

With 17 reporting, EAOC members had \$25,966,000, in total sales for 2016

Around The World in 80 Days Leads Contest starts January 25th - Auction March 29th

Europe

Simone Kvalheim Phil Kintz Carlos Salazar Bob Malin Pete Sloan Kate Mulleady Kevin Becker Ricardo Barrera **Dale Jochims** Austraila/Pac Isl **Rick Kvalheim** Sammy Montoya Mike Banhagel Tyler Douthit **Barbara Taylor** Hal Grimshaw Mel Smith Al Gapik Arron Check

Joe Lightman Lee/Lydia Pooler Andy Ross Gary Gregg Mike Hughes Wesley Oliver Donny Delfin Clifford Phipps

North America

Carribbean

Andrew Galvez Bill Cecil Randy Wind Gail Roussell Doug Whitney Jerry Davis Chris Staples Kenny Arvelo

Jeff Hardman Christopher Rhodes

Orient/Souteat Asia

Jonathan Judge Tim Osborn Kenneth King **Rick Baker** Kelly DeWindt Nick Kirkland

TO SUCCEED IN

BUSINESS IT'S NOT

WHAT

YOU KNOW BUT **WHO**

YOU KNOW THAT

COUNTS MOST

Schedule	GREETERS
January 25th Tim Osborn	Jeff Hardman Cretive Rug Design Randy Wind
Osborn Chiropratic Board Meeting	The Wind Group
Board Meeting	Rick Kvalheim Affinity 24

Around the World

in 80 Days

elcome to The EAOC Around The World Trade Wars. Please use this program as a guide over the next three months as the countries challenge one another in weekly competition to gain business and new members for EAOC.

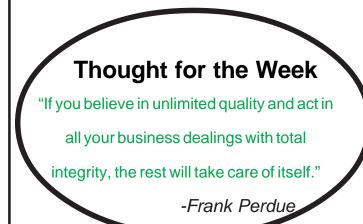
As a "Country", it is your responsibility to attend weekly meetings, provide at least one (1) lead per week, learn about the other members' businesses, retain and increase the current membership, and engage in direct business with other members.

Earn Extra Points -

Travel The World or Do Lunch

Visit a fellow member's location and meet with them for a least 15 minutes or do lunch. Learn what they do and how you can find them leads. 300 points for lunch or a 15 minute visit. One lunch per member per classification. You must collect a flag to prove your travels.

Rules Committee: EAOC Board



Scoreboard

NEW MEMBERS6000 PointsTurn in proposal100 PointsBring approved prospect
to meeting500 PointsProspect joins5400 Points

Every member on a team that brings in a new member received 500 points.

LEADS	10 TO 1000 POINTS
General Lead	10 Points
Third Party Lead	500 Points
Shanghai	1000 Points
BUSINESS	5 to 1000 Points
CRUISE SHIP Direct Business (all year long)	5 Pts. for every \$50, 500 Pts. max per transaction.
*1000 points ma. contest.	x with each member during the
	ead 10 Pts. for every \$50, a lead 00 Pts. max
DONATIONS	25 to 500 Points
Donating a Week Door Prize	kly 25 Points
	ction 1 Point per \$1.00 em not to exceed 500 pts
1	
TEAM COMPET	ITION 500 Points
TEAM COMPET	