



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

The EAOC Weekly

SPOOKY SPECIAL PRESENTATION ON THE LEGEND OF SLEEPY HOLLOW

The EAOC members were treated to a special SPOOKY Halloween presentation this week on The Legend of Sleepy Hollow, by none other than our resident History Professor, Patrick Cecil! And what fun it was!

Members learned all about the famous story behind Sleepy Hollow, how the author created his characters, and what people can see when visiting Sleepy Hollow today.

Although Patrick was only able to give a brief presentation on a subject that we would have ALL loved to hear more about, it was fascinating to get the



**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

NOVEMBER 2ND, 2022

Manny Gonzalez with Confetti
Events & Catering

NOVEMBER 16TH, 2022

Lydia Chiu with Jub Jub
Interactive



The Executives' Association
of Orange County

31441 Santa Margarita Pkwy, #115
Rancho Santa Margarita, CA 92688

Phone: 949.525.8412
E-mail: director@eaoonline.com
www.EAOCOnline.com

history behind the legend, and we can't think of a better way to celebrate Halloween week!

Aside from bringing the BOO to our Halloween meeting this year, Patrick's expertise is also in financial planning at Merrill Lynch. Patrick helps individuals, families, and businesses needing assistance with their financial planning, setting up and following a plan for retirement, and any other financial service needs that they may have.



He joined Merrill Lynch Wealth Management in 2016 after coming from Academia, where he was a History professor following the completion of his Ph.D. at The University of Alabama.

Good leads for Patrick include individuals, families, or businesses needing assistance with their financial planning. He can also be of great help setting up and following a plan for retirement, or other financial service needs that they may have.

Patrick offers the following services:

- Financial Planning
- Retirement Planning
- Education Planning
- Brokerage Services
- Insurance
- Mortgages
- Annuities

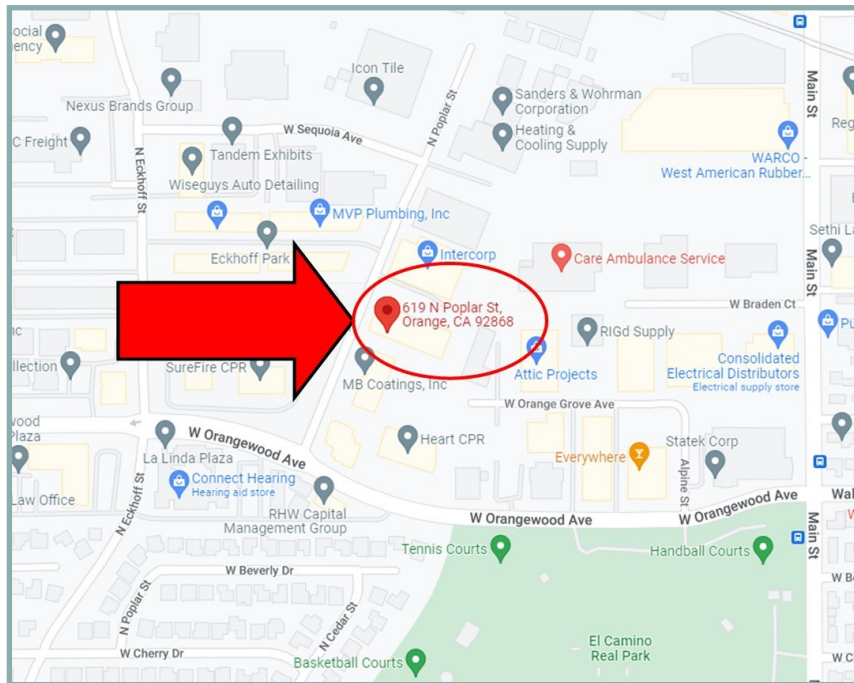
Please contact Patrick to start a conversation about YOUR financial planning needs:

