

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



1405 WARNER AVE., STE. B
TUSTIN, CA 92780
PHONE (714) 258-8340
FAX (714) 784-7806

AUGUST 15, 2018

With 16 reporting, EAOC members had 813,885,900 in total sales in 2017.



TO SUCCEED IN
BUSINESS IT'S NOT

WHAT

YOU KNOW BUT

WHO

YOU KNOW THAT
COUNTS MOST!

SCHEDULE

August 22nd
Mini Talks
Manny Gonzalez of Confetti
Events
Dr. Clifford Phipps, DDS

GREETERS AUGUST 22ND

Sammy Montoya
La Chiquita
Nick Kirkland
Wright Finnegan & Carter
Jerry Davis
Jerry Davis Painting

Gary Gregg of Creating With Glass gave the classification talk this week. Gary was raised in Whittier California. After serving in the military he worked for his brother-in-law at a fixture manufacture firm dealing with architects and designers creating custom fixtures. Gary's wife Carol is very talented in cutting glass so they started a side business in 1979. They receive all their orders from referrals. Gary studied art and design so he does the sales, custom design and installation. He asks the client what they are trying to achieve and then he explains the pros and cons of their desires. Example: a glass counter top in the kitchen could break if a pan hits it.

Gary did another fantastic show-and-tell and of course his work is beautiful. We saw a beautiful stain glass Dutch door. Gary explained that he creates the art work on full sized drawings so the client can see what they are ordering. He refurbishes and repairs entry doors (hardware, alignment, cut out existing panels and replaces with glass), tables, fire screens and table tops. We saw samples of the different type of glass he uses in shower enclosures.

95 percent of their work is residential, but you can see Creating With Glass work in Disneyland at Sleeping Beauty's castle, Coke Corner and Caesar's Palace in Las Vegas.

Thought for the Week

Motivation gets you going and
habit gets you there. Make
Motivation a habit and you will get
there more quickly and have more
fun on the trip. Zig Ziglar

MEMBERSHIP

The following firms have been proposed for membership in EAOC.

FIRST PRINTING

Creative Floral Design

626-233-4428

3141 Yorba Linda Blvd. Fullerton 92831

Classification: Florist

Representative: Bernie Hsiao

Proposed by Sammy Montoya

ABC Window Cleaning

714-594-8056

504 Diamond St., Santa Ana 92704

Class: Window Cleaning

Representative: Irwing Cruz

Proposed by Sammy Montoya

Tracy Roberts, Attorney At Law

562-340-6277

3020 Old Parkway Suite 300 90740 92704

Class: Attorney At Law, Estate Planning

Representative: Tracy Roberts

Proposed by Sammy Montoya

Pacific Plumbing Co.

714-547-6967

615 E. Washington Ave., Santa Ana 92701

Class: Plumbing

Representative: David Zech

Proposed by Sammy Montoya

SECOND PRINTING

A1 Tonertech

714-998-4211

1918 Faulkner Dr., Placentia, CA 92870

Classification: Toner, Copier Sales & Service

Representative: Steve Magner

Proposed by Christopher Staples

Open Classifications

Plumber

Florist