



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

The EAOC Weekly

PAVING & ASPHALT SIMPLIFIED WITH DANNY BAKER OF PAV-KOTE

As the world reaches for renewable energy and sustainable resources, it appears many of us have overlooked the fact that 94% of asphalt is actually recycled! Danny Baker of PAV-KOTE, Inc. provided a fascinating presentation this week at EAOC's morning meeting, including several interesting statistics that most people wouldn't be privy to.



With over 40 years in the industry, and almost 20 years with EAOC, PAV-KOTE is no stranger to the group. However, Danny's presentation was a rare glimpse into the world behind the scenes of paving, which is often happening during off hours—while the general public is sleeping. For example, airports and schools are typically

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

NOVEMBER 22ND, 2023

NO MEETING—Happy
Thanksgiving!

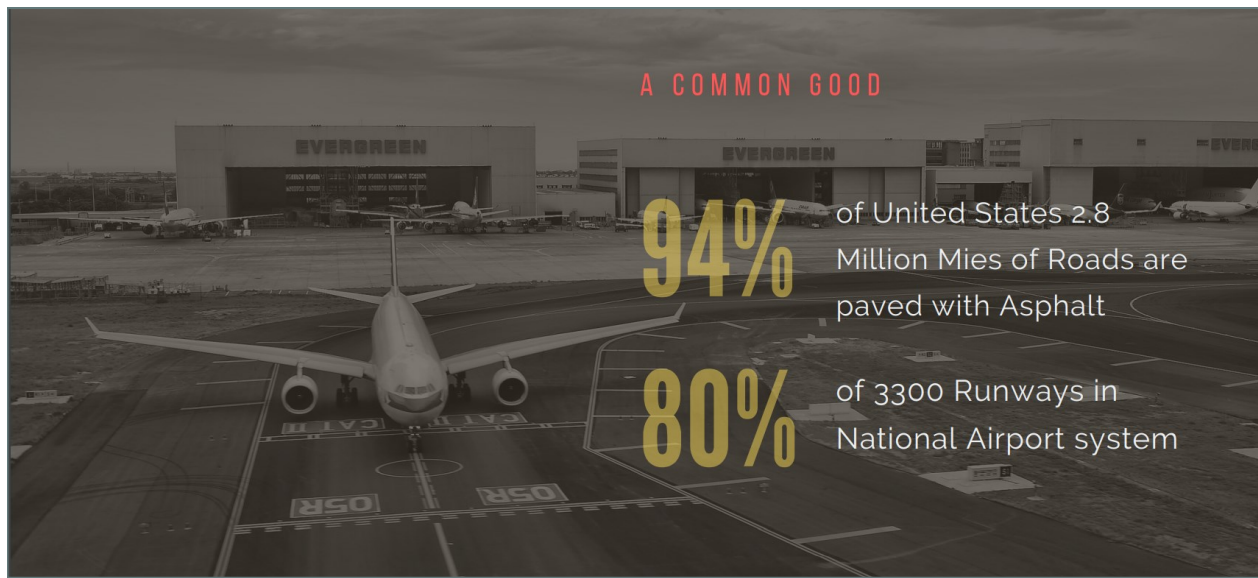
NOVEMBER 29TH, 2023

Jonathan Judge with Atkinson,
Andelson, Loya, Ruud & Romo



The Executives' Association
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31441 Santa Margarita Pkwy, #115
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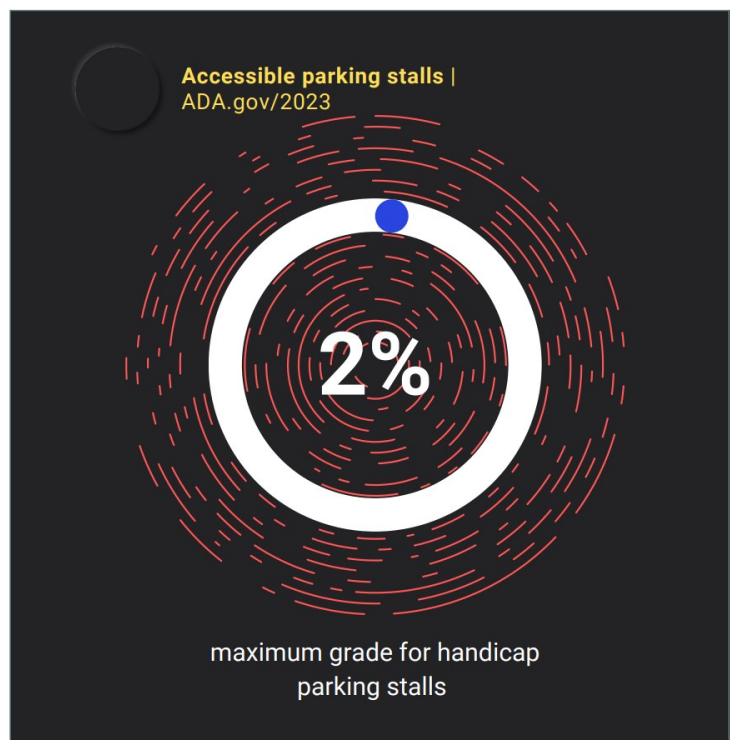
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revamped throughout the night to minimize downtime. With three shifts of workers available at PAV-KOTE, and four decades of experience, jobs are completed quickly and efficiently.

For those responsible for maintaining their business's parking lots, it's incredibly important to know that per the ADA, the maximum grade for handicapped parking stalls is 2%. One in five people in the United States have a disability, making this statistic one that cannot be overlooked. Fortunately, PAV-KOTE has plenty of experience in grading and paving parking lots, including handicapped parking stalls. Another reason why they have been EAOC's trusted paving expert for nearly 20 years.

To learn more about paving, asphalt, or to verify that your parking lot is ADA compliant, please contact Danny Baker at www.PAVKOTE.com.



THOUGHT OF THE WEEK

"Is your glass half empty or half full?" asked the mole.

"I think I'm grateful to have a glass," said the boy."

*— Charlie Mackesy,
The Boy, the Mole, the Fox and the Horse*

MEMBERSHIP

*The following firms have been proposed for membership in
EAOC:*

SECOND PRINTING

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Classification: Photography