Phone: 949-859-2958

Email: patrick.cecil@ml.com

<https://fa.ml.com/california/irvine/cecil-and-cecil/>

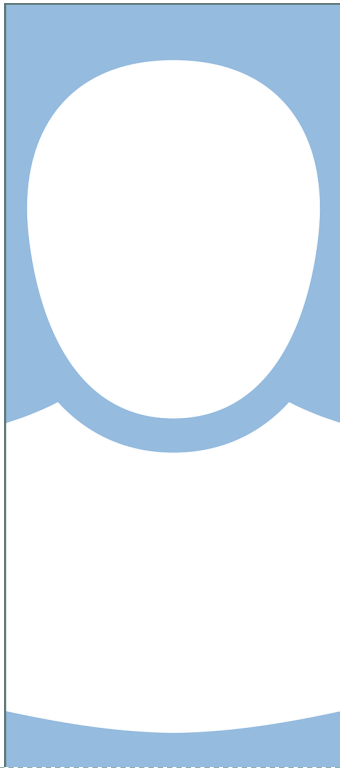
OFF-SITE MEETING NEXT WEEK



**OFFSITE with Manny Gonzalez of Confetti Events
& Catering—11/2 at 7:00 am**

619 N. Poplar St., Orange, 92868

***(Please call 949-525-8412 for help finding the
building)***

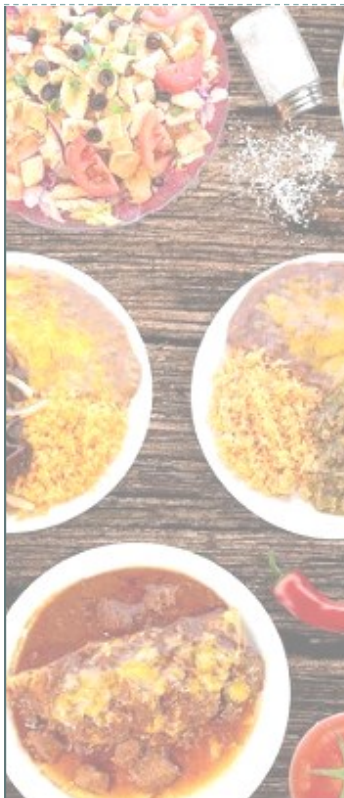


INTERNATIONAL MEMBER PROFILES

Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. [Please sign in and update your member profile as soon as possible.](#) Contact Katie for assistance.

THOUGHT OF THE WEEK

*"Never let the fear of striking out keep you from playing the game."
- Babe Ruth*



ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group's favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that's something to toast to!

La Chiquita Restaurant
906 E. Washington Ave., Santa Ana
714.543.8787

Classification of the Month: **Vinyl Fencing**



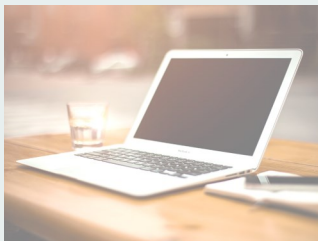
Calling all Vinyl Fence Pros!

We are actively seeking a qualified, trusted, tried and true Vinyl Fencing Company to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Vinyl Fence Expert to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

Thank you!



DON'T FORGET...

- Update your Yelp and social media pages with **CURRENT** operating hours and information.
- Add CONTACT-LESS merchant processing.
- If your office is **EMPTY**, have an alarm system in place.
- Update your International Association profile.



NOVEMBER CELEBRATIONS

HAPPY EAOC ANNIVERSARY

- 42 Yrs Bill Cecil—**Merrill Lynch**
2 Yrs Karyn Hadley—**Rite-loom Flooring**

BIRTHDAY BONANZA

- 11/16 Andy Ross—**ABenefitStore.com**

WEDDING ANNIVERSARIES

- 11/27 Amber & Brian Poston—**Attorney at Law**

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office immediately.



PRESIDENT'S MESSAGE

HELLO EAOC!

I am so excited to be penning this newsletter for our October 26th meeting. We had an awesome presentation of The Legend of Sleepy Hollow, presented by Patrick Cecil of Merrill Lynch Wealth Management. Thank you, Patrick, so much for your time and presentation! I even downloaded an audio version of the Legend of Sleepy Hollow - it's good so far.

This was a fantastic way to wrap up my two-year tenure as your President. I've thoroughly enjoyed leading such an outstanding group of professionals. You make me proud every week, with all of the referrals and networking happening at our weekly meetings.

