



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

SPOTLIGHT ON: COMMERCIAL GENERAL CONTRACTOR RANDY SMITH

This week's morning meeting was held on location at EAOC's General Contractor, Randy Smith's, current job site! A fascinating build in Brea that we've had the privilege of seeing in its early stages, complete with genius solutions to random build issues that prove how much Randy is relied on for some serious problem-solving!

Randy's commercial general construction and project management firm, RC Smith Design Build, follows an important statement: "Trust is one of the things we build well."



**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

MAY 4TH, 2022

Yon Himelman with ATOMY

MAY 11TH, 2022

Extreme Speed Dating



The Executives' Association
of Orange County

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Everyone at EAOC knows that this motto is undeniable! Having been in the construction business for over 40 years, RC Smith Design Build strives to work closely with their clients to accomplish the highest quality workmanship.

Randy specializes in:

- * Commercial general construction and design
- * Tenant improvement
- * Infrastructure improvement
- * Healthcare clinics expansions and refreshes
- * City coordination for permits

They've always built products as if they were building for themselves. In a very real sense, they feel that every project is their own. Their mission is to adopt every client's vision, to deliver that vision, and to earn repeat business and wholehearted referrals from their clients.

We are fortunate to have Randy on the EAOC roster, and we are so happy that we were able to see the final results of this beautiful project!

For more information on RC Smith Design Build, or to book your consultation, please contact Randy at www.RCSmithDesignBuild.com.





GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

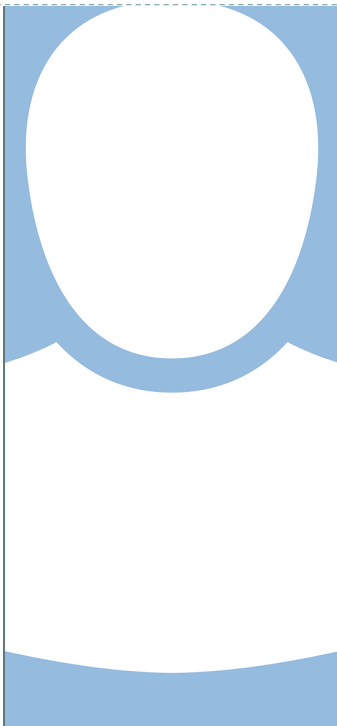
We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!

THOUGHT OF THE WEEK

“If opportunity doesn’t knock, build a door.”

- Milton Berle



INTERNATIONAL MEMBER PROFILES

Is your International Executives’ Association member profile accurate? Every EAOC member is featured on the IEA website’s 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. [Please sign in and update your member profile as soon as possible.](#) Contact Katie for assistance.

Classification of the Month:

Painter



Calling all Residential and/or Commercial Painters!

We are actively seeking a qualified, trusted, tried and true Painter to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Painter to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



PRESIDENT'S MESSAGE

Hello EAOC!

Thank you to all of our guests and members who joined us at an offsite meeting at Randy Smith's Design Build project in Brea. Amazing progress made since our last visit. And, we received parting

gifts as well. How fun is that?

May is just around the corner. We are asking all of our members to think about a power partner they would like added to our membership. In April, we focused on painters. They are a busy category, but, we can use one in our chapter. They will get new business, and we would get an influx of referrals if added to our roster.

Please do let Katie Quinn know who your power partner would be. We would like to start vetting for a new category as soon as our next meeting. Think, think, think!

Missed the meeting? You can make up your absence by having a one to one with another member and share about your visit at our next meeting. Or, meeting another member for lunch would get you attendance credit as well, plus you would get to know one of our members better and create an even better referral relationship.

Take the time to get on our presentation calendar! You'll want the opportunity to share with us what you do, where you do it, and who you do it for. We need to know about you and your business, so that we can refer your services to our sphere, our friends, and our family.

Take care, be well, and help make someone smile today!

Gizi

Gizi Clemmer

EAOC 2020-2022 President
And Your Favorite REALTOR!
Corcoran Global Living



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

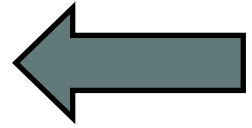
- Physical Therapist
- Dentist
- Florist
- Window Washing
- Solar Panels
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
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carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaef Air Inc.](#)
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schaefair@gmail.com

ALARMS:

[Al Gapik · AJ Alarm Systems](#)
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ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
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AUTO/BODY SHOP:

[Erik Reyna · E.R. Painting Services, Inc.](#)
714-866-9453
E.R.PaintingSolutions@gmail.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700
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BANK:

[Donny Delfin · Pacific Western Bank](#)
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CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

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DIGITAL VIDEO ADVERTISING:

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ELECTRICAL CONTRACTOR—COMMERCIAL:

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205
melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
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EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
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FINANCIAL INVESTMENTS PLANNING:

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FLOORING/HARD GOODS/INTERIOR DESIGN:

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GENERAL CONTRACTOR:

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GLASS/ STAINED & BEVELED:

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INSURANCE / COMMERCIAL:

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INSURANCE / LIFE HEALTH & GROUP:

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ABenefitStore.com
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MERCHANT SERVICES:

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MORTGAGE BANKER:

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[Confetti Events & Catering](#)
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PAVING-ASPHALT:

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PEST CONTROL:

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PLUMBING/SEWAGE SANITATION CONTRACTOR:

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