



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

# The EAOC Weekly

## MEMBERSHIP NEWS

Please join us in welcoming our newest EAOC member!

**Ruben Mota**

**Mota Handyman Services**

Orange County, CA | phone: 714.785.5576

**Classification: Handyman**

*Sponsor: Sammy Montoya*

*The following firms have been proposed  
for membership in EAOC:*

### **SECOND PRINTING**

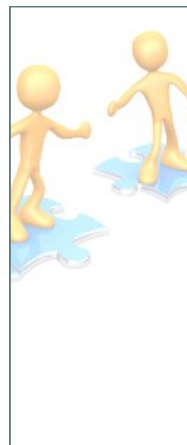
**Thomas Sweeting**

**Pacific Shores Electric, Inc.**

Orange County, CA | phone: 562-472-3990

**Classification: Residential Electrician**

*Proposed by Tracy Roberts*



**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

### **UPCOMING SPEAKER SCHEDULE**

**FEBRUARY 1ST, 2023**

Diana Diaz with Deelux Florista

**FEBRUARY 8TH, 2023**

Amber Poston, Public Defender

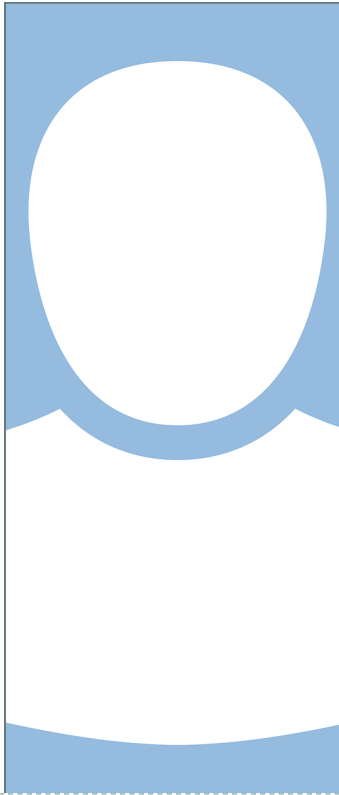


**The Executives' Association  
of Orange County**

31441 Santa Margarita Pkwy, #115  
Rancho Santa Margarita, CA 92688

Phone: 949.525.8412

E-mail: [director@eaoonline.com](mailto:director@eaoonline.com)  
[www.EAOOnline.com](http://www.EAOOnline.com)



## INTERNATIONAL MEMBER PROFILES

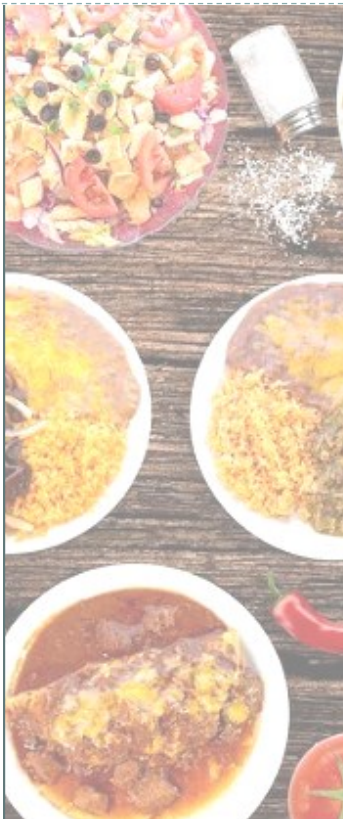
Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. [Please sign in and update your member profile as soon as possible.](#) Contact Katie for assistance.

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## THOUGHT OF THE WEEK

*"You don't need to have a 100-person company to develop that idea."  
- Larry Page, co-founder of Google*

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## ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group's favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that's something to toast to!

