



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

FEATURED MEMBER: PATRICK CECIL OF MERRILL LYNCH

This week's featured member is Patrick Cecil, of Merrill Lynch. Patrick is a Financial Advisor and CFP certificant in the Irvine, California office.



He joined Merrill Lynch Wealth Management in 2016 after coming from Academia, where he was a History professor following the completion of his Ph.D. at The University of Alabama.

Good leads for Patrick include individuals, families, or businesses needing assistance with their financial planning. He can also be of great help setting up and following a plan for

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!

UPCOMING SPEAKER SCHEDULE

MARCH 9TH, 2022

Gizi Clemmer with Corcoran
Global Living

WORKSHOP: How To Read a
Title

MARCH 16TH, 2022

Manny Gonzalez with Confetti
Events & Catering



The Executives' Association
of Orange County

31441 Santa Margarita Pkwy, #115
Rancho Santa Margarita, CA 92688

Phone: 949.525.8412
E-mail: director@eaoonline.com
www.EAOCOnline.com



retirement, or other financial service needs that they may have.

Patrick offers the following services:

- Financial Planning
- Retirement Planning
- Education Planning
- Brokerage Services
- Insurance
- Mortgages
- Annuities

Please contact Patrick to start a conversation about YOUR financial planning needs:

Phone: 949-859-2958

Email: patrick.cecil@ml.com

<https://fa.ml.com/california/irvine/cecil-and-cecil/>



GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

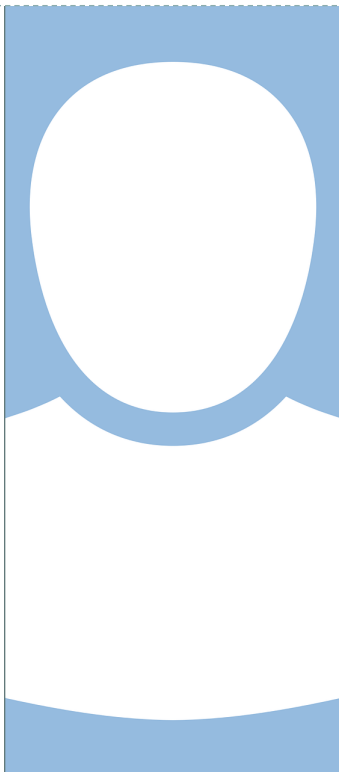
We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

THOUGHT OF THE WEEK

“Decisions are made by those who show up.”

- The West Wing



INTERNATIONAL MEMBER PROFILES

Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.



EMPLOYMENT LAW CONFERENCE IGNITING OPPORTUNITY

- March 24, 2022 | Cerritos Center for the Performing Arts
- In-person & live stream event
- Guest speaker: **Dr. James Doti**
- 2 general sessions | 6 breakout sessions (topics identified)
- Join us: <https://www.aalrr.com/minisite-4/>



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County execs!

More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

*Please contact
Katie for more
information!*



PRESIDENT'S MESSAGE

Hello Everyone,

THE EAOC IS OPEN FOR BUSINESS!

That's right, we are in full swing, meeting and networking weekly in person at the Green Parrot Villa at 6:45 am for breakfast, or for your convenience, our Zoom room is always open.

Spring is in the air! Time to spring forward and catapult your business to new heights. Renew your commitment to yourself and your business. Add networking to your weekly calendar. Great opportunity to learn about each other and our businesses.

Bring a friend to the EAOC! Let's expand our reach, meet more business people. Let's all make more connections which will lead to new business for each and every one of us.

Thank you, Patrick Cecil, of Merrill Lynch Wealth Management - great example of how we can earn more just by tweaking a few things. Meet with Patrick and his team to clear a path for financial guidance into your retirement.

Happy spring! Such a beautiful time of the year. Get out and breathe some fresh air, feel happy, healthy and optimistic.

Cheers, Gizi

Gizi Clemmer

EAOC 2020-2021 President
And Your Favorite REALTOR!
Corcoran Global Living



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

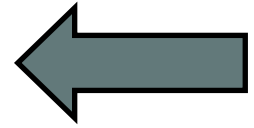
- Physical Therapist
- Dentist
- Florist
- Window Washing
- Solar Panels
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaefer@gmail.com

ALARMS:

[Al Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjjudge@aallrr.com

AUTO/BODY SHOP:

[Erik Reyna · E.R. Painting Services, Inc.](#)
714-866-9453
E.R.PaintingSolutions@gmail.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700 mhughes@simpsongm.com

BANK:

[Donny Delfin · Pacific Western Bank](#)
714-450-4683
ddelfin@pacificwesternbank.com

CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
714-630-3331
phil@KintzCabinets.com

**ELECTRICAL CONTRACTOR—
COMMERCIAL:**

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205 · melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
posloan@yahoo.com

EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

FINANCIAL INVESTMENTS PLANNING:

[Patrick Cecil · Merrill Lynch](#)
949-859-2958
Patrick.cecil@ml.com

**FLOORING/HARD GOODS/INTERIOR
DESIGN:**

[Karyn Hadley · Riteloom](#)
714-764-1122
karyn@riteloom.com

GENERAL CONTRACTOR:

[Randy Smith · RC Smith Design Build](#)
714-213-0070
randy@rcsmithdesignbuild.com

GLASS/ STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

INSURANCE / COMMERCIAL:

[Augie Jasso · Builders Direct Insurance Services, LLC](#)
949-326-5471
augie@buildersdirectins.com

INSURANCE / LIFE HEALTH & GROUP:

[Doug Whitney](#)
ABenefitStore.com
866-442-4727
whitney.douglas@principal.com

MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · Loan Depot](#)
866-788-7885
hfrost@loandepot.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Rick Baker · PAV-KOTE, Inc.](#)
714-871-4905
rick@pavkote.com

PEST CONTROL:

[Tyler Douthitt · Divert Pest Control](#)
714-299-9118
tyler@divertpest.com

**PLUMBING/SEWAGE SANITATION
CONTRACTOR:**

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

[Gizi Clemmer, REALTOR, SRES · Corcoran Global Living](#)
562-688-8275
GiziClemmer@gmail.com

RESTAURANT-MEXICAN:

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)
714-543-8787
lachiquitarest@yahoo.com

ROOFING/COMMERCIAL:

[Greg Peterson · Sadler Roofing, Inc.](#)
949-675-5095
greg@sadlerroofing.com

SIGNS/LARGE FORMAT IMAGING:

[Lorna Scherff · SpeedPro North OC](#)
714-258-7223
lscherff@speedpro.com

SOCIAL MEDIA CONSULTING:

[Katie Quinn Consulting](#)
949-525-8412
katiequinn5@gmail.com

VITAMINS & WELLNESS PRODUCTS:

[Yon Himelman - ATOMY](#)
949-554-9294
yhimelman@gmail.com

WEBSITE DESIGN:

[Lydia Pooler & Kenneth King](#)
[Jub Jub Interactive](#)
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

WEBSITE HOSTING:

[Lee Pooler · Jub Jub Interactive](#)
714-586-8500 · lee@jubjub.com