

The EAOC Weekly

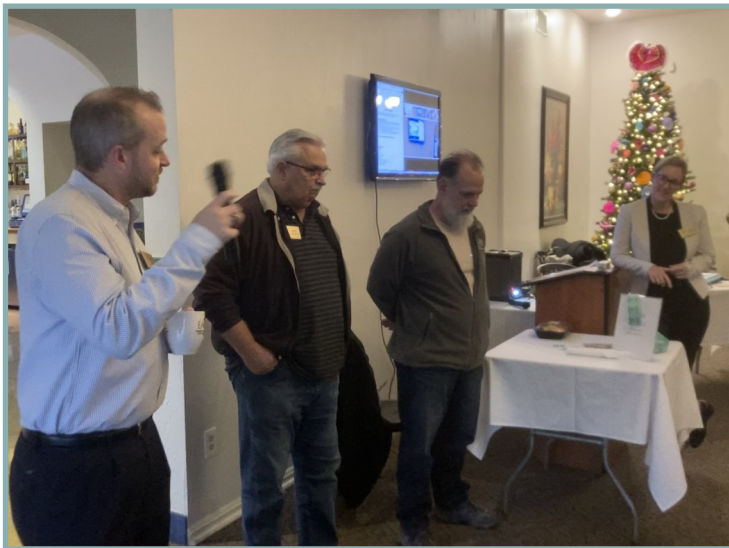
January 4, 2023



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

The EAOC Weekly

STARTING 2023 WITH THE 'UM CHALLENGE'



Pictured above: Four members remain during this week's morning meeting 'UM Challenge.' What a way to kick off the New Year! Cheers to a lively and successful 2023!

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

JANUARY 11TH, 2023

Lydia Chiu with Jub Jub
Interactive

JANUARY 18TH, 2023

Holly Frost with PacRes Mort-
gage



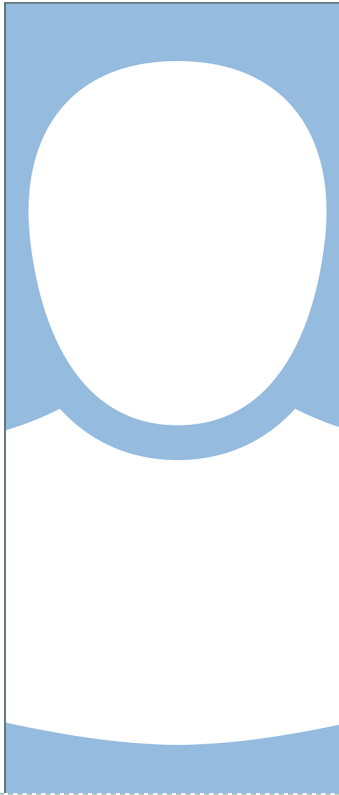
**The Executives' Association
of Orange County**

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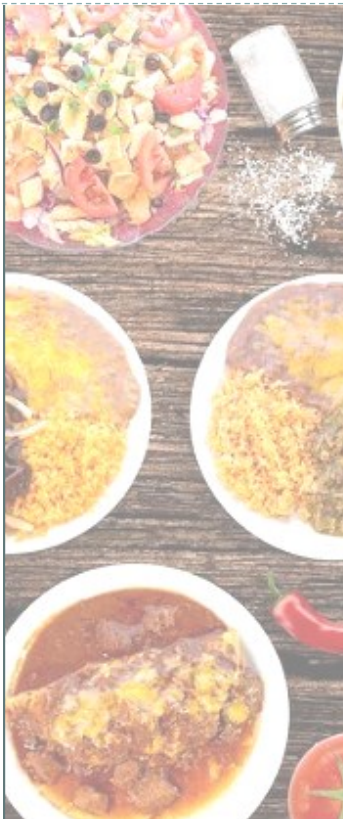
INTERNATIONAL MEMBER PROFILES

Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. [Please sign in and update your member profile as soon as possible.](#) Contact Katie for assistance.

THOUGHT OF THE WEEK

"Every year you make a resolution to change yourself. This year, make a resolution to be yourself."

- Unknown



ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group's favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that's something to toast to!

