

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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JUNE 6, 2018

With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.

Mike Lightman with Odor Removal Experts of Orange County gave the Classification Presentation this week. Mike was born in New Jersey and moved to California in 1973. He is married and has four children. Mike loves to golf and go deep sea fishing.

Mike informed us that they are coming into their busiest time of year. Heat causes bacteria to grow and increase odors. They remove odor and decontaminate houses, apartments, commercial buildings (bars, restaurants, medical facilities), cars, trucks, RVs and boats. This includes any organic odor:

dog and cat urine smell; cigarette, cigar and marijuana smoke; fire smoke; cooking smells; plumbing back up; skunk, mice, rat and dead animals; mold, mildew, bacteria, allergens; animal dander, plant pollen; smell new carper, furniture or paint; sick building syndrome.

During the treatment Ozone is produced in very high concentration levels within the treatment area under the direction of a trained technician. This method is only performed in unoccupied premises. They seal everything including all outlets. After treatment the area is then ventilated from an exterior source of new air and re-occupation may begin again. This treatment is not for the do-it yourselfer. Safety first!

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

June 13th Kelly DeWindt
Speedpro Imaging
June 20th Open
June 27th Open

GREETERS

Donny Delfin
Pacific Western Bank
Dirk Lewin
Creative Rug Design & Stoneworks
Randy Smith
RC Smith Design Build

Open Classifications

Attorney, General Practice

Automobile Detailing

Awnings

Bakery

Business Brokerage

Carpet Cleaning

Dry Cleaning

Electrician Residential

Funeral Home

Garage Doors & Openers

Golf Course & Lessons

**Insurance/Residential/Auto/
Recreational**

Janitorial

Jewelry

Optometrist

Physician Dermatologist

Podiatrist

Senior Care Service

Window Cleaning



JUNE CELEBRATIONS



HAPPY EAOC ANIVERSARY

1 Yr. Randy Smith

RC Smith Design Build

10 Yrs. Phil Kintz

Kintz Cabinets

21 Yrs. Jerry Davis

**Jerry Davis Painting &
Wallcovering**

45 Yrs. Dirk Lewin

**Creative Rug Design &
Stoneworks**

BIRTHDAY BONANZA

6/5 Timothy Osborn, D.C.

Osborn Chiropractic

6/22 Terry Voll

Terry's Custom Auto Glass

WEDDING ANNIVERSARIES

6/4 Andy & Helga Ross

ABenefitStore.com

6/11 Randy & Cynthia Wind

The Wind Group

6/14 Joe & Kristina Lightman

Star Real Estate

6/23 Rick & Cherry Baker

PAV-KOTE, Inc.

6/30 Clifford & Carolyn Phipps

Clifford Phipps, DDS

Thought for the Week

Far too many people have no idea of what they can do because all they have been told is what they can't do. They don't know what they want because they don't know what's available for them.

Zig Ziglar

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office.