



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

REAL ESTATE MADE SIMPLE AND EASY WITH GIZI CLEMMER OF CORCORAN GLOBAL LIVING



Anyone who knows Gizi Clemmer of Corcoran Global Living knows that she is warm, friendly, and hands-down the TOP choice for anyone who wants guidance during the home-buying or selling process.

There are approximately 184 steps in a basic real estate transaction, of which many things can go wrong. Hiring a REALTOR, like Gizi, is the best way to protect yourself. Gizi is a highly organized and very communicative REALTOR that will always be acting as your fiduciary, protecting you and your assets.

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

FEBRUARY 23RD, 2022

Jonathan Judge with Atkinson,
Andelson, Loya, Ruud & Romo

MARCH 2ND, 2022

Patrick Cecil with Merrill Lynch



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corcoran



GLOBAL LIVING

With some of the lowest mortgage rates in history, more people than ever are looking to purchase a new home, and more people than ever are finding ways to actually land the home of their dreams by utilizing very determined REALTORS. And, the low housing inventory has made the buying process more emotional than ever. Some buyers are bidding on 3, 5 or even 10 houses before they get an offer accepted.

Positivity can be one of the most cherished traits in somebody, and Gizi is like a ray of sunshine on a cloudy day. Asking Gizi questions about real estate is easy, and her bubbly demeanor makes you feel less like you're working with a member of one of the top real estate teams in the entire country, and more like you're catching up with an old friend.

Sometimes, getting the conversation started about what your home could be worth is all it takes to open your eyes to the possibilities that exist TODAY.

Gizi is on top of all of the breakthroughs in the market, current interest rates, current trends, and knows how to navigate even the most stubborn of problems that can pop up along the way. The best thing you can do for yourself is schedule a call, learn everything there is to know, and rest assured that you can make educated decisions with the knowledge you have just received from Gizi.

It's hard to guess what the market will be like in the future, but today, Gizi can guide you and support you in what could be one of the most important decisions of your life!

To start a conversation about what your home could be worth, or what options are available to get you into your dream home, please reach out to Gizi at (562) 688-8275.



GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

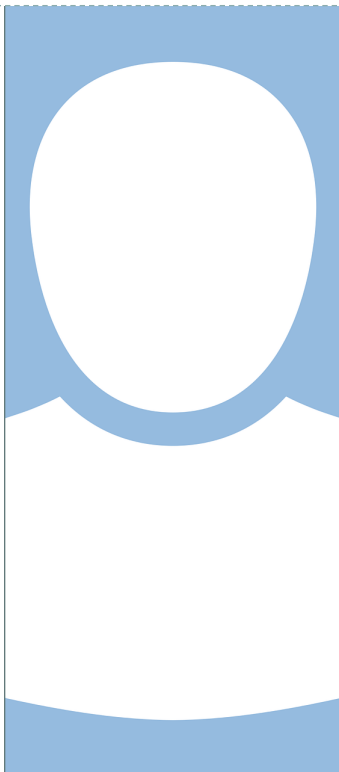
We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

THOUGHT OF THE WEEK

“Make every interaction count, even the small ones. They are all relevant.”

- Shep Hyken



EAOC WEBSITE MEMBER PROFILES

Reminder: EAOC hosts individual membership profiles on our website at EAOnline.com/members. This is where we get biography information for presentations, newsletters, and more. Please sign in and update your member profile as soon as possible. Don't be the only empty profile in the group!

Please contact Katie if you need assistance.

EAOC MEMBERS FAVORITE

MANTRAS

“Everything is exactly as it needs to be, right now in your life.”

“Building trust is one of the things we do well.”

“Don’t expect everyone to be you.”

“The peace of God will find your hearts and minds.”

“Old-fashioned values using today’s technology.”

“Just do it!”

“Be kind.”

“Be anxious for nothing, but in everything by prayer and supplication, with thanksgiving, let your requests be made known to God; and the peace of God, which surpasses all understanding, will guard your hearts and minds through Christ Jesus.”

“Family, friends, or foes, always be kind.”

“Always work hard and be a good person.”

“Treat people the way you want to be treated.”

“Strive to be the best you can be every day.”

“Refuse to be a victim.”

“Share information relentlessly.”



PRESIDENT'S MESSAGE

Hello Members of the EAOC!

Such a lovely round table we had this week. And, I thought our speaker was pretty good (he he he). The quotes, mantras and sayings that our members shared during our round table discussion were so varied and personal. I found it to

be very enlightening. I believe Katie will share those with you in our newsletter.

We also shared a couple of bylaws and policies of ours, I believe we should know what they are and should be reviewed each and every year to ensure that we are current and abiding by them.

One major one that I shared was our attendance policy, whereas our members are required to attend 50% (very low by most networking group standards). I appreciate all of your understanding and much-needed participation.

Being engaged will only make us a stronger networking group, helping us to grow each other's businesses together. We can do this by making sure we all attend and participate in morning meetings. Please let me or Katie know if you wish to discuss your personal situation.

A very happy birthday to Mel Smith and Lisa McCune! We had happy birthday cookies for breakfast....my favorite! Thank you, Sammy, of the Green Parrot Villa - you never disappoint.

So looking forward to seeing everyone next week at the Green Parrot Villa in person, or via Zoom! Can't wait to hear from our very own Jonathan Judge, Attorney at Atkinson, Anderson, Loya, Ruud & Romo sharing the new laws as it pertains to employment law. Some of us have heard him share this already and it is very interesting, you won't want to miss it.

Bring a friend to breakfast next week, we'd love to meet them.

Have a wonderful week.

Gizi

Gizi Clemmer

**EAOC 2021-22 President
And Your Favorite REALTOR!
Corcoran Global Living**

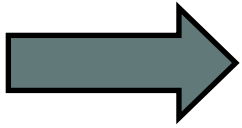


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

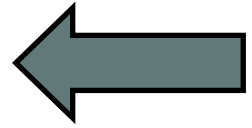
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
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ALARMS:

[Al Gapik · AJ Alarm Systems](#)
714-632-6720
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ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
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ATTORNEY/LABOR LAW:

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AUTO/BODY SHOP:

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**FLOORING/HARD GOODS/INTERIOR
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GENERAL CONTRACTOR:

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GLASS/ STAINED & BEVELED:

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INSURANCE / LIFE HEALTH & GROUP:

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