!



Randy's commercial general construction and project management firm, RC Smith Design Build, follows an important statement: "Trust is one of the things we build well."

Everyone at EAOC knows that this motto is undeniable! Having been in the construction business for over 40 years, RC Smith Design Build strives to work closely with their clients to accomplish the highest quality workmanship.



**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

#### UPCOMING SPEAKER SCHEDULE

**MAY 6, 2020**

Lisa McCune  
Affinity 24

**MAY 13, 2020**

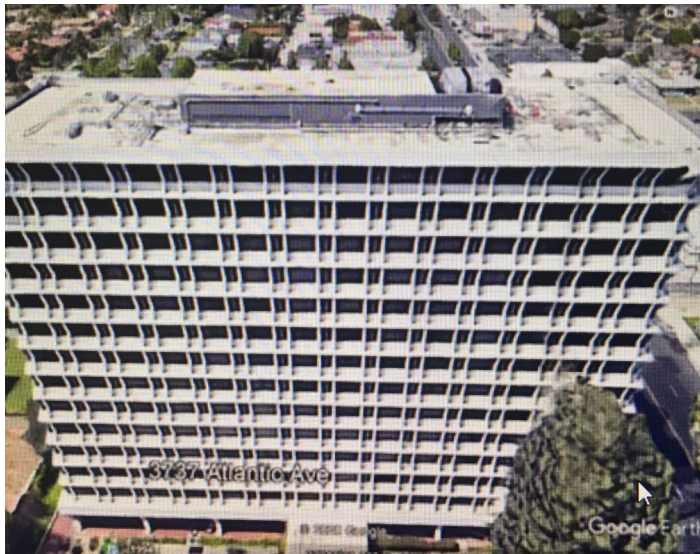
Greg Parker  
HCI Environmental



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*The 14-story building Randy is currently working on.*

Randy specializes in:

- \* Commercial general construction and design
- \* Tenant improvement
- \* Infrastructure improvement
- \* Healthcare clinics expansions and refreshes
- \* City coordination for permits

They've always built products as if they were building for themselves. In a very real sense, they feel that every project *is* their own. Their mission is to adopt every client's vision, to deliver that vision, and to earn repeat business and wholehearted referrals from their clients.

We are fortunate to have Randy on the EAOC roster, and we can't wait to see the final results of his current project!

**For more information on RC Smith Design Build, or to book your consultation, please contact Randy at [www.RCSmithDesignBuild.com](http://www.RCSmithDesignBuild.com).**

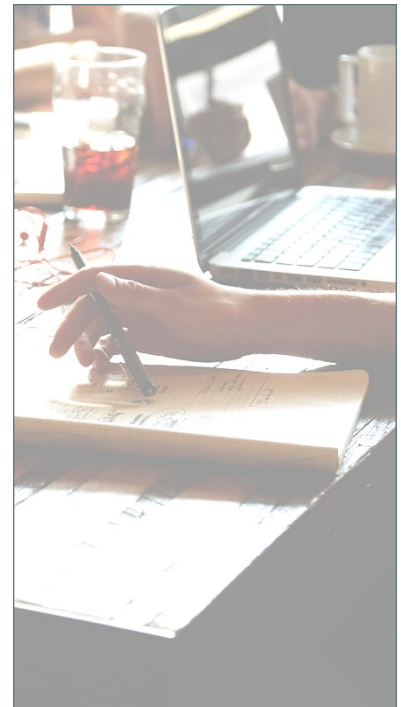


*Before*

*After*

## HAVE YOU...?

- Updated your Yelp and social media pages with CURRENT operating hours and information?
- Made sure you are accepting online payments?
- Added an online payment processor to your website?
- If your office is EMPTY, do you have an alarm system in place?
- If your business is OPEN, do you have a banner up?
- Updated your International Association profile?



## THOUGHT OF THE WEEK

*“When I was a boy and I would see scary things in the news, my mother would say to me, ‘Look for the helpers. You will always find people who are helping.’” - Mister Rogers*

## MAY CELEBRATIONS

### HAPPY EAOC ANNIVERSARY

**10 YRS—Gary Gregg**  
*Creating With Glass*

**14 YRS— Terry Voll**  
*Terry’s Custom Auto Glass*

### BIRTHDAY BONANZA

**5/9—J. Tyler Douthit**  
*Divert Pest Control*

### WEDDING ANNIVERSARIES

**5/5—Gary & Carol Gregg**  
*Creating With Glass*

**5/6—Lorna & Rand  
Scherff**  
*SpeedPro Imaging*

**5/26—Jim & Shirley  
Mahoney**  
*Honorary Member*



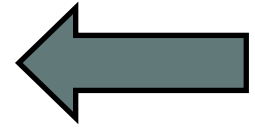
Please Note: If the ‘Celebration Information’ above is incorrect or missing, please email the correct information to the EAOC office immediately.





# EAOC QUICK LINKS

One-click Access to EAOC Members

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