



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

SPOTLIGHT ON: COMMERCIAL GENERAL CONTRACTOR RANDY SMITH

This week's morning meeting was held on location at EAOC's General Contractor Randy Smith's current job site! A fascinating "in progress" build in Brea, complete with genius solutions to random build issues. We really got to see how Randy is relied on for some serious problem-solving!

Randy's commercial general construction and project management firm, RC Smith Design Build, follows an important statement: "Trust is one of the things we build well."



**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

**DECEMBER 15TH, 2021 @ 7:00
AM**

Holiday Gifting Event

DECEMBER 22ND, 2021

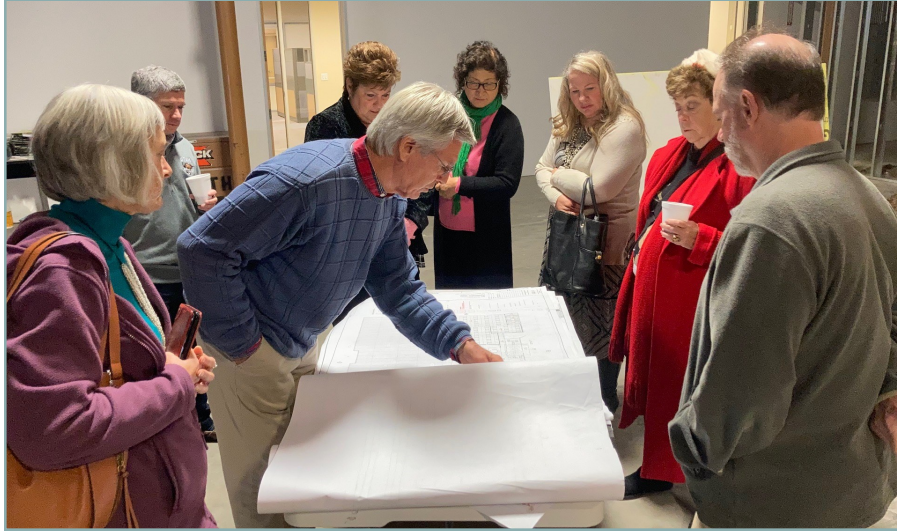
NO MEETING—Happy
Holidays!



**The Executives' Association
of Orange County**

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www.EAOCOnline.com



Everyone at EAOC knows that this motto is undeniable! Having been in the construction business for over 40 years, RC Smith Design Build strives to work closely with their clients to accomplish the highest quality workmanship.

Randy specializes in:

- * Commercial general construction and design
- * Tenant improvement
- * Infrastructure improvement
- * Healthcare clinics expansions and refreshes
- * City coordination for permits

They've always built products as if they were building for themselves. In a very real sense, they feel that every project *is* their own. Their mission is to adopt every client's vision, to deliver that vision, and to earn repeat business and wholehearted referrals from their clients.

We are fortunate to have Randy on the EAOC roster, and we can't wait to see the final results of his current project!

For more information on RC Smith Design Build, or to book your consultation, please contact Randy at www.RCSmithDesignBuild.com.





GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

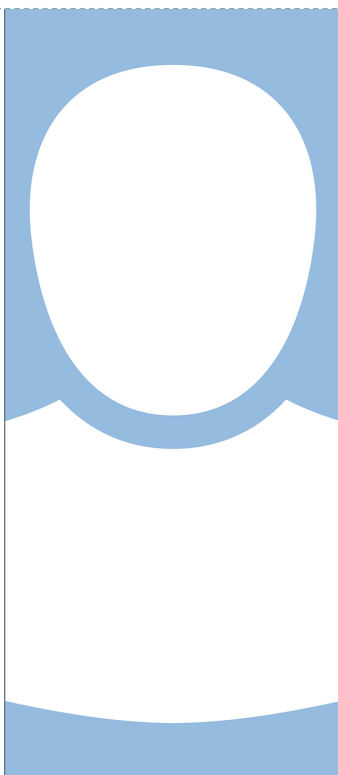
We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

THOUGHT OF THE WEEK

“When the winds of change blow, some people build walls and others build windmills.”

- Chinese proverb



EAOC WEBSITE MEMBER PROFILES

Reminder: EAOC hosts individual membership profiles on our website at EAOnline.com/members. This is where we get biography information for presentations, newsletters, and more. Please sign in and update your member profile as soon as possible. Don't be the only empty profile in the group!

Please contact Katie if you need assistance.



PRESIDENT'S MESSAGE

Hello My Fellow EAOCr's!

What a great off-site meeting we had with Randy Smith and RC Smith Design Build at a project that he and his team are working

on in Brea. Teamwork made the morning go off without a hitch. Thank you to Randy, Katie and their team for a very interesting tour of the new facility. Looking forward to seeing it when completed. I hope you'll invite us back when the project is wrapping up, Randy!

Please join us for next week's meeting, a special holiday celebration with surprises galore! It will be a fun, joy-filled event. I really hope to see you there. This is our last meeting of the year, so let's celebrate our successes from 2021 and roll into 2022 with much gusto!

Thank you everyone for all of your referrals to each other. Thank you for participating in the growth and retention of the Executives' Association of Orange County. Cheers to a wonderful holiday with family and friends. Best wishes for a happy, healthy and prosperous 2022.

Merry Christmas to all!

Gizi

Gizi Clemmer

EAOC 2021 President

And Your Favorite REALTOR!

Corcoran Global Living

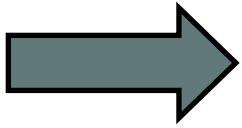


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

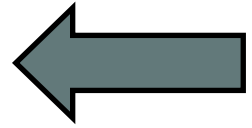
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaeferair@gmail.com

ALARMS:

[Al Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjjudge@aallr.com

AUTO/BODY SHOP:

[Erik Reyna · E.R. Painting Services, Inc.](#)
714-866-9453
E.R.PaintingSolutions@gmail.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700 mhughes@simpsongm.com

BANK:

[Donny Delfin · Pacific Western Bank](#)
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CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
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phil@KintzCabinets.com

**ELECTRICAL CONTRACTOR—
COMMERCIAL:**

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205 · melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
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EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

FINANCIAL INVESTMENTS PLANNING:

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**FLOORING/HARD GOODS/INTERIOR
DESIGN:**

[Karyn Hadley · Riteloom](#)
714-764-1122
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GENERAL CONTRACTOR:

[Randy Smith · RC Smith Design Build](#)
714-213-0070
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GLASS/ STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
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INSURANCE / COMMERCIAL:

[Augie Jasso · Builders Direct Insurance Services, LLC](#)
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INSURANCE / LIFE HEALTH & GROUP:

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866-442-4727
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MERCHANT SERVICES:

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lisa@affinity24.com

MORTGAGE BANKER:

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hfrost@loandepot.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
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Confettievents@att.net

PAVING-ASPHALT:

[Rick Baker · PAV-KOTE, Inc.](#)
714-871-4905
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PEST CONTROL:

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714-299-9118
tyler@divertpest.com

**PLUMBING/SEWAGE SANITATION
CONTRACTOR:**

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714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

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562-688-8275
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RESTAURANT-MEXICAN:

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lachiquitarest@yahoo.com

ROOFING/COMMERCIAL:

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SIGNS/LARGE FORMAT IMAGING:

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VITAMINS & WELLNESS PRODUCTS:

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