

The EAOC Weekly

March 8, 2023



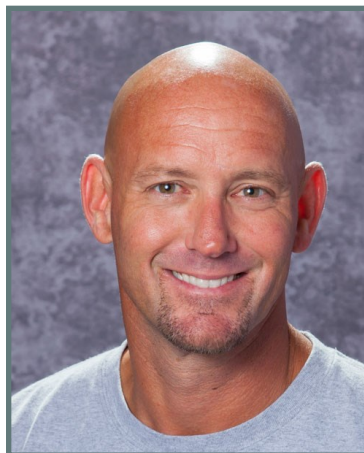
WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

## The EAOC Weekly

### SPOTLIGHT ON: TYLER DOUTHIT OF DIVERT PEST CONTROL

In this week's morning meeting, EAOC members were excited to hear the ins and outs of the extermination industry from our trusted expert, [Tyler Douthit of Divert Pest Control](#)!

Tyler and his guest speaker, Rich Garcia of Vesperis, educated the group on the new anti-mosquito product, [In2Care](#). This revolutionary product changes the way we fight off pesky mosquitoes, and has been ordered in the thousands by our local world-famous theme parks.



**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

#### UPCOMING SPEAKER SCHEDULE

**MARCH 15TH, 2023**

Holly Frost with Pac Res  
Mortgage

**MARCH 22ND, 2023**

IEA Executive Director Lisa  
Jordan's Special Member  
Benefits Presentation



**The Executives' Association  
of Orange County**

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Digging deeper into what drives mosquitos, including how they live and reproduce, helps us to better protect ourselves AND our properties from them. Seeing as how Tyler was mobbed by members asking for In2Care after the meeting, this summer's EAOC meetings should have a lot fewer mosquito bites in attendance.

Tyler brings more than 10 years of direct experience in residential and commercial pest control. His team uses the latest and most modern advancements in the industry to safely eliminate any possible pest hazards.

Homeowners and business owners find Divert Pest Control's Integrated Pest Management approach both thorough and trouble-free. The team inspects the problem, determines any existing environmental concerns, then develop a program to treat the interior AND exterior of the home or business. Technicians monitor the problem to assure the targeted pest has been safely eliminated.

Technicians at Divert Pest Control are state certified, and trained pest management professionals that solve pest problems with GUARANTEED RESULTS. They work with insects, rodents, birds, termites, and animal trapping and relocation.

Helping to provide a safe sanctuary for you and your loved ones against unwanted pests is their number one priority!

**To discuss your extermination needs with Tyler, or to learn how he can keep your home or business pest-free all year, please contact Tyler at 714-299-9118.**

## HELP US HELP YOU!

Do you have an upcoming workshop, promotion, product launch, or special announcement to share? Please send details to Katie to include in the newsletter, and bring promotional materials and/or product samples to our next morning meeting! We are here to help you, and are extremely happy to do so. EAOE has over 1,100 years of combined experience at every meeting—are you fully utilizing the knowledge and experience available to you?



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## THOUGHT OF THE WEEK

*“If people like you, they’ll listen to you, but if they trust you, they’ll do business with you.”*

*- Zig Ziglar*

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## NEW MEMBER RECRUITMENT BONUS

Reminder: EAOE proudly encourages its members in expanding and empowering their fellow prestigious Orange County executives! More quality members means more quality referrals.

An EAOE sponsor receives a \$150 bonus for recruiting a new EAOE team member, after three months of successful membership.

***Please contact Katie to arrange the invitation of a guest to a future EAOE morning meeting!***



## WELCOME ABOARD!

Please join us in welcoming our newest EAOC members!

