

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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With 15 reporting, EAOC members had \$51,473,000 in total sales in 2018.



Merrill Lynch



Patrick Cecil of Merrill Lynch gave us a demonstration of their free Wealth Management Analysis (WMA). Creating a sound financial strategy requires careful consideration. The WMA is a brokerage report that analyzes your financial situation, certain goals, and specific issues that you've identified as important. In conjunction with your Financial Advisor's assistance, this report can help you

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

SEPTEMBER 18, 2019

Sept 18th Speed Dating
Sept 25th Instagram Workshop
Oct 2nd Gizi Clemmer
First Team Real Estate

Randy Smith
RC Smith Design & Build
Lisette Silverman
KB Works
Teresa Taylor
T. Taylor Photography

establish and maintain a financial strategy that supports your long-term goals, risk tolerance and liquidity needs.

Patrick helps you list your goals, states your net worth details, and gives you a view of your total portfolio measuring historical risk and return. He points out key factors, potential wealth, estimated cash flow summary of 90% likelihood and of 80% likelihood. This is an invaluable opportunity to make plans for your future.

Call Patrick this week!



Belated September 1st Birthday wishes to Randy Smith of RC Smith Design Build

Ron Dymek of Freedom Plumbing provided a picture of a typical outdoor installation of the Phyn shut off system he discussed at the August 21st meeting.



MEMBERSHIP

The following firms has been proposed for membership in EAOC.

FIRST PRINTING

First Team Real Estate
Rep. Gizi Clemmer
18180 Yorba Linda Blvd.
Yorba Linda 92886
562-6888275
Class. Residential Real Estate
Proposed by Randy Smith

WELCOME ABOARD

Pacific Patisserie/The Perfect Kup
Rep. Cindy Tobias #11 & Jessica Tobias #11A
2727 S. Shannon St., Santa Ana
714-549-1808 Pacific Patisserie
714-965-5587 The Perfect Cup

Cesare Arambula #19
Sun Star Organics
988 North Main St., Orange 92867
714-785-8620
Class. Organic Supplements

Thought for the Week
*Go as far as you can see;
when you get there, you'll
be able to see farther.*
Thomas Carlyle