

REDEFINING
THE BEST
WAY TO DO
BUSINESS
IN THE
21ST CENTURY



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TUSTIN • CA • 92780
PHONE (714) 258-8340
FAX (714) 784-7806

SEPTEMBER 27, 2017

With 27 reporting, EAOC members had \$518,164,961 in total sales for 2016



Jeannie McDaniel of Jeannie McDaniel Insurance Agency, Farmers Insurance gave the Classification presentation this week. Jeannie was born and raised in Santa Ana, number six of eight kids. She has been married to Matt for twenty six years. They were foster parents for four children and adopted two of them. Jeannie and Matt have one grandchild and one on the way.

Jeannie has been with Farmers for over twenty years and has owned the agency for three years. Her business is value driven to help the client protect

what they earned. The agency values include personal service, annual reviews, act as a claims advocate, educate and develop a relationship with the clients.

Jeannie reviewed the many kinds of insurance coverage she provides: Single Family Dwelling (reconstruction cost estimate), Condo/Townhouse (Master Policy and determining factor in what is paid on claim if they have language in the CC&Rs), Renters, Landlord, Multi-Family units (1 – 4), California Earthquake Insurance, National Flood Insurance, Standard Vehicles, Classic Cars, High End Vehicles, Rideshare (Lyft & Uber), Glass Deductible Buyback, New Car Replacement, Travel Trailer, Umbrella Policy, Vacation Home, Vacant Dwelling, Mobile Home, Motorcycles, Off-Road Vehicles, Motorhome and Watercraft.

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

SCHEDULE

**Oct 4th Nick Kirkland
Wright, Finnegan & Carter
Insurance Associates**

**Oct 11th Renee Leon
RC Smith Design Build
Offsite - 2801 N. Brea Blvd. Fullerton,
92835**

GREETERS FOR OCTOBER 4TH

**Mel Smith
Mel Smith Electric
Chris Staples
Advanced Network Consulting
Aaron Check
Aaron Check Plumbing and Home
Repair**



OCTOBER CELEBRATIONS



HAPPY EAOC ANNIVERSARY

15 Yrs. Lydia Pooler

Jub Jub Interactive

27 Yrs. Al Gapik

AJ Alarm Systems

45 Yrs. Gayle Stewart

Gayle Stewart Enterprises

45 Yrs. Jim Mahoney

Emeritus Member

BIRTHDAY BONANZA

10/04 Nick Kirkland

Wright, Finnegan & Carter Insurance

10/09 Al Gapik

AJ Alarm Systems

10/23 William Cecil

Merrill Lynch



WEDDING ANNIVERSARIES

10/10 Sammy & Maria Montoya

La Chiquita Restaurant



10/10 Manny & Jillian Gonzalez

Confetti Events & Catering

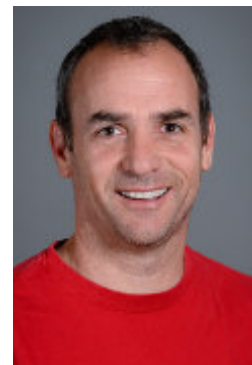
10/10 Ricardo & Maria Barrara

Ricardo Barrera Photography

Please Note: If the 'Celebration Information' above is incorrect or if your information is missing from the above list, please email the correct information to the EAOC office immediately.

Thought for the Week

There is no security on the earth,
there is only opportunity. –
General Douglas MacArthur



Jeff Hardman of Creative Rug Design & Stoneworks was the EAOC Target member this week. The sell and install wood, tile, carpet, garnet and marble for floors, counter tops showers and total remodels. Jeff told us about floating laminate flooring that is 100% water proof. His installers are professional craftsmen that do beautiful work.

MEMBERSHIP

The following firms have been proposed for membership in the Executives' Association of Orange County. Any member who wishes to cast a negative vote please call the Executive Director.

FIRST PRINTING

Heartland 949-943-9446

1231 East Dyer Rd.

Santa Ana, CA 92705

Class: Payroll

Representative: Debbie Biscotti

Proposed by Doug Whitney

SECOND PRINTING

DryMaster 714-634-3811

27136 Paseo Espada, Ste. 1102

San Juan Capistrano, CA 92675

Class: Emergency Restoration/Carpet Cleaning

Representative: Gary Bitner

Proposed by Gayle Stewart

ClearWin Technologies 800-868-1292

17901 Von Karman Ave., Ste. 600,

Irvine, CA 92614

Class: Management Software

Representative: Sahil Jain

Proposed by Renee Leon