La Chiquita Restaurant
906 E. Washington Ave., Santa Ana
714.543.8787

MEMBERSHIP

The following firms have been proposed for membership in EAOC:

FIRST PRINTING

Dan Tatum

Eberhardt's Tire & Automotive

2355 E. Orangethorpe Ave.

Fullerton, CA 92831

phone: 714.871.9810

Classification: Auto Body / Tires

Proposed by Ron Dymek



THOUGHT OF THE WEEK

“I hated every minute of training, but I said, ‘Don’t quit. Suffer now and live the rest of your life as a champion.’”

- Muhammad Ali

NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County executives! More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

Please contact Katie to arrange the invitation of a guest to a future EAOC morning meeting!



Classification of the Month: **Commercial Insurance**



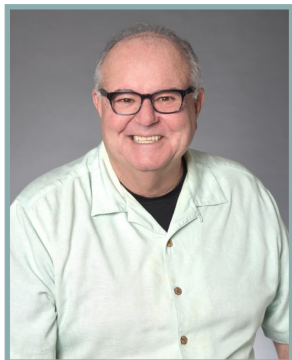
Calling all Commercial Insurance Agents!

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

Thank you!



PRESIDENT'S MESSAGE

EAOC got off to a great start with our first meeting of 2023, including a very delicious comfort food breakfast (thank you, Sammy!) on a rainy Wednesday. We want to

welcome our visitor, Dan Tatum of Eberhardt's Tire & Automotive, and hope he will join us again next Wednesday.

Our in-person and Zoom members shared their 2023 goals, and how their fellow EAOC members can best help them to achieve these goals. Please make sure you have the latest edition of the Membership Directory, and take business cards for our new members. We are here to help each and every member grow their business.

Thank you, Katie, for improvising with the "Um Challenge" game. We had fun! We each had one minute to talk about our business, without using forbidden words like "Um, Ah, Like, and You Know." The finalists included Patrick Cecil, Phil Kintz, Gary Gregg, and Amber Poston, with Amber and Gary declared our winners.

Keep warm and safe during the storm, and we hope to see everyone in person or on Zoom next week. We have a mandatory membership meeting coming soon, so be sure to watch your inboxes!

- Ron

Ron Dymek

DYMEK'S FREEDOM PLUMBING
EAOC 2022-2023 President

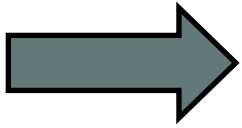


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

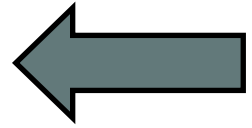
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaeferair@gmail.com

ALARMS:

[AJ Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallr.com

ATTORNEY/PUBLIC DEFENDER:

[Amber Poston](#)
657-251-6090
amber.poston@ocpubdef.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700
mhughes@simpsongm.com

BANK:

[Donny Delfin · Pacific Western Bank](#)
714-450-4683
ddelfin@pacificwesternbank.com

CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
714-630-3331
phil@KintzCabinets.com

ELECTRICAL CONTRACTOR—COMMERCIAL:

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205
melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
posloan@yahoo.com

EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

EMERITUS MEMBER:

[Gayle Stewart · 714-342-5848](#)
gstewart@gsecorp.org

FINANCIAL INVESTMENTS PLANNING:

[Patrick Cecil · Merrill Lynch](#)
949-859-2958
Patrick.cecil@ml.com

FLOORING/HARD GOODS/INTERIOR DESIGN:

[Karyn Hadley · Riteloom](#)
714-764-1122
karyn@riteloom.com

FLORIST:

[Diana Diaz · Deelux Florista & Events](#)
949-491-5660
deeluxflorista@gmail.com

GLASS/ STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

INSURANCE / LIFE HEALTH & GROUP:

[Doug Whitney](#)
ABenefitStore.com
866-442-4727
whitney.douglas@principal.com

MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · Loan Depot](#)
866-788-7885
hfrost@loandepot.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
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714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Danny Baker · PAV-KOTE, Inc.](#)
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danny@pavkote.com

PEST CONTROL:

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PHOTOGRAPHY:

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ocjphotography@yahoo.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

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562-688-8275
GiziClemmer@gmail.com

RESTAURANT-MEXICAN:

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)
714-543-8787
lachiquitarest@yahoo.com

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[Greg Peterson · Sadler Roofing, Inc.](#)
949-675-5095
greg@sadlerroofing.com

SIGNS/LARGE FORMAT IMAGING:

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714-258-7223
lsampaio@speedpro.com

VITAMINS & WELLNESS PRODUCTS:

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714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

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