



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

# The EAOC Weekly

# TIME-TESTED MERCHANT PROCESSING WITH AFFINITY24

Switching merchant processing companies can be tedious and stressful, and during these times nobody wants to do this unless they have to. OR, if they



During this week's morning meeting, Lisa gave us the lowdown on how she has spent 30 years in the business earning the nickname "The Secret Weapon" with her clients and associates. Lisa has the ability to see through the shine and glitz, and reveals where the hidden fees are tucked away. She can navigate removing them completely

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY





# UPCOMING SPEAKER SCHEDULE

APRIL 27TH, 2022

OFF-SITE MEETING at Randy Smith's Job Site

MAY 4TH, 2022

Yon Himelman with ATOMY



The Executives' Association of Orange County

31441 Santa Margarita Pkwy, #115 Rancho Santa Margarita, CA 92688

Phone: 949.525.8412 E-mail: director@eaoconline.com www.EAOConline.com



from the equation, and can save her clients SERIOUS money, every single month.

Aside from the refreshing confidence and savings that come from working with Lisa, Affinity24 has welcomed Clover's contactless processing since before the onset of COVID. To be the best, you have to stay on top of what's available to merchants, and Affinity24 is no stranger to keeping their fingers on the pulse of new releases in processing equipment.

#### Affinity24 also offers:

- •Decades of experience
- Competitive rates
- •Secure processing—protects small businesses
- •Best technology available
- •Relationships with multiple processors—provides the customer with more options
- •Credit card processing tailored specifically for your needs, eliminating unnecessary fees
- •LOCAL customer service with decades of experience

To learn more about getting the best in merchant processing, or to find out how much money Lisa can save you, please visit <a href="https://www.Affinity24.com">www.Affinity24.com</a>.



#### GOOD MORNING EAOC!

**EAOC MEMBERS:** Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

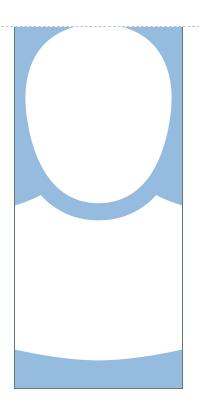
We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

#### THOUGHT OF THE WEEK

"Rock bottom has built more heroes than privilege."

- unknown

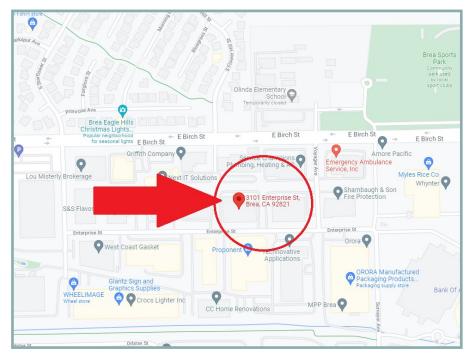


#### INTERNATIONAL MEMBER PROFILES

Is your International Executives' Association member profile accurate? Every EAOC member is featured on the IEA website's 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.

# **OFF-SITE MEETING NEXT WEEK**





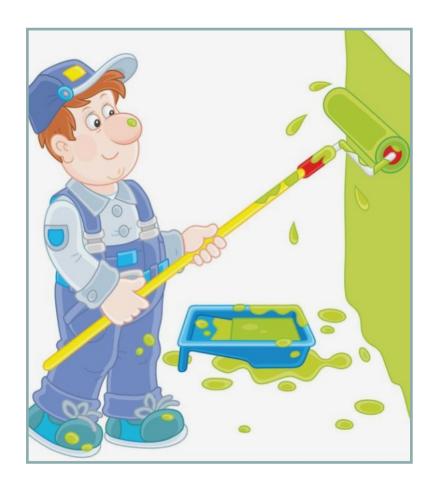
OFFSITE with Randy Smith of RC Smith Design Build—4/27 at 7:00 am

3101 Enterprise Street, Brea, 92821

(Please note: building does NOT have a sign)

# Classification of the Month:

# Painter



Calling all Residential and/or Commercial Painters!

We are actively seeking a qualified, trusted, tried and true Painter to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Painter to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



#### PRESIDENT'S MESSAGE

#### Hello Hello!

Thank you all who attended our business networking meeting on Wednesday at 6:45 am, at the Green Parrot Villa. A great turnout, and a very FUN time

learning about Merchant Bankcard Services.... through B I N G O!

Thank you, Lisa McCune of Affinity 24 for your presentation teaching us about the services you provide! Be sure to meet with Lisa to find out if she can assist you or your clients with better merchant bankcard services. It'll be worth your time to do so.

I am so looking forward to next week's meeting, an OFF SITE meeting, returning to AmeriColor with Randy Smith of RC Smith Design Build. Can't wait to see the completed project.

Remember, we are looking to fill our PAINTER category. Reach out to your friends, family, and vendors to find a new member for our group. We need a painter to refer lots of business to.

Be well, take care, and remember to make someone smile today.

See you soon!

