



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

The EAOC Weekly

FEATURED MEMBER: GIZI CLEMMER WITH CORCORAN GLOBAL LIVING



One of the many perks of membership in EAOC is the diverse expertise that each member brings to the table, which as we saw in this week's meeting, they are happy to share with the group.

Anyone who knows [Gizi Clemmer of Corcoran Global Living](#) knows that she is warm, friendly, and hands-down the TOP choice for anyone who wants guidance during the home buying or selling process. Fortunately for us, she's also happy to lend her expertise to the group and educate the team on what to look for when searching for a REALTOR.

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

OCTOBER 19TH, 2022

Ron Dymek with Dymek's
Freedom Plumbing

OCTOBER 26TH, 2022

Patrick Cecil with Merrill Lynch:
Special SPOOKY Presentation!



The Executives' Association
of Orange County

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corcoran



GLOBAL LIVING

This week, Gizi shared the **Top 10 Questions** that one should be asking their REALTOR prior to hiring. Please share this list with your loved ones and networks, or anyone about to embark on the home buying or selling process! Below are our favorite five questions from the list—please contact Gizi, below, for the complete list.

1. How long have you been a real estate agent?
2. What neighborhoods do you specialize in?
3. What's your schedule and availability?
4. Do you work independently or with a team?
5. What percentage of your business is working with home buyers?

There are approximately 184 steps in a basic real estate transaction, of which many things can go wrong. Hiring a REALTOR, like Gizi, is the best way to protect yourself. Gizi is a highly organized and very communicative REALTOR that will always be acting as your fiduciary, protecting you and your assets.

Sometimes, getting the conversation started about what your home could be worth is all it takes to open your eyes to the possibilities that exist TODAY.

Gizi is on top of all of the breakthroughs in the market, current interest rates, current trends, and knows how to navigate even the most stubborn of problems that can pop up along the way. The best thing you can do for yourself is schedule a call, learn everything there is to know, and rest assured that you can make educated decisions with the knowledge you have just received from Gizi.

It's hard to guess what the market will be like in the future, but today, Gizi can guide you and support you in what could be one of the most important decisions of your life!

To start a conversation about what your home could be worth, or what options are available to get you into your dream home, please reach out to Gizi at (562) 688-8275.



MEMBERSHIP PERK ALERT

We are pleased to announce that our resident wellness and beauty expert, Yon Himelman, has invited all EAOC members to receive a COMPLIMENTARY facial at her brand new beauty studio! Please call Yon directly to book at 949.554.9294.

Atomy Emerald Educational Center

1651 E. 4th Street, Suite #251

Santa Ana, CA 92701

THOUGHT OF THE WEEK

“Don’t sit down and wait for the opportunities to come. Get up and make them.”

- Madam C.J. Walker



ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group’s favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that’s something to toast to!

La Chiquita Restaurant

906 E. Washington Ave., Santa Ana

714.543.8787

Classification of the Month: **Commercial Insurance**



Calling all Commercial Insurance Agents!

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



WELCOME ABOARD!

Please join us in welcoming our newest EAOC member!

Diana Diaz

Deelux Florista & Events

Orange County, CA

phone: 949.491.5660

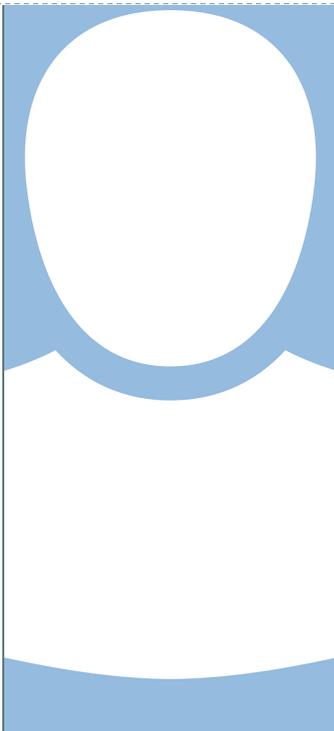
Classification: Florist

Proposed by Sammy Montoya

THOUGHT OF THE WEEK

“Don’t worry about failure. You only have to be right once.”

- Drew Houston



INTERNATIONAL MEMBER PROFILES

Is your International Executives’ Association member profile accurate? Every EAOC member is featured on the IEA website’s 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.



PRESIDENT'S MESSAGE

Hello EAOC!

Great to see so many at our meeting this week. We also welcomed our newest member, Diana Diaz of Deelux Florista & Events, filling our florist category. Thank you, Sammy Montoya of La Chiquita and Green Parrot Villa, for inviting Diana to our organization!

This week, I had the opportunity to share with our membership the Top 10 Questions to Ask Your Realtor, answering those questions as well. It takes a lot to build a relationship with your buyer or seller. I like to be sure to ask the right questions so that I can assist them in a most professional manner. Communication is key to a smooth transaction. Be sure to read my article in this week's newsletter. And, if you wish to be added to my real estate magazine list, please let me know.

Next week we'll be hearing from Ron Dymek of Dymek's Freedom Plumbing, and the week after, Patrick Cecil will be sharing a spooky Halloween-themed presentation.

Be sure to get on the schedule! Meet up with Katie, and teach us how to be a good sales force for your business.

COMMERCIAL INSURANCE is the category that we need filled with a very professional and capable agent. Keep a look-out for any new prospects for our organization.

As always, be safe out there, and be kind to all those that come across your path. A smile is priceless, and yet it is free!

- Gizi

Gizi Clemmer

**EAOC 2020-2022 President
And Your Favorite REALTOR!
Corcoran Global Living**

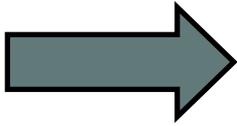


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

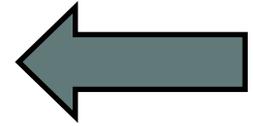
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaefer@gmail.com

ALARMS:

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714-632-6720
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ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
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ATTORNEY/LABOR LAW:

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GLASS/ STAINED & BEVELED:

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INSURANCE / LIFE HEALTH & GROUP:

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ABenefitStore.com
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MERCHANT SERVICES:

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MORTGAGE BANKER:

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ocjphotography@yahoo.com

**PLUMBING/SEWAGE SANITATION
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714-632-8989
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