### **Ezra Leyton**

#### **MARQUIS Commercial Properties**

2901 West Coast Hwy

Newport Beach, CA 92663

phone: 949.697.2781

email: [ezra@marquissp.com](mailto:ezra@marquissp.com)

*Classification: Commercial Real Estate*

*Sponsored by Ron Dymek*

### **Thomas J. Sweeting**

#### **Pacific Shores Electric, Inc.**

18437 Mt. Langley, Suite S

Fountain Valley, CA 92708

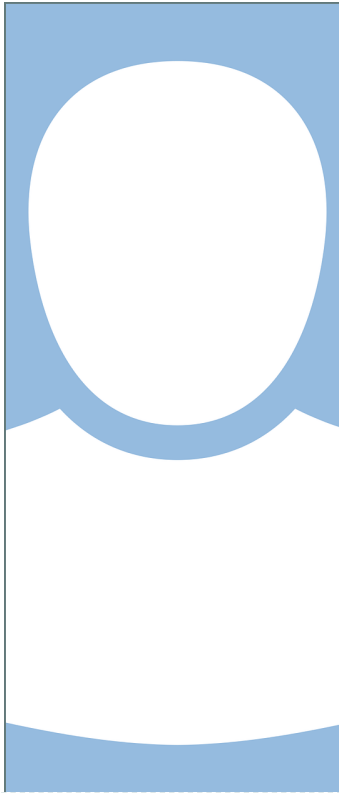
phone: 562-472-3990

email: [tjsweeting@pacificshoreselectric.com](mailto:tjsweeting@pacificshoreselectric.com)

*Classification: Residential Electrician*

*Sponsored by Tracy Roberts*





## INTERNATIONAL MEMBER PROFILES

Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. [Please sign in and update your member profile as soon as possible.](#) Contact Katie for assistance.

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## THOUGHT OF THE WEEK

*"Get five or six of your smartest friends in a room and ask them to rate your idea."*

*- Mark Pincus, CEO of Zynga*

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## ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group's favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that's something to toast to!

**La Chiquita Restaurant**

**906 E. Washington Ave., Santa Ana**

**714.543.8787**



# Classification of the Month: **Commercial Insurance**



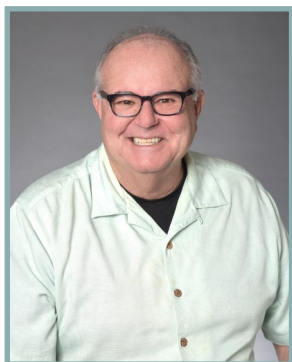
## *Calling all Commercial Insurance Agents!*

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

*Thank you!*



## PRESIDENT'S MESSAGE

Hello EAOC!

Round tables with linens greeted us at this week's morning meeting, and as always, the excitement of early morning networking.

Please arrive early each week, so you will have time to settle in and do some networking while enjoying your breakfast. We have been able to start on time lately, allowing our presenters their full 20-minutes during our first half hour of the meeting.

Tyler, with Divert Pest Control, had a special guest speaker: Rich Garcia of Vesperis. Rich and Tyler gave us quite an education on our local mosquito problem, and presented a brand new solution that will help to mitigate those pesky ankle-biting demons. I am placing my order with Tyler to get two of the traps installed at my home as soon as he is available. Also, Divert Pest Control can take care of the four-legged vermin, and other pests around your home or business.

Remember, our mandatory attendance Membership Drive is on the 29th, and on the 22nd we will have a very special guest, our IEA Executive Director, presenting via Zoom from North Carolina. It should be a great meeting.

See you all next week!

- Ron

**Ron Dymek**

**DYMEK'S FREEDOM PLUMBING**  
**EAOC 2022-2023 President**



## NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

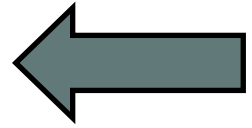
- Chiropractor
- Dentist
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

*Please email Katie for more details!*



# EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)  
714-556-8140  
hal@bhlcpcas.com

**ADVERTISING SPECIALTY:**

[Carlos Salazar · Salazar Associates](#)  
714-990-9214  
carlos@promotownusa.com

**AIR CONDITIONING & HEATING:**

[David Schaefer · Schaefer Air Inc.](#)  
909-944-5111  
schaeferair@gmail.com

**ALARMS:**

[Al Gapik · AJ Alarm Systems](#)  
714-632-6720  
ajalarmsystems@sbcglobal.net

**ATTORNEY/ESTATE PLANNING:**

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)  
562-340-6277  
tracy.roberts@tjr-law.com

**ATTORNEY/LABOR LAW:**

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)  
562-653-3200  
jjjudge@aallrr.com

