

REDEFINING  
THE BEST  
WAY TO DO  
BUSINESS  
IN THE  
21<sup>ST</sup> CENTURY



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**OCTOBER 14, 2015**

**With 24 reporting, EAOC members had \$120,736,701 in total sales for 2014**

Rigo Santana of Xtreme Xcellence Professional Detailing gave us the Classification Talk and demonstration this week. First the car is washed by their eco friendly process that conserves water. The car is then:



Clayed



Trim is taped for protection



TO SUCCEED IN  
BUSINESS IT'S NOT  
**WHAT**  
YOU KNOW BUT  
**WHO**  
YOU KNOW THAT  
COUNTS MOST!

**SCHEDULE**

**Oct 21st Social Media  
Workshop**

**Oct 28th Kenny Arvelo  
Arvelo Window Cleaning**

If you would like to give a mini talk for  
a fellow member let Gayle know.

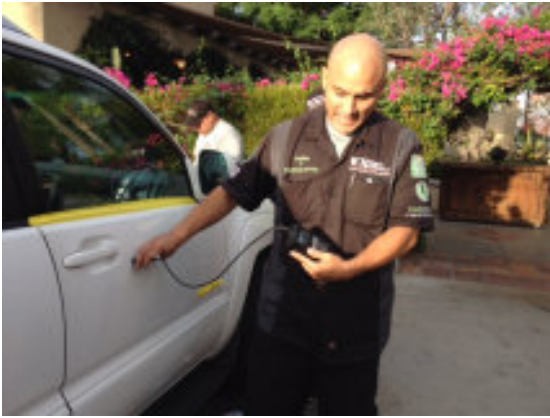
**GREETERS**

**Andy Ross  
A.D. Ross & Associates**

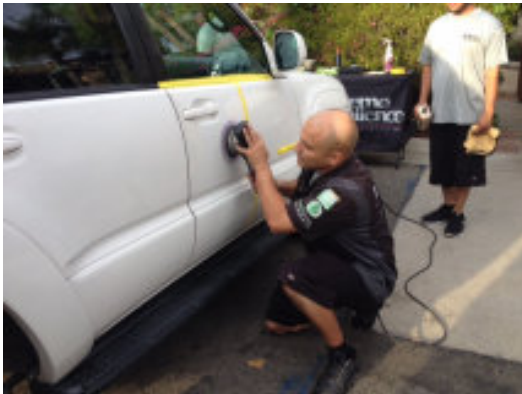
**Gail Rousell  
HUB International**

**Nick Kirkland  
Roger Stone Agency**

Paint is metered for thickness



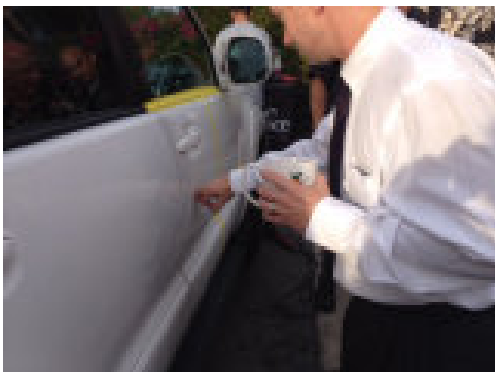
Paint correction for imperfections, polished and cleaned again and sealed



Rims and tires cleaned and dressed



The difference was amazing



# International Executives Association 2015 Annual Conference

## “Betting on Success”

### Increase Your Odds at the IEA Leadership Conference

November 2, (Mon) 3 (Tues), 4 (Wed), 2015

Suncoast Hotel & Casino



### New Member Not In Directory

**Kenny Arvelo #6**  
Arvelo Window Cleaning  
Window Cleaning Residential & Commercial  
949-357-9682

**Barbara Taylor #7 714-760-7258**  
Bemer America  
Class. Micro Circulation Therapy

### Thought for the Week

“Anxiety does not empty tomorrow of its sorrows, but only empties today of its strength.”

-Charles Spurgeon