

The EAOC Weekly

March 30, 2022



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly



REACHING EXECUTIVES ON AN INTERNATIONAL LEVEL

Did you know that The Executives Association of Orange County is part of the 39-chapter International Executives Association, spanning from Hawaii to Great Britain? At this week's meeting, EAOC members were treated to an impressive presentation by [IEA Managing Director Lisa Jordan](#), discussing the exciting benefits that members get to enjoy by being a part of such a HUGE network!

Members are automatically enrolled as IEA members upon joining the EAOC, adding their business

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

APRIL 6TH, 2022

Gary Gregg with Creating With Glass

APRIL 13TH, 2022

NO MEETING



**The Executives' Association
of Orange County**

31441 Santa Margarita Pkwy, #115
Rancho Santa Margarita, CA 92688

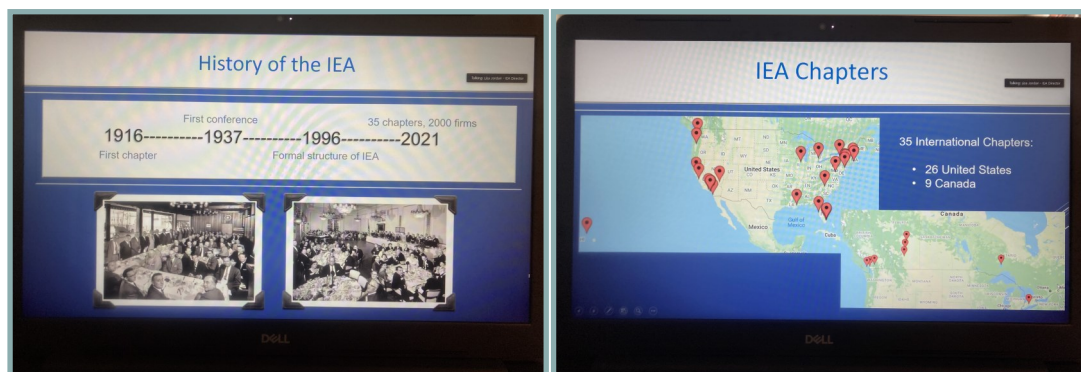
Phone: 949-525-8412
E-mail: director@eaoonline.com
www.EAOCOnline.com



information to the widely-viewed, 3,000-member IEA online [international directory](#)! Members also gain access to the IEA newsletters, including FREE webinar announcements, networking opportunities, marketing advice, and an invitation to the members-only annual [IEA conference](#), scheduled to resume in 2022.

The IEA has been in existence since its first chapter started in 1916, and practically INVENTED business networking and referrals! So, needless to say, it was nothing short of an HONOR to have Lisa share her wisdom with us this week, and we look forward to flexing our IEA muscles within Orange County!

For more information on the International Executives Association, or to learn more about sponsorship opportunities, please contact Lisa at director@ieaweb.com.





GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

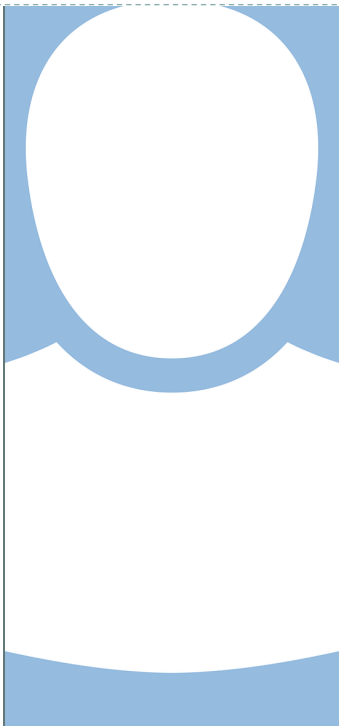
We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

THOUGHT OF THE WEEK

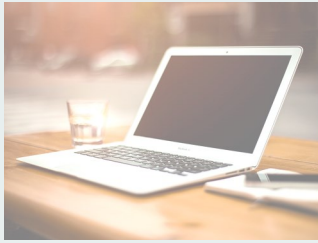
“The two most important days of your life are the day you are born and the day you find out why.”

- Mark Twain



INTERNATIONAL MEMBER PROFILES

Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.



DON'T FORGET...

- Update your Yelp and social media pages with **CURRENT** operating hours and information.
- Add CONTACT-LESS [merchant processing](#).
- If your office is **EMPTY**, have an [alarm system](#) in place.
- Update your [International Association profile](#).



APRIL CELEBRATIONS

HAPPY EAOC ANNIVERSARY

51 Yrs Executives' Association of Orange County (Founded: March 31, 1971)

BIRTHDAY BONANZA

- 4/4 David Schaefer—**Schaefer Air**
- 4/21 Hal Grimshaw—**Belden Hiramoto Liu & Co., LLP**
- 4/24 Gizi Clemmer—**Corcoran Global Living**
- 4/25 Jim Mahoney—**Honorary Member**

WEDDING ANNIVERSARIES

- 4/4 Doug & Susie Whitney
ABenefitStore.com

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office immediately.

