



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

The EAOC Weekly

SPOOKY SPECIAL PRESENTATION ON DIA DE LOS MUERTOS

The EAOC members were treated to a special SPOOKY Halloween presentation this week on Dia de los Muertos, by none other than our resident History Professor, Patrick Cecil! And what fun it was!

Members learned all about the history behind Dia de los Muertos, and how the living honor and remember those who have died by leaving tokens for them, such as water, bread, and personal mementos.

Although Patrick was only able to give a brief presentation on a subject that we would have ALL loved to hear more about, it was fascinating to get a



**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

NOVEMBER 8TH, 2023

NO MEETING—Happy
Veteran's Day!

NOVEMBER 15TH, 2023

Danny Baker with PAV-KOTE



The Executives' Association
of Orange County
31441 Santa Margarita Pkwy, #115
Rancho Santa Margarita, CA 92688

Phone: 949.525.8412
E-mail: director@eaoonline.com
www.EAOCOnline.com

lesson in history, and we can't think of a better way to celebrate Halloween week!

Aside from bringing the BOO to our Halloween meeting this year, Patrick's expertise is also in financial planning at Merrill Lynch. Patrick helps individuals, families, and businesses needing assistance with their financial planning, setting up and following a plan for retirement, and any other financial service needs that they may have.



He joined Merrill Lynch Wealth Management in 2016 after coming from Academia, where he was a History professor following the completion of his Ph.D. at The University of Alabama.

Good leads for Patrick include individuals, families, or businesses needing assistance with their financial planning. He can also be of great help setting up and following a plan for retirement, or other financial service needs that they may have.

Patrick offers the following services:

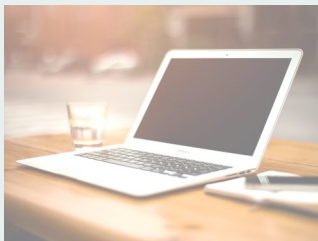
- Financial Planning
- Retirement Planning
- Education Planning
- Brokerage Services
- Insurance
- Mortgages
- Annuities

Please contact Patrick to start a conversation about YOUR financial planning needs:

Phone: 949-859-2958

Email: patrick.cecil@ml.com

<https://fa.ml.com/california/irvine/cecil-and-cecil/>



DON'T FORGET...

- Update your Yelp and social media pages with **CURRENT** operating hours and information.
- Add CONTACT-LESS merchant processing.
- If your office is **EMPTY**, have an alarm system in place.
- Update your International Association profile.



NOVEMBER CELEBRATIONS

HAPPY EAOC ANNIVERSARY

43 Yrs Bill Cecil—**Merrill Lynch**

3 Yrs Karyn Hadley—**Rite-loom Flooring**

BIRTHDAY BONANZA

11/16 Andy Ross—**ABenefitStore.com**

WEDDING ANNIVERSARIES

11/27 Amber & Brian Poston—**Attorney at Law**

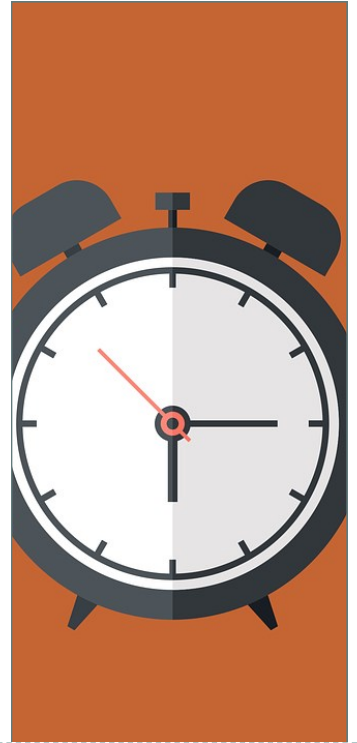
Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office immediately.

GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!



THOUGHT OF THE WEEK

“One of the greatest skills of leadership is being unflappable. Anytime you do anything in the world; there’s going to be criticism.”

- Arianna Huffington

MEMBERSHIP

The following firms have been proposed for membership in EAOC:

FIRST PRINTING

Veronica Alvarez

Aaron Alvarez Photography

207 N. Broadway, Suite D

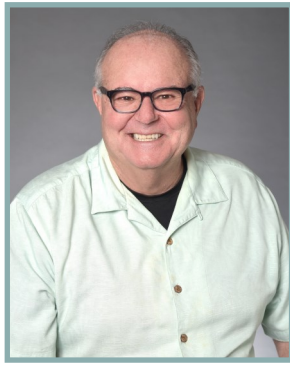
Santa Ana, CA 92701

phone: 657.210.1128

Classification: Photography

Proposed by Sammy Montoya





PRESIDENT'S MESSAGE

Hello EAO C!

A big thank you to Katie for the very spooky and beautiful decorations on Wednesday, and the treats she prepared for us. If you are not attending, you are missing out on all our group has to offer and the opportunity to let us know how we can help you grow your business.

