

The EAOC Weekly

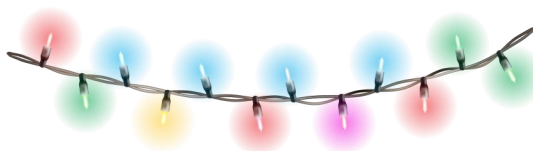
December 20, 2023



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

The EAOC Weekly

EAOC'S WHITE ELEPHANT GIFT EXCHANGE



**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

DECEMBER 27TH, 2023

NO MEETING—Happy
Holidays!

JANUARY 3RD, 2023

NO MEETING—Happy
Holidays!



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THOUGHT OF THE WEEK

“Be curious, not judgmental.”

- Walt Whitman

MEMBERSHIP

The following firms have been proposed for membership in EAOC:

SECOND PRINTING

Henry Nguyen

Exceed Performance

2060 Euclid Street, Suite K

Anaheim, 92802

phone: 657.667.6202

Classification: Fitness / Personal Training

Proposed by Estela Go



FIRST PRINTING

Don Hanson

Hi-Time Wine Cellars

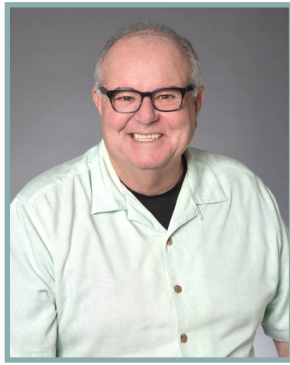
250 Ogle St.

Costa Mesa, 92627

phone: 949.650.8463

Classification: Liquor Store / Website

Proposed by Estela Go



PRESIDENT'S MESSAGE

Happy Friday, everyone!

What a fun and festive time we had this week during our last meeting of 2023.

Our annual White Elephant Gift Exchange was very successful, and there were very nice gifts - and some very funny ones too! Thank you to Katie for putting it all together for us.

If you're not attending, you're not only missing out on opportunities to promote your business, but you're also missing out on building friendships and having fun.

I want to wish everybody a merry and blessed Christmas, and a very Happy New Year!

- Ron

Ron Dymek

DYMEK'S FREEDOM PLUMBING
EAOC 2022-2024 President



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

- Chiropractor
- Long-Term Care
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

Please email Katie for more details!



JANUARY CELEBRATIONS

HAPPY EAOC ANNIVERSARY

1 Year Ruben Mota—**Ruben Mota Handyman**

27 Yrs Sammy Montoya—**La Chiquita Restaurant**

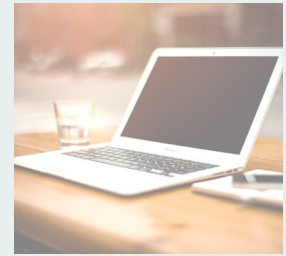
BIRTHDAY BONANZA

1/5 Lee Pooler—**Jub Jub Interactive**

1/17 Gizi Clemmer—**FirstTeam Real Estate**

1/22 Manny Gonzalez—**Confetti Events & Catering**

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office immediately.



EMAIL GREETINGS YOU CAN USE AT WORK

“Allow me to introduce myself.”

“I’m reaching out about...”

“Thank you for your help.”

“Thank you for the update.”

“I’m eager to get your advice on...”

“As promised, I’m...”

“As we discussed on our call...”

“Can you provide me with an update on...”

“I’m checking in on...”

“I’m getting back to you about...”

Target Classification of the Month: **Residential Roofer**



Calling all Residential Roofers!

EAOOC members: we are actively seeking a qualified, trusted, tried and true Residential Roofer to fill our Target Classification of the Month.

Please consider your entire network, and invite your favorite Residential Roofer to breakfast next week!

Email Katie to get them on our guest list.

Thank you!



MEMBERSHIP MOMENT

Hello EAOC!

Wishing you a very happy holiday, hoping you spend time with family and friends and enjoy your time spent.

Thank you to all of our members who brought in visitors and new members. It is with your help that our organization continues to grow and flourish.

Looking forward to our upcoming membership drive. Start thinking of new ways that you can encourage your business owner friends and vendors to join us for a networking breakfast.

Certainly should see the advantages of belonging to a professional networking group. I know it has helped my business. And I'm sure it's going to help all of ours with the new members we support.

A great big thank you to Katie for masterminding our holiday gift exchange. It was fun!

And I'm extremely excited about the gift I stole. I've already used the massager on my husband's shoulders, and he loves it.

Happy New Year to you all!

Gizi

Gizi Clemmer

Membership Chair

First Team Real Estate



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC
proudly encourages
its members in
expanding and
empowering their
fellow prestigious
Orange County execs!

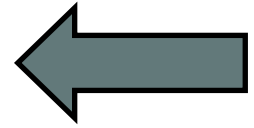
More quality
members means more
quality referrals.

An EAOC sponsor
receives a \$150 bonus
for recruiting a new
EAOC team member,
after three months of
successful
membership.

***Please contact
Katie for more
information!***



EAOC QUICK LINKS

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