

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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JULY 25, 2018

With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.



Tyler Douthit of Divert Pest Control gave the Classification presentation today. He explained that pests move when the weather changes and they are searching for water.

Tyler is a native Californian raised in Orange County. He has been in the industry since 1994 and owned Divert

since 2000.

Divert is a full service pest and termite control company. They exterminate or deal with ants, fire ants, spiders, crickets, fleas, rats, mice, waterbugs, roaches, wasps, bed bugs, termites, birds and all other types of pests. There are subterranean and dry termites. Tyler will repair termite damage.

They do free termite inspections but will charge for an escrow report. They have competitive rates and quality workmanship on commercial or residential property. Divert is licensed, bonded and insured. The best way to keep pests away is to be on a monthly preventative maintenance program with Divert Pest Control.



TO SUCCEED IN
BUSINESS IT'S NOT

WHAT

YOU KNOW BUT

WHO

YOU KNOW THAT

COUNTS MOST!

SCHEDULE

August 1st
Al Gapick
AJ Alarm Systems

GREETERS AUGUST 1ST

Joe Lightman
Seven Gables Real Estate
Gary Gregg
Creating With Glass
Dr. Tim Osborn
Osborn Chiropractic

**We need firms in these
Classifications:**

**Attorney, General Practice
Roofer**

**Insurance/Residential/
Auto/Recreational**

Window Cleaning

Garage Doors

Automotive Detailing

Electrician Residential

**Members in these
classifications would
see a return on their
dues investment
immediately and we
would increase our
dependable source of
supply!**

Thought for the Week

You cannot tailor make the situa-
tions in life, but you can tailor make
the attitudes to fit those situations
before they arise.

Zig Ziglar



AUGUST CELEBRATIONS



HAPPY EAOC ANNIVERSARY

5 Yrs. Michael Banhagel

Lawyers Title

18 Yrs. Carlos Salazar

Salazar Associates

BIRTHDAY BONANZA

8/1 Gayle Stewart

Gayle Stewart Enterprises

8/23 Mike Hughes

Simpson Chevrolet

8/24 Gary Gregg

Creating With Glass

8/29 Kelly DeWindt

Speedpro Imaging

8/30 Erik Reyna

E.R. Painting Services

WEDDING ANNIVERSARIES

8/1 Lee & Lydia Pooler

Jub Jub Interactive

8/6 Rick & Simone Kvalheim

Affinity 24

8/14 Jonathan & Elizabeth Judge

**Atkinson, Andelson, Loya, Ruud
& Romo**

8/19 Pete & Joy Sloan

Emeritus Member

8/20 Terry & Debra Voll

Terry's Custom Auto Glass