Proposed by Sammy Montoya

FIRST PRINTING

Alan Scott Fecher, D.C.

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Classification: Chiropractic

Proposed by Danny Baker



Target Classification of the Month: **Physical Therapist**



Calling all Physical Therapists!

EAOB members: we are actively seeking a qualified, trusted, tried and true Physical Therapist to fill our Target Classification of the Month.

Please consider your entire network, and invite your favorite Physical Therapist to breakfast next week!

Email Katie to get them on our guest list.

Thank you!



MEMBERSHIP MOMENT

MEMBERSHIP MATTERS

Hello my fellow EAOE's

It's been great seeing some of our not so regularly attending members start to attend again.

Keep up the calling to advise them that we miss them, that we want to know more about what they do, and that we hope to see them at our Wednesday morning meetings.

We are working on something that will help with the invitation process. So excited about this. More to come!

Ron Dymek, our chapter President, had discussed with us the possibility of us focusing on a category that would complement your business. This would not be someone that would be in competition with you, but, a business that one of your clients would use in addition to your services. Kind of like a Power Partner, you service the same type of client base but with a different service.

Who would be a Power Partner for you? Let us know and we can focus on filling that category in our chapter, bringing us even more exposure. More business!

Happy Thanksgiving to you and yours. I hope you spend the holiday with family and friends sharing the most fabulous meal you've ever had.

Remember, there is always something to be thankful for. And, I am thankful for all of you and what you bring to our chapter.

Take care and be well,
- Gizi

Gizi Clemmer

EAOE Past President

First Team Real Estate



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOE proudly encourages its members in expanding and empowering their fellow prestigious Orange County execs!

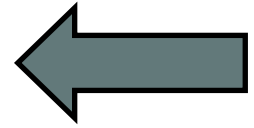
More quality members means more quality referrals.

An EAOE sponsor receives a \$150 bonus for recruiting a new EAOE team member, after three months of successful membership.

***Please contact
Katie for more
information!***



EAOC QUICK LINKS

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