**ATTORNEY/PUBLIC DEFENDER:**

[Amber Poston](#)  
657-251-6090  
amber.poston@ocpubdef.com

**AUTO/TRUCKS/DOMESTIC/COMMERCIAL:**

[Mike Hughes · Simpson Chevrolet](#)  
714-534-2700  
mhughes@simpsongm.com

**AUTOMOTIVE REPAIR:**

[Dan Tatum · Eberhardt's Tire & Automotive](#)  
714-871-9810  
eberhardtstire@gmail.com

**BANK:**

[Donny Delfin · Pacific Western Bank](#)  
714-450-4683  
ddelfin@pacificwesternbank.com

**CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:**

[Phil Kintz · Kintz Cabinets](#)  
714-630-3331  
phil@KintzCabinets.com

**ELECTRICAL CONTRACTOR—  
COMMERCIAL:**

[Mel Smith · Mel Smith Electric, Inc.](#)  
714-761-3205  
melsmith3205@yahoo.com

**ELECTRICAL CONTRACTOR—****RESIDENTIAL:**

[Thomas J. Sweeting · Pacific Shores Electric, Inc.](#)  
562-472-3990  
tjsweeting@pacificshoreselectric.com

**EMERITUS MEMBER:**

[Jim Mahoney · 714-538-5111](#)

**EMERITUS MEMBER:**

[Pete Sloan · 714-633-3906](#)  
posloan@yahoo.com

**EMERITUS MEMBER:**

[Andy Ross · 714-749-7677](#)  
adross1942@gmail.com

**EMERITUS MEMBER:**

[Gayle Stewart · 714-342-5848](#)  
gstewart@gsecorp.org

**FINANCIAL INVESTMENTS PLANNING:**

[Patrick Cecil · Merrill Lynch](#)  
949-859-2958  
Patrick.cecil@ml.com

**FLOORING/HARD GOODS/INTERIOR  
DESIGN:**

[Karyn Hadley · Riteloom](#)  
714-764-1122  
karyn@riteloom.com

**FLORIST:**

[Diana Diaz · Deelux Florista & Events](#)  
949-491-5660  
deeluxflorista@gmail.com

**GLASS/STAINED & BEVELED:**

[Gary Gregg · Creating with Glass](#)  
714-970-9359  
geggregg@sbcglobal.net

**HANDYMAN:**

[Ruben Mota](#)  
[Mota Handyman Services](#)  
714-785-5576  
motaruben76@gmail.com

**MERCHANT SERVICES:**

[Lisa McCune · Affinity24](#)  
844-724-2444  
lisa@affinity24.com

**MORTGAGE BANKER:**

[Holly Frost · Pac Res Mortgage](#)  
909-240-5988  
Holly.Frost@pacresmortgage.com

**PARTY RENTALS & CATERING:**

[Manny Gonzalez](#)  
[Confetti Events & Catering](#)  
714-542-7775  
Confettievents@att.net

**PAVING-ASPHALT:**

[Danny Baker · PAV-KOTE, Inc.](#)  
714-871-4905  
danny@pavkote.com

**PEST CONTROL:**

[Tyler Douthitt · Divert Pest Control](#)  
714-299-9118  
tyler@divertpest.com

**PLUMBING/SEWAGE SANITATION  
CONTRACTOR:**

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)  
714-632-8989  
info@freedomplumbing.com

**REAL ESTATE/COMMERCIAL:**

[Ezra Leyton · MARQUIS Commercial Properties](#)  
949-697-2781  
ezra@marquissp.com

**REAL ESTATE/RESIDENTIAL:**

[Gizi Clemmer, REALTOR, SRES · First Team Real Estate](#)  
562-688-8275  
GiziClemmer@gmail.com

**RESTAURANT-MEXICAN:**

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)  
714-543-8787  
lachiquitarest@yahoo.com

**ROOFING/COMMERCIAL:**

[Greg Peterson · Sadler Roofing, Inc.](#)  
949-675-5095  
greg@sadlerroofing.com

**VITAMINS & WELLNESS PRODUCTS:**

[Yon Himelman - ATOMY](#)  
949-554-9294  
yhimelman@gmail.com

**WEBSITE DESIGN:**

[Lydia Pooler & Kenneth King](#)  
[Jub Jub Interactive](#)  
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

**WEBSITE HOSTING:**

[Lee Pooler · Jub Jub Interactive](#)  
714-586-8500 · lee@jubjub.com