

REDEFINING
THE BEST
WAY TO DO
BUSINESS
IN THE
21ST CENTURY



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OCTOBER 18, 2017

With 27 reporting, EAOC members had \$518,164,961 in total sales for 2016



Dr. Timothy Osborn of Osborn Chiropractic gave the classification presentation this week. For twenty three years his practice has been specialized in sports medicine and family chiropractic. He treats physical, chemical and emotional patient problems. If he can't help the patient he is connected with a great referral base of doctors.

He is always taking continuing education courses. The most recent was in Colorado Springs for ten days. The course was on active release technique for soft tissue. All

muscles are controlled by electric impulses from the brain through the spinal column.

Mike Banhagel was our volunteer for a demonstration. Mike had a mountain bike accident several weeks ago. He said his shoulder was still weak. After testing his shoulder Dr. Osborn confirmed the shoulder was not the problem, it was Mike's neck. We watched Dr. Osborn give Mike a treatment, which helped with the pain and increased Mike's range of motion.

Dr. Tim takes a holistic approach putting the pieces of the puzzle together to create wellness. He encourages his patients to think like a professional athlete and rehab the injury so they can get back in the game stronger than before. He uses body

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

**Oct 25th Renee Leon
RC Smith Design Build
Offsite - 2801 N. Brea Blvd.
Fullerton, 92835**

November 1 Open

OFFSITE OCT 11TH

**EvFree Fullerton
Church Campass
Cross Streets Brea Blvd. and
Bastanchury Rd.
2801 N. Brea Blvd.
Fullerton, CA 92835**

adjustment, acupuncture, reflexology, massage, supplements, ergonomics and exercise routine to work with the patient to achieve their health goals.

As we all know stress and what we eat causes illness and affects your nervous system. The nervous system that runs through your vertebrae controls the health function of virtually every cell, tissue, organ and system of your body. The effect of nervous system dysfunction can cause the following symptoms just to name a few:

Arthritis
Fibromyalgia
Headaches
Fatigue
Runny Nose
Stiff Neck
Tennis Elbow
Carpal Tunnel Syndrome
Wrist, Hand & Finger
Numbness
Lower Back Pain
Knee Pains
Swollen Ankles



Open Classifications

These are our three target classifications for the rest of the year.
Firms in these classifications would receive business for the holidays.

Carpet Cleaner
Window Washing
Residential Electrician

Speedpro Imaging is
selling a Marketing Kick
Off Kit for only \$175
Includes:
2 car magnet signs
Tabletop Display
Table Runner
Single Color Tablecloth



Sammy Montoya of La Chiquita Restaurant is EAO's Target Member this week. November 11th is Sammy's 24th anniversary of owning La Chiquita. The best leads are referrals for office lunches, holiday parties, and weddings. Of course his specialty is Mexican food and don't forget tamales for Christmas they will overnight them anywhere in the US.

MEMBERSHIP

The following firms have been proposed for membership in the Executives' Association of Orange County. Any member who wishes to cast a negative vote please call the Executive Director.

SECOND PRINTING

Peach Floral 619-913-9459
337 N. Bell Road Dr. G
Vista, Ca 92083
Class: Florist
Representative: Alie Abel
Proposed by Sammy Montoya

Thought for the Week

Success in business requires training and discipline and hard work. But if you're not frightened by these things, the opportunities are just as great today as they ever were. – David Rockefeller