



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

MEMBER WORKSHOP: HOW TO READ A TITLE WITH GIZI CLEMMER



One of the many perks of membership in EAOC is the diverse expertise that each member brings to the table, which as we saw in this week's meeting, they are happy to share with the group. Anyone who knows [Gizi Clemmer of Corcoran Global Living](#) knows that she is warm, friendly, and hands-down the TOP choice for anyone who wants guidance during the home-buying or selling process. Fortunately for us, she's also happy to lend her expertise to the group and educate the team on what they should be looking for (and fixing!) in their home's title. This complimentary workshop comes at a time when several members are buying or selling homes, and could really take advantage of the head start on this sometimes grueling process.

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

MARCH 16TH, 2022

Manny Gonzalez with Confetti
Events & Catering

MARCH 23RD, 2022

TBA



**The Executives' Association
of Orange County**

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corcoran



GLOBAL LIVING

There are approximately 184 steps in a basic real estate transaction, of which many things can go wrong. Hiring a REALTOR, like Gizi, is the best way to protect yourself. Gizi is a highly organized and very communicative REALTOR that will always be acting as your fiduciary, protecting you and your assets.

With some of the lowest mortgage rates in history, more people than ever are looking to purchase a new home, and more people than ever are finding ways to actually land the home of their dreams by utilizing very determined REALTORS. And, the low housing inventory has made the buying process more emotional than ever. Some buyers are bidding on 3, 5 or even 10 houses before they get an offer accepted.

Positivity can be one of the most cherished traits in somebody, and Gizi is like a ray of sunshine on a cloudy day. Asking Gizi questions about real estate is easy, and her bubbly demeanor makes you feel less like you're working with a member of one of the top real estate teams in the entire country, and more like you're catching up with an old friend.

Sometimes, getting the conversation started about what your home could be worth is all it takes to open your eyes to the possibilities that exist TODAY.

Gizi is on top of all of the breakthroughs in the market, current interest rates, current trends, and knows how to navigate even the most stubborn of problems that can pop up along the way. The best thing you can do for yourself is schedule a call, learn everything there is to know, and rest assured that you can make educated decisions with the knowledge you have just received from Gizi.

It's hard to guess what the market will be like in the future, but today, Gizi can guide you and support you in what could be one of the most important decisions of your life!

To start a conversation about what your home could be worth, or what options are available to get you into your dream home, please reach out to Gizi at (562) 688-8275.



GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

THOUGHT OF THE WEEK

“One of the most important things you can do on this earth is to let people know they are not alone.”

- Shannon L. Alder



WELCOME ABOARD!

Please join us in welcoming our newest EAOC member!

Raymond Nunes

KDOC TV

1820 E. First St., #500, Santa Ana, CA 92705

phone: 949.378.5177 email: ray@kdoc.tv

Classification: Digital Video Advertising

Sponsor: Katie Quinn



EMPLOYMENT LAW CONFERENCE IGNITING OPPORTUNITY

- March 24, 2022 | Cerritos Center for the Performing Arts
- In-person & live stream event
- Guest speaker: **Dr. James Doti**
- 2 general sessions | 6 breakout sessions (topics identified)
- Join us: <https://www.aalrr.com/minisite-4/>



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County execs!

More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

*Please contact
Katie for more
information!*



PRESIDENT'S MESSAGE

Greetings!

Thank you to everyone who joined us for our in person and online Zoom meeting of the EAOC. It's our opportunity to connect and get to know each other on a more personal basis. I know I surely enjoy it. Networking is a great way to start my morning and I hope it is for you, as well.

Welcome! Welcome! Happy to announce that we have a new member, Raymond Nunes, of KDOC TV! He has filled our Digital Video Advertising category. Raymond brings much experience in his industry and is really looking forward to connecting with all of our members.

A quick reminder for everyone to sign up for your presentation to the group. It's your opportunity to inform us what you do, how you do it, and who you do it for. It's a great way for us to learn about how we can refer business to you on a consistent basis.

Best wishes for a wonderful day and a fantastic weekend. And oh—don't forget to change your clocks one hour forward!

Go out and make someone smile today!

Gizi

Gizi Clemmer

**EAOC 2020-2021 President
And Your Favorite REALTOR!
Corcoran Global Living**



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

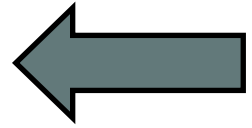
- Physical Therapist
- Dentist
- Florist
- Window Washing
- Solar Panels
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaef Air Inc.](#)
909-944-5111
schaefair@gmail.com

ALARMS:

[Al Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
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AUTO/BODY SHOP:

[Erik Reyna · E.R. Painting Services, Inc.](#)
714-866-9453
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AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700
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BANK:

[Donny Delfin · Pacific Western Bank](#)
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CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

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DIGITAL VIDEO ADVERTISING:

[Raymond Nunes · KDOC TV](#)
949-378-5177
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ELECTRICAL CONTRACTOR—COMMERCIAL:

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EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

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FINANCIAL INVESTMENTS PLANNING:

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FLOORING/HARD GOODS/INTERIOR DESIGN:

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GENERAL CONTRACTOR:

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GLASS/ STAINED & BEVELED:

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INSURANCE / COMMERCIAL:

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INSURANCE / LIFE HEALTH & GROUP:

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MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
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lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · Loan Depot](#)
866-788-7885
hfrost@loandepot.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
714-542-7775
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PAVING-ASPHALT:

[Rick Baker · PAV-KOTE, Inc.](#)
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PEST CONTROL:

[Tyler Douthit · Divert Pest Control](#)
714-299-9118
tyler@divertpest.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

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GiziClemmer@gmail.com

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