

REDEFINING  
THE BEST WAY  
TO DO BUSINESS  
IN THE  
21ST CENTURY



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**MAY 23, 2018**

**With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.**



Erik Reyna and his brother, Ruben of E.R. Painting Services were our hosts this week. Their philosophy is simple — fast, friendly and honest service. They understand that not every repair needs go to a full auto collision facility and that in most cases,

cosmetic repairs can be done in one day or less. Their goal is to get your car back to you as soon as possible without compromising quality and service. They have been in business for nine years, three years in the Santa Ana location.

They work with all insurance companies on collision damaged vehicles, and custom and classic cars. They provide a lifetime warranty with original parts and will arrange towing. By law, the owner of a damage vehicle can go to any body shop. We all had a clean air experience in the spray booth.

TO SUCCEED IN  
BUSINESS IT'S NOT

**WHAT**

YOU KNOW BUT

**WHO**

YOU KNOW THAT

COUNTS MOST!

### SCHEDULE

**May 30th No Meeting**  
**June 6th Mike Lightman**  
**Odor Removal Experts**  
**June 13th Open**

### NO MEETING NEXT WEEK

**Have a Safe Holiday**  
**Weekend!**



**Thought for the Week**

**"You have everything you  
need to build something  
Far bigger than yourself"**

***Seth Godin***