

REDEFINING
THE BEST
WAY TO DO
BUSINESS
IN THE
21ST CENTURY



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AUGUST 30, 2017

With 27 reporting, EAOC members had \$518,164,961 in total sales for 2016

IT TAKES COOPERATION

This association is structured to be a business **networking** vehicle for *each* member. But *each* member will only be as successful as his or her efforts. Networking means:

- **Making friends.** People like to do business with people they like.
- **Turning rejection** into winning opportunities.
- **Taking people risks** – be the one to reach out.
- **Stepping out** of your comfort zone.
- **Asking yourself** if your goals are being supported.
- **Getting negative people** out of your life. They are energy drainers.
- **Building and nurturing** positive long term relationships.
- **Creating** your own visibility.
- **Sharing power** and building your own safety net.
- **Making appropriate decisions** at the right time.
- **Meeting** as many new people as you can.

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

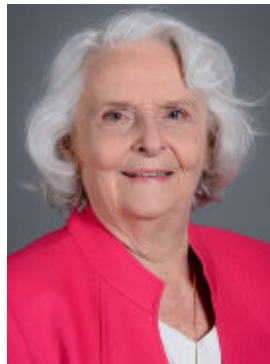
*Sept 6th No Meeting
Happy Labor Day*

Sept 13th Mini Talks

*Sept 20th Doug Whitney
ABenefitStore.com*

GREETERS FOR SEPTEMBER 13TH

*Clifford Phipps, DDS
Dentist
Ricardo Barrera
Ricardo Barrera Photography
Barbara Taylor
Bemer America*



Barbara Taylor of Bemer America is the EAOC Target Member this week. Bemer is a twenty year old company based in Lichtenstein. Barbara has been representing the company for two years. The Bemer is a micro circulation machine that helps your body repair itself by increasing circulation. They have now received approval as a class 2 medical device from the FDA and is contracted with NASA to increase blood flow in astronauts' space suites. It is widely used in Europe. The ideal lead for Barbara is anyone with blood flow. She invited everyone to lunch at The Green Parrot on any Tuesday.

MEMBERSHIP

The following firms have been proposed for membership in the Executives' Association of Orange County. Any member who wishes to cast a negative vote please call the Executive Director.

FIRST PRINTING

Stadium Automotive and European Car Specialist 714-634-0206
2120 E. Howell Ave., #414
Anaheim CA 92806
Class: Automotive Repair
Representative: Roger Spencer
Proposed by Barbara Taylor

Thought for the Week

Imagination is everything.
It is the preview of life's
coming attractions. —
Albert Einstein



SEPTEMBER CELEBRATIONS



HAPPY EAOC ANNIVERSARY

2 Yrs. Barbara Taylor
Bemer America

8 Yrs. Timothy Osborn, D.C.
Osborn Chiropractic



BIRTHDAY BONANZA

9/02 Andrew Galvez
Samson Door & Window

9/05 Carlos Salazar
Salazar Associates

9/09 Phil Kintz
Kintz Cabinets



9/20 Christopher Staples
Advanced Network Consulting

9/30 Jonathan Judge
**Atkinson, Andelson, Loya,
Ruud & Romo**

WEDDING ANNIVERSARIES

9/11 Bill & Candy Cecil
Merrill Lynch

9/13 Al & Pam Gapik
AJ Alarm Systems



Please Note: If the 'Celebration Information' above is incorrect or if your information is missing from the above list, please email the correct information to the EAOC office immediately.