

REDEFINING
THE BEST WAY
TO DO BUSINESS
IN THE
21ST CENTURY



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SEPTEMBER 18, 2019

With 15 reporting, EAOC members had \$51,473,000 in total sales in 2018.

Instagram Workshop 101

Next Week 9-25-2019

- Bring Cell Phones
- Bring designated Social Media individual for your firm (let Gayle know)
- Great opportunity to promote your goods and services
- Katie Quinn will stay after 8:00 am for Instagram 102

TO SUCCEED IN
BUSINESS IT'S NOT

WHAT

YOU KNOW BUT

WHO

YOU KNOW THAT

COUNTS MOST!

SCHEDULE

**Sept 25th Instagram
Workshop
Oct 2nd Gizi Clemmer
First Team Real Estate**

SEPTEMBER 25, 2019

**Cindy Tobias
Pacific Patisserie
David Schaefer
Schaefer Air
Jonathan Judge
AALRR**

Business Card Directory

The following is a list of the current members. If your card directory does not have business cards for them bring a list of the cards you need to the next meeting and **IF** we have them you can pick them up. The underline names means the office does not have a current or any business cards for the

<u>Andy Ross #1</u>	<u>Ron Dymek #26</u>
<u>Doug Whitney #1A</u>	Pete Sloan #27
<u>Lisa McCune#2</u>	Gary Gregg #29
<u>Donny Delfin #3</u>	<u>Lee Pooler #32</u>
Dirk Lewin #4	Mike Hughes #33
<u>Randy Wind #5</u>	<u>Al Gapik #35</u>
<u>Randy Smith #6</u>	<u>Rick Baker #40</u>
<u>Lisette Silverman #7</u>	<u>Bill Cecil #41</u>
<u>Hal Grimshaw #8</u>	Lorna Scherff #43
<u>Teresa Taylor #10</u>	Terry Voll #47
<u>Cindy Tobias #11</u>	Phil Kintz #52
<u>Jessica Tobias #11A</u>	Sammy Montoya #57
Carlos Salazar #12	<u>Jerry Davis #95</u>
Manny Gonzalez #13	
Jonathan Judge #14	
<u>Wesley Oliver #15</u>	
Lydia Pooler #16	
Kenneth King #16A	
David Schaefer #17	
Tyler Douthit #18	
<u>Cesar Arambula #19</u>	
Mel Smith #20	
Greg Peterson #21	
<u>Tracy Roberts #23</u>	
<u>Erick Regna #24</u>	

MEMBERSHIP

The following firms has been proposed for membership in EAOC.

SECOND PRINTING

First Team Real Estate
Rep. Gizi Clemmer
18180 Yorba Linda Blvd.
Yorba Linda 92886
562-6888275
Class. Residential Real Estate
Proposed by Randy Smith

WELCOME ABOARD

Pacific Patisserie/The Perfect Kup
Rep. Cindy Tobias #11 &
Jessica Tobias #11A
2727 S. Shannon St., Santa Ana
714-549-1808 Pacific Patisserie
714-965-5587 The Perfect Cup

Cesare Arambula #19
Sun Star Organics
988 North Main St., Orange 92867
714-785-8620
Class. Organic Supplements

Thought for the Week
*When you do what you
love, it is not work
anymore.*
J. Balvin