Thank you, Patrick Cecil of Merrill Lynch, for your annual Halloween Historical lesson! This year we learned the origins of Dia de los Muertos, Day of the Dead and the significance it has in the Latin community honoring their lost loved ones.

We are dark next Wednesday as we observe Veterans Day, and we will be live in person at the Green Parrot Villa on November the 15th when Danny Baker of PAV-KOTE will be our presenter. Our last day to be a presenter in 2023 is December the 6th. Sign up before it's too late!

Have a great weekend.

- Ron

Ron Dymek

DYMEK'S FREEDOM PLUMBING
EAO C 2022-2023 President



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

- Chiropractor
- Long-Term Care
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

Please email Katie for more details!

Target Classification of the Month: **Physical Therapist**



Calling all Physical Therapists!

EAOB members: we are actively seeking a qualified, trusted, tried and true Physical Therapist to fill our Target Classification of the Month.

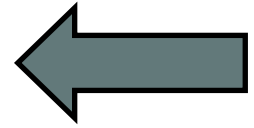
Please consider your entire network, and invite your favorite Physical Therapist to breakfast next week!

Email Katie to get them on our guest list.

Thank you!



EAOC QUICK LINKS

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar](#)
[Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer](#)
[Schaefer Air Inc.](#)
909-944-5111
schaeferair@gmail.com

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts](#)
[Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/EMPLOYMENT LAW:

[Jonathan Judge](#)
[Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallr.com

ATTORNEY/PUBLIC DEFENDER:

[Amber Poston](#)
657-251-6090
amber.poston@ocpubdef.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes](#)
[Simpson Chevrolet](#)
714-534-2700
mhughes@simpsonsgm.com

AUTOMOTIVE REPAIR:

[Dan Tatum](#)
[Eberhardt's Tire & Automotive](#)
714-871-9810
eberhardtstire@gmail.com

BANK:

[Donny Delfin](#)
[Pacific Western Bank](#)
714-450-4683
ddelfin@pacificwesternbank.com

DENTIST

[Dr. Robert Go · Go Family Dental](#)
714-638-0018
gofamilydental@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
posloan@yahoo.com

EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

EMERITUS MEMBER:

[Gayle Stewart · 714-342-5848](#)
gstewart@gsecorp.org

EMERITUS MEMBER:

[Mel Smith · 714-496-2709](#)
melsmith3205@yahoo.com

FINANCIAL INVESTMENTS PLANNING:

[Patrick Cecil · Merrill Lynch](#)
949-859-2958
Patrick.cecil@ml.com

FLOORING/HARD GOODS/INTERIOR DESIGN:

[Karyn Hadley · Riteloom](#)
714-764-1122
karyn@riteloom.com

FLORIST:

[Diana Diaz](#)
[Deelux Florista & Events](#)
949-491-5660
deeluxflorista@gmail.com

GLASS/STAINED & BEVELED:

[Gary Gregg](#)
[Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

HANDYMAN:

[Ruben Mota · Mota Handyman Services](#)
714-785-5576
motaruben76@gmail.com

INSURANCE / COMMERCIAL

[Carlos Camacho Gil](#)
[Federated Insurance](#)
562-447-3972
cacamachogil@fedins.com

MERCHANT SERVICES:

[Lisa McCune](#)
[Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost](#)
[HomeAmerican Mortgage Corp.](#)
909-240-5988
Holly.Frost@pacresmortgage.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Danny Baker](#)
[PAV-KOTE, Inc.](#)
714-871-4905
danny@pavkote.com

PAYROLL SERVICES:

[Quinton Fasola · ASURE](#)
949-306-1120
quinton.fasola@asuresoftware.com

PEST CONTROL:

[Tyler Douthit](#)
[Divert Pest Control](#)
714-299-9118
tyler@divertpest.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek](#)
[Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
info@freedomplumbing.com

REAL ESTATE/COMMERCIAL:

[Ezra Leyton · MARQUIS Commercial Properties](#)
949-697-2781
ezra@marquissp.com

REAL ESTATE/RESIDENTIAL:

[Gizi Clemmer, REALTOR, SRES · First Team Real Estate](#)
562-688-8275
GiziClemmer@gmail.com

RESTAURANT-MEXICAN:

[Sammy Montoya](#)
[Green Parrot Villa](#)
[La Chiquita Restaurant](#)
714-543-8787
lachiquirest@yahoo.com

ROOFING/COMMERCIAL:

[Greg Peterson](#)
[Sadler Roofing, Inc.](#)
949-675-5095
greg@sadlerroofing.com

VITAMINS & WELLNESS PRODUCTS:

[Yon Himelman](#)
[ATOMY](#)
949-554-9294
yhimelman@gmail.com

WEBSITE DESIGN:

[Lydia Pooler](#)
[Kenneth King](#)
[Jub Jub Interactive](#)
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

WEBSITE HOSTING:

[Lee Pooler](#)
[Jub Jub Interactive](#)
714-586-8500 · lee@jubjub.com