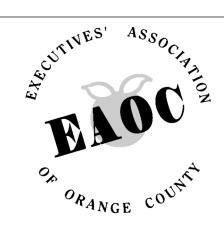
REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



1405 WARNER AVE., STE. B
TUSTIN, CA 92780
PHONE (714) 258-8340
FAX (714) 784-7806
APRIL 3, 2019

With 15 reporting, EAOC members had \$51,473,000 in total sales in 2018.

Around the World in 80 Days

EAOC 2019 AUCTION, April 10, 2019

Green Parrot Villa, 2035 N. Main St. Santa Ana, CA 92706 Cocktails & Silent Auction, 5:30 P.M.

Dinner, 6:30 P.M. Live Auction, 7:30 P.M.

Menu - Salad, Selection: Beef or Fish

Price: \$50.00 per person

What are you going to donate?

Have you sent in all the business you transacted in the last year?

TO SUCCEED IN

BUSINESS IT'S NOT

WHAT

YOU KNOW BUT

WHO

YOU KNOW THAT

COUNTS MOST!

April 5th Flag Day Luncheon April 10th No Morning Meeting Evening Auction April 17th Greeters Ron Dymek Dymek Freedom Plumbing Joe Lightman Seven Gables Real Estate Gary Gregg Creating With Glass

SCOREBOARD

NEW MEMBERS 10,000 POINTS

Turn in proposal 500 Points
Bring approved prospect 2000 Points

to meeting

Prospect joins 7500 Points Every member on a team that brings in a new member receives 500 points.

LEADS 10 TO 1000 POINTS

General Lead 10 Points
Third Party Lead 500 Points
Shanghai 1000 Points

BUSINESS 5 to 1000 POINTS

CRUISE SHIP

Direct Business 5 Pts. for every

\$50, (all year long)

500 Pts. max per transaction

*1000 points max with each member during the contest.

AIRLINE

Business from Lead 10 Pts. for every

\$50, a lead 1000 Pts. max

DONATIONS 25 to 500 POINTS

Donating a Weekly 25 Points

Door Prize

Donations for Auction 1 Point per \$1.00 *value of each item not to exceed 500 pts

TEAM COMPETITION 500 POINTS

Weekly Team Winners 500 Points per

Team Member

Each week every member on the team that has the most leads will receive 500 points.

Open Classifications

Automobile Detailing Bakery

Business Brokerage
Carpet Cleaning
Dry Cleaning

Electrician / Residential

Florist

IT Consultant

Jewelry

Optometrist

Personal Lines Insurance

Physician / Dermatologist

Physician / Internist

Restaurant Chinese

Restaurant Italian

Thought for the Week

Make your life a masterpiece; imagine no limitations on what you can be , have or do. Brian Tracy