Classification of the Month:

Painter



Calling all Residential and/or Commercial Painters!

We are actively seeking a qualified, trusted, tried and true Painter to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Painter to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



PRESIDENT'S MESSAGE

Hello EAOC!

Great networking meeting this week. Thank you to all who joined us at the Green Parrot Villa.

During our round table discussion, the common thread throughout the discussion on excessive policies in the workplace, seemed to be the value of high caliber of employees. We have all different types of entities in our membership; sole proprietors, LLC's, Corporations, etc. Good variations of all types of businesses added to the discussion.

Thank you to our special guest, Lisa Jordon, Executive Director of the International Executive Association and the Charlotte chapter. She shared many avenues of the benefits which we can take advantage of as members of the EAOC. Reach out to Katie Quinn if you would like more info on how to take advantage of these opportunities.

I know that I've utilized our other chapters in my business, as it makes sense for me and what I do. I encourage you to do the same if your business can use some exposure to those outside of the Orange County area.

Lisa also mentioned that we should all have signed into the International Executive Association's website and updated our profiles. Add your photo, bio, etc. And, while you're at it, take a look at your EAOC profile and make sure it is up to date, as well.

MEMBERSHIP CATEGORY FOR THE MONTH OF APRIL: We are searching for a painter. Residential and/or commercial. We've had many members ask about our affiliation with a painter. Our task is to seek out PAINTERS, to invite to our meetings. Call your friends, families and peers to find a reliable, experienced painter and invite them to breakfast.

See you next week! In the meantime, go out into the world and give someone a reason to SMILE today!

Gizi

Gizi Clemmer

**EAOC 2020-2022 President
And Your Favorite REALTOR!
Corcoran Global Living**

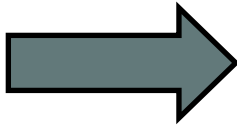


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

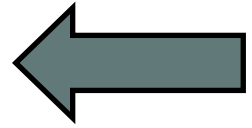
- Physical Therapist
- Dentist
- Florist
- Window Washing
- Solar Panels
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaef Air Inc.](#)
909-944-5111
schaefair@gmail.com

ALARMS:

[AJ Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallr.com

AUTO/BODY SHOP:

[Erik Reyna · E.R. Painting Services, Inc.](#)
714-866-9453
E.R.PaintingSolutions@gmail.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700
mhughes@simpsongm.com

BANK:

[Donny Delfin · Pacific Western Bank](#)
714-450-4683
ddelfin@pacificwesternbank.com

CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
714-630-3331
phil@KintzCabinets.com

DIGITAL VIDEO ADVERTISING:

[Raymond Nunes · KDOC TV](#)
949-378-5177
ray@kdoc.tv

ELECTRICAL CONTRACTOR—COMMERCIAL:

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205
melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
posloan@yahoo.com

EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

FINANCIAL INVESTMENTS PLANNING:

[Patrick Cecil · Merrill Lynch](#)
949-859-2958
Patrick.cecil@ml.com

FLOORING/HARD GOODS/INTERIOR DESIGN:

[Karyn Hadley · Riteloom](#)
714-764-1122
karyn@riteloom.com

GENERAL CONTRACTOR:

[Randy Smith · RC Smith Design Build](#)
714-213-0070
randy@rcsmithdesignbuild.com

GLASS/ STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

INSURANCE / COMMERCIAL:

[Augie Jasso · Builders Direct Insurance Services, LLC](#)
949-326-5471
augie@buildersdirectins.com

INSURANCE / LIFE HEALTH & GROUP:

[Doug Whitney](#)
ABenefitStore.com
866-442-4727
whitney.douglas@principal.com

MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · Loan Depot](#)
866-788-7885
hfrost@loandepot.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Rick Baker · PAV-KOTE, Inc.](#)
714-871-4905
rick@pavkote.com

PEST CONTROL:

[Tyler Douthit · Divert Pest Control](#)
714-299-9118
tyler@divertpest.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

[Gizi Clemmer, REALTOR, SRES · Corcoran Global Living](#)
562-688-8275
GiziClemmer@gmail.com

RESTAURANT-MEXICAN:

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)
714-543-8787
lachiquitarest@yahoo.com

ROOFING/COMMERCIAL:

[Greg Peterson · Sadler Roofing, Inc.](#)
949-675-5095
greg@sadlerroofing.com

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949-525-8412
katiequinn5@gmail.com

VITAMINS & WELLNESS PRODUCTS:

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949-554-9294
yhimelman@gmail.com

WEBSITE DESIGN:

[Lydia Pooler & Kenneth King](#)
[Jub Jub Interactive](#)
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

WEBSITE HOSTING:

[Lee Pooler · Jub Jub Interactive](#)
714-586-8500 · lee@jubjub.com