I am so looking forward to staying involved in our chapter. New things are on the horizon for our group. In the remaining months of 2022, we will be gearing up for exciting happenings for our chapter in 2023. So proud to lead us....more coming on this subject.

Thank you to all who joined us today, and props for those who participated in our Halloween-themed festivities. Even our members joining us on Zoom had costumes! Thanks for participating, Tracy Roberts.

A huge thank you to the board that worked alongside me these past two years. Your volunteering for our chapter means a lot to me, and I thank you from the bottom of my heart.

And, an even bigger thank you to Katie Quinn, our fearless Executive Director. You have shown me that in all meetings you were able to handle anything that may have gone awry with charm and professionalism. I appreciate you bunches. Keep up the great work because next year is going to be O U T S T A N D I N G!

Have an awesome week and remember to take the time to be the reason someone smiles today.

With much respect and fond memories, I hereby call my last meeting as President "adjourned".

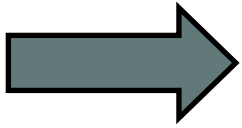
~ Gizi

Gizi Clemmer

EAOC 2020-2022 President

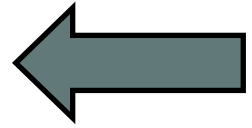
And Your Favorite REALTOR!

Corcoran Global Living



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaeferair@gmail.com

ALARMS:

[AJ Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallr.com

ATTORNEY/PUBLIC DEFENDER:

[Amber Poston](#)
657-251-6090
amber.poston@ocpubdef.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700
mhughes@simpsongm.com

BANK:

[Donny Delfin · Pacific Western Bank](#)
714-450-4683
ddelfin@pacificwesternbank.com

CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
714-630-3331
phil@KintzCabinets.com

ELECTRICAL CONTRACTOR—COMMERCIAL:

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205
melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
posloan@yahoo.com

EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

EMERITUS MEMBER:

[Gayle Stewart · 714-342-5848](#)
gstewart@gsecorp.org

FINANCIAL INVESTMENTS PLANNING:

[Patrick Cecil · Merrill Lynch](#)
949-859-2958
Patrick.cecil@ml.com

FLOORING/HARD GOODS/INTERIOR DESIGN:

[Karyn Hadley · Riteloom](#)
714-764-1122
karyn@riteloom.com

FLORIST:

[Diana Diaz · Deelux Florista & Events](#)
949-491-5660
deeluxflorista@gmail.com

GLASS/ STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

INSURANCE / LIFE HEALTH & GROUP:

[Doug Whitney](#)
ABenefitStore.com
866-442-4727
whitney.douglas@principal.com

MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · Loan Depot](#)
866-788-7885
hfrost@loandepot.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Rick Baker · PAV-KOTE, Inc.](#)
714-871-4905
rick@pavkote.com

PEST CONTROL:

[Tyler Douthitt · Divert Pest Control](#)
714-299-9118
tyler@divertpest.com

PHOTOGRAPHY:

[Jessica Ruiz · OCJ Photography](#)
714-507-6247
ocjphotography@yahoo.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

[Gizi Clemmer, REALTOR, SRES · Corcoran Global Living](#)
562-688-8275
GiziClemmer@gmail.com

RESTAURANT-MEXICAN:

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)
714-543-8787
lachiquitarest@yahoo.com

ROOFING/COMMERCIAL:

[Greg Peterson · Sadler Roofing, Inc.](#)
949-675-5095
greg@sadlerroofing.com

SIGNS/LARGE FORMAT IMAGING:

[Loy Sampaio · SpeedPro Dynamic](#)
714-258-7223
lsampaio@speedpro.com

VITAMINS & WELLNESS PRODUCTS:

[Yon Himelman · ATOMY](#)
949-554-9294
yhimelman@gmail.com

WEBSITE DESIGN:

[Lydia Pooler & Kenneth King](#)
[Jub Jub Interactive](#)
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

WEBSITE HOSTING:

[Lee Pooler · Jub Jub Interactive](#)
714-586-8500 · lee@jubjub.com