Gizi

Gizi Clemmer

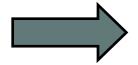
EAOC 2020-2022 President And Your Favorite REALTOR! Corcoran Global Living



We are actively seeking new members in the following classifications:

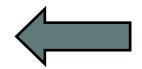
- Physical Therapist
- Dentist
- Florist
- Window Washing
- Solar Panels
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



## **EAOC QUICK LINKS**

One-click Access to EAOC Members



#### ACCOUNTANT:

Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP

714-556-8140 hal@bhlcpas.com

#### ADVERTISING SPECIALTY:

Carlos Salazar · Salazar Associates 714-990-9214

carlos@promotownusa.com

#### AIR CONDITIONING & HEATING:

<u>David Schaefer · Schaef Air Inc</u> 909-944-5111 schaefair@amail.com

#### ALARMS:

Al Gapik · AJ Alarm Systems 714-632-6720 ajalarmsystems@sbcglobal.net

#### ATTORNEY/ESTATE PLANNING:

<u>Tracy J. Roberts · Law Office of Tracy J. Roberts</u> 562-340-6277

tracy.roberts@tjr-law.com

#### ATTORNEY/LABOR LAW:

<u>Jonathan Judge · Atkinson, Andelson, Loya,</u>
<u>Ruud & Romo</u>
562-653-3200
jjudge@aalrr.com

#### AUTO/BODY SHOP:

Erik Reyna · E.R. Painting Services, Inc. 714-866-9453 E.R.PaintingSolutions@gmail.com

#### AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

Mike Hughes · Simpson Chevrolet 714-534-2700 mhughes@simpsongm.com

#### BANK:

Donny Delfin · Pacific Western Bank 714-450-4683 ddelfin@pacificwesternbank.com

### CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

Phil Kintz · Kintz Cabinets 714-630-3331 phil@KintzCabinets.com

#### DIGITAL VIDEO ADVERTISING:

Raymond Nunes · KDOC TV 949-378-5177 ray@kdoc.tv

#### **ELECTRICAL CONTRACTOR—COMMERCIAL:**

Mel Smith · Mel Smith Electric, Inc. 714-761-3205 melsmith3205@yahoo.com

#### EMERITUS MEMBER:

<u>Jim Mahoney · 714-538-5111</u>

#### **EMERITUS MEMBER:**

<u>Pete Sloan · 714-633-3906</u> posloan@yahoo.com

#### **EMERITUS MEMBER:**

Andy Ross · 714-749-7677 adross 1942@gmail.com

#### FINANCIAL INVESTMENTS PLANNING:

Patrick Cecil · Merrill Lynch 949-859-2958 Patrick.cecil@ml.com

# FLOORING/HARD GOODS/INTERIOR DESIGN:

Karyn Hadley · Riteloom 714-764-1122 karyn@riteloom.com

#### GENERAL CONTRACTOR:

Randy Smith · RC Smith Design Build 714-213-0070 randy@rcsmithdesignbuild.com

#### GLASS/ STAINED & BEVELED:

Gary Greag · Creating with Glass 714-970-9359 geggregg@sbcglobal.net

#### INSURANCE / COMMERCIAL:

Augie Jasso · Builders Direct Insurance Services, LLC 949-326-5471 augie@buildersdirectins.com

#### **INSURANCE / LIFE HEALTH & GROUP:**

Doug Whitney
ABenefitStore.com
866-442-4727
whitney.douglas@principal.com

#### **MERCHANT SERVICES:**

<u>Lisa McCune · Affinity24</u> 844-724-2444 lisa@affinity24.com

#### MORTGAGE BANKER:

Holly Frost · Loan Depot 866-788-7885 hfrost@loandepot.com

#### PARTY RENTALS & CATERING:

Manny Gonzalez
Confetti Events & Caterina
714-542-7775
Confettievents@att.net

#### **PAVING-ASPHALT:**

Rick Baker · PAV-KOTE, Inc. 714-871-4905 rick@pavkote.com

#### **PEST CONTROL:**

Tyler Douthit · Divert Pest Control 714-299-9118 tyler@divertpest.com

# PLUMBING/SEWAGE SANITATION CONTRACTOR:

Ronald J. Dymek · Dymek's Freedom Plumbing, Inc. 714-632-8989 info@freedomplumbing.com

#### **REAL ESTATE/RESIDENTIAL:**

Gizi Clemmer, REALTOR, SRES · Corcoran Global Living 562-688-8275
GiziClemmer@gmail.com

#### **RESTAURANT-MEXICAN:**

Sammy Montoya · Green Parrot <u>Villa · La Chiquita Restaurant</u> 714-543-8787 lachiquitarest@yahoo.com

#### ROOFING/COMMERCIAL:

Greg Peterson · Sadler Roofing, Inc. 949-675-5095 greg@sadlerroofing.com

#### **SOCIAL MEDIA CONSULTING:**

<u>Katie Quinn Consulting</u> 949-525-8412 katiequinn5@gmail.com

#### **VITAMINS & WELLNESS PRODUCTS:**

Yon Himelman - ATOMY 949-554-9294 yhimelman@gmail.com

#### **WEBSITE DESIGN:**

Jub Jub Interactive
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

Lydia Pooler & Kenneth King

#### **WEBSITE HOSTING:**

<u>Lee Pooler · Jub Jub Interactive</u> 714-586-8500 · lee@jubjub.com