**La Chiquita Restaurant**  
**906 E. Washington Ave., Santa Ana**  
**714.543.8787**

## NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County executives! More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

***Please contact Katie to arrange the invitation of a guest to a future EAOC morning meeting!***



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## THOUGHT OF THE WEEK

*“Try not to become a man of success. Rather become a man of value.”  
- Albert Einstein*

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## PLACE YOUR VALENTINE’S DAY ORDERS

**EAOC Member Perk:** Valentine’s Day is quickly approaching, and EAOC is fortunate to have an incredibly talented Florist in our group! Member Diana Diaz with Deelux Florista is still taking delivery orders from EAOC members—but don’t wait! Place your order today—all EAOC members get \$5 off!

**Contact Diana at 949-491-5660.**





# Classification of the Month: **Commercial Insurance**



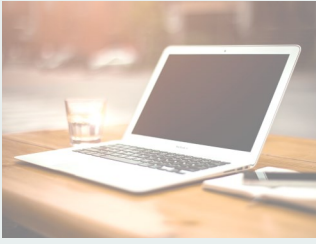
## *Calling all Commercial Insurance Agents!*

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

*Thank you!*



### DON'T FORGET...

- Update your Yelp and social media pages with CURRENT operating hours and information.
- Add CONTACT-LESS [merchant processing](#).
- If your office is EMPTY, have an [alarm system](#) in place.
- Update your [International Association profile](#).



## FEBRUARY CELEBRATIONS

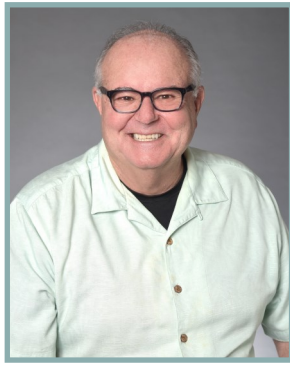
### HAPPY EAOC ANNIVERSARY

- 16 Yrs Tyler Douthit — **Divert Pest Control**  
 17 Yrs Pete Sloan — **Emeritus Member**  
 19 Yrs Donny Delfin — **California United Bank**  
 28 Yrs Mike Hughes — **Simpson Chevrolet**

### BIRTHDAY BONANZA

- 2/15 Mel Smith — **Mel Smith Electric**  
 2/17 Lisa McCune — **Affinity24**  
 2/28 Greg Peterson — **Sadler Roofing**

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office immediately.



## PRESIDENT'S MESSAGE

Hello EAOC!

We had a stellar turnout for our membership drive meeting on Wednesday, with over 25 members in attendance! We did not have any prospective new

members to greet, but we did have a new member to welcome aboard! Ruben Mota has locked down the classification of Handyman, and brings talent and determination to the group. Welcome, Ruben!

We have all decided to have another membership drive, to give everyone a little more notice to go through that stack of business cards on their desks to send out invitations. Maybe we will come up with one or two sample invitations that anyone can copy and paste onto their letterhead. Also, it may be a good idea to keep a stack of Membership Directories handy and pass them on to someone you think would be a good member for our group.

This upcoming Wednesday we will hear from one of our new members, Diana Diaz, with Deelux Florista & Events. She will have some samples of her creativity, and will be able to take your Valentine's Day orders, too.

Please fill out the revenue cards on the table and turn them in to Katie so we can announce our 2022 combined revenue for EAOC. We will see you all next week!

- Ron

**Ron Dymek**

**DYMEK'S FREEDOM PLUMBING**  
**EAOC 2022-2023 President**



## NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

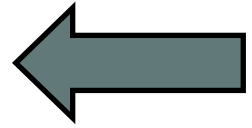
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

*Please email Katie for more details!*



# EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)  
714-556-8140  
hal@bhlcpas.com

**ADVERTISING SPECIALTY:**

[Carlos Salazar · Salazar Associates](#)  
714-990-9214  
carlos@promotownusa.com

**AIR CONDITIONING & HEATING:**

[David Schaefer · Schaefer Air Inc.](#)  
909-944-5111  
schaeferair@gmail.com

**ALARMS:**

[Al Gapik · AJ Alarm Systems](#)  
714-632-6720  
ajalarmsystems@sbcglobal.net

**ATTORNEY/ESTATE PLANNING:**

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)  
562-340-6277  
tracy.roberts@tjr-law.com

