

REDEFINING
THE BEST
WAY TO DO
BUSINESS
IN THE
21ST CENTURY



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OCTOBER 25, 2017

With 27 reporting, EAOC members had \$518,164,961 in total sales for 2016



Renee Leon and Randy Smith of RC Smith Design Build were our hosts this week at an offsite at EvFree Church in Fullerton. Randy took us on a tour of a large amphitheater remodel. He explained all the aspects of attenuation of sound. The block walls will have insulation and drywall with dropdown sealed doors. The sprinkler system needed to be updated and handicap ramps installed. When the job is finished it will be a multi-use area for the children's church with special lighting and audio visual capabilities. We saw the new large electrical room and we toured a similar larger multi use room to see what the final job will look like.

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

November 1st Open
November 8th Mini Talks

GREETERS Nov 1st

Mike Hughes
Simpson Chevrolet
Andrew Galvez
Samson Door & Window
Al Gapik
AJ Alarm



Open Classifications

These are our three target classifications for the rest of the year.

Firms in these classifications would receive business for the holidays.

Carpet Cleaner
Window Washing
Residential Electrician



NOVEMBER CELEBRATIONS



HAPPY ANNIVERSARY

- 3 Yrs. Chris Staples
Advance Networking Consulting
- 19 Yrs. Joe Lightman
Star Real Estate
- 38 Yrs. Bill Cecil
Merrill Lynch

BIRTHDAY BONANZA

- 11/13 Simone Kvalheim
Affinity 24
- 11/16 Andy Ross
ABenefitStore.com

WEDDING ANNIVERSARY

- 11/12 Michael & Lisa Banhagel
Lawyers Title
- 11/23 Renee & Vance Leon
RC Smith Design Build

Please Note: If the 'Celebration Information' above is incorrect or if your information is missing from the above list, please mail or fax in the correct information to the EAOC office immediately.



Thought for the Week

**Those who say it can not
be done, should not
interrupt those doing it.
Chinese Proverb**