**ATTORNEY/LABOR LAW:**

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)  
562-653-3200  
jjudge@aallr.com

**ATTORNEY/PUBLIC DEFENDER:**

[Amber Poston](#)  
657-251-6090  
amber.poston@ocpubdef.com

**AUTO/TRUCKS/DOMESTIC/COMMERCIAL:**

[Mike Hughes · Simpson Chevrolet](#)  
714-534-2700  
mhughes@simpsongm.com

**BANK:**

[Donny Delfin · Pacific Western Bank](#)  
714-450-4683  
ddelfin@pacificwesternbank.com

**CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:**

[Phil Kintz · Kintz Cabinets](#)  
714-630-3331  
phil@KintzCabinets.com

**ELECTRICAL CONTRACTOR—COMMERCIAL:**

[Mel Smith · Mel Smith Electric, Inc.](#)  
714-761-3205  
melsmith3205@yahoo.com

**EMERITUS MEMBER:**

[Jim Mahoney · 714-538-5111](#)

**EMERITUS MEMBER:**

[Pete Sloan · 714-633-3906](#)  
posloan@yahoo.com

**EMERITUS MEMBER:**

[Andy Ross · 714-749-7677](#)  
adross1942@gmail.com

**EMERITUS MEMBER:**

[Gayle Stewart · 714-342-5848](#)  
gstewart@gsecorp.org

**FINANCIAL INVESTMENTS PLANNING:**

[Patrick Cecil · Merrill Lynch](#)  
949-859-2958  
Patrick.cecil@ml.com

**FLOORING/HARD GOODS/INTERIOR DESIGN:**

[Karyn Hadley · Riteloom](#)  
714-764-1122  
karyn@riteloom.com

**FLORIST:**

[Diana Diaz · Deelux Florista & Events](#)  
949-491-5660  
deeluxflorista@gmail.com

**GLASS/ STAINED & BEVELED:**

[Gary Gregg · Creating with Glass](#)  
714-970-9359  
geggregg@sbcglobal.net

**MERCHANT SERVICES:**

[Lisa McCune · Affinity24](#)  
844-724-2444  
lisa@affinity24.com

**MORTGAGE BANKER:**

[Holly Frost · Pac Res Mortgage](#)  
909-240-5988  
Holly.Frost@pacresmortgage.com

**PARTY RENTALS & CATERING:**

[Manny Gonzalez · Confetti Events & Catering](#)  
714-542-7775  
Confettievents@att.net

**PAVING-ASPHALT:**

[Danny Baker · PAV-KOTE, Inc.](#)  
714-871-4905  
danny@pavkote.com

**PEST CONTROL:**

[Tyler Douthit · Divert Pest Control](#)  
714-299-9118  
tyler@divertpest.com

**PLUMBING/SEWAGE SANITATION CONTRACTOR:**

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)  
714-632-8989  
info@freedomplumbing.com

**REAL ESTATE/RESIDENTIAL:**

[Gizi Clemmer, REALTOR, SRES · First Team Real Estate](#)  
562-688-8275  
GiziClemmer@gmail.com

**RESTAURANT-MEXICAN:**

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)  
714-543-8787  
lachiquitarest@yahoo.com

**ROOFING/COMMERCIAL:**

[Greg Peterson · Sadler Roofing, Inc.](#)  
949-675-5095  
greg@sadlerroofing.com

**VITAMINS & WELLNESS PRODUCTS:**

[Yon Himelman - ATOMY](#)  
949-554-9294  
yhimelman@gmail.com

**WEBSITE DESIGN:**

[Lydia Pooler & Kenneth King · Jub Jub Interactive](#)  
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

**WEBSITE HOSTING:**

[Lee Pooler · Jub Jub Interactive](#)  
714-586-8500 · lee@jubjub.com