



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

REFINANCING SIMPLIFIED, WITH HOLLY FROST OF LOANDEPOT

At this week's morning meeting, Holly Frost with loanDepot gave us an in-depth look into the top 5 reasons to refinance your home, and as soon as possible!



Holly is a Loan Consultant who has been able to create loan solutions for specific mortgage needs. She works with a team of underwriters and processors to assist in funding each loan on-time, every time at loanDepot. Holly's success is due to her unparalleled level of service at creating unique loan solutions.

When considering the purchase of a new home, refinancing or obtaining additional property, make Holly your first call, to get a personalized mortgage plan.

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

MAY 25TH, 2022

Carlos Salazar with Salazar
Associates

JUNE 1ST, 2022

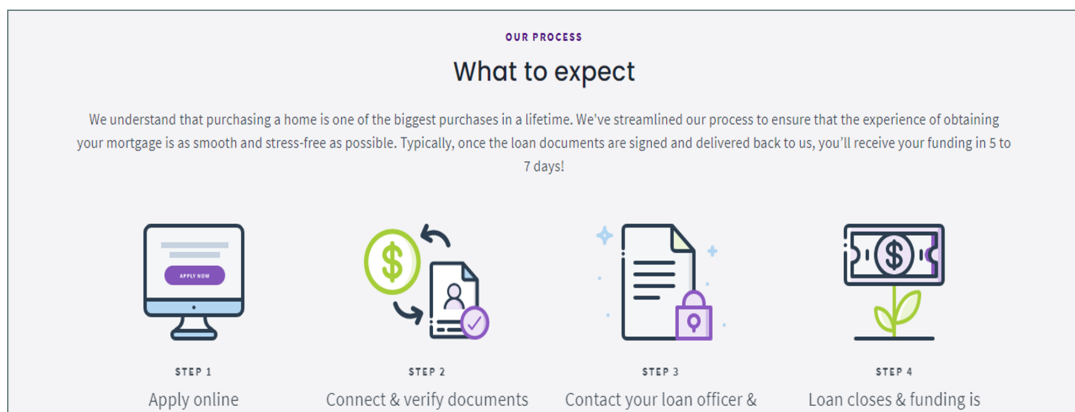
NO MEETING—
Happy Memorial Day!



**The Executives' Association
of Orange County**

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5 Reasons to Refinance:

1. Remove private mortgage insurance
2. Improved qualification factors
3. Lower your payments
4. Switch from an ARM to a fixed-rate
5. Take cash out: If you're planning a large purchase, whether it's a wedding or a new car, rates on other types of loans can be much higher than the interest rate on your mortgage. If you're drowning in high-interest credit card debt – or are ready do some **renovations on your home** – a cash-out refinance can be the ideal option.

Please contact Holly to get the conversation started about YOUR refinancing options today!

CALCULATORS

Calculate your payment

Crunch your own numbers with our mortgage calculators. Run as many different scenarios as you'd like to see how much home you can afford.

Purchase Calculator

Use this mortgage loan calculator to generate a mortgage estimate. Press the "Calculate" button to find out.

Home Price

Loan Term

Interest Rate

Down Payment

Mortgage Estimate

Mortgage Amount

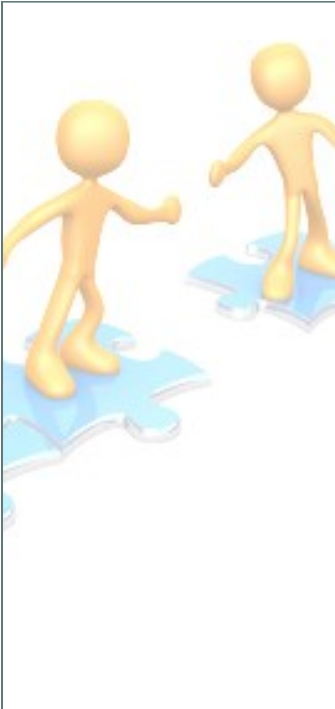
Total Cost of Mortgage

Your Monthly Payment *

* Monthly payments only include principal and interest and are not an offer to lend. Tax, insurance, and other fees may apply

CALCULATE

Refinance Calculator



MEMBERSHIP

The following firms have been proposed for membership in EAOC:

SECOND PRINTING

Ethan Heine

Suntrek Industries, Inc.

5 Holland, Building 215, Irvine, CA 92618

phone: 949.456.5914

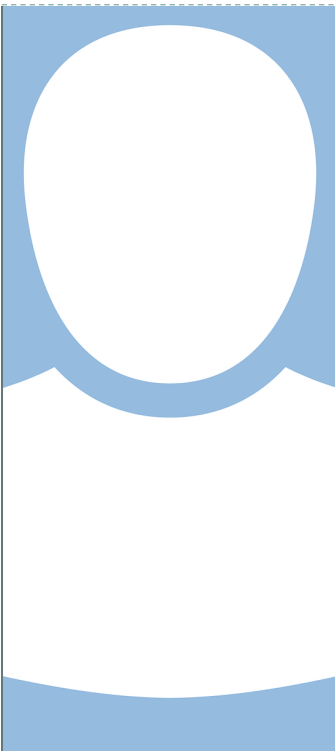
Classification: Commercial / Residential Solar Panels

Proposed by Hal Grimshaw, Gayle Stewart, Katie Quinn

THOUGHT OF THE WEEK

“Many of life’s failures are people who did not realize how close they were to success when they gave up.”

- Thomas Edison



INTERNATIONAL MEMBER PROFILES

Is your International Executives’ Association member profile accurate? Every EAOC member is featured on the IEA website’s 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.

Classification of the Month: Solar Panels



Calling all Residential and/or Commercial Solar Panel Experts!
We are actively seeking a qualified, trusted, tried and true Solar Panel Expert to fill our Classification of the Month.
Please consider your entire network, and invite your favorite Solar Expert to breakfast next week.
Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



PRESIDENT'S MESSAGE

Hello Hello!!

My fellow EAO C members, has anyone told you lately that you are simply awesome?

Well, I'm telling you now!

Thank you so much for your attendance and participation in our meeting this week. Whether you were in person or on Zoom, we appreciate your continued support of our business networking group.

I'm always impressed as to the quality of our members. Our conversation today around recycling and renewable energy was enlightening. Thank you for doing your part in making this world a better place!

Thank you, Holly Frost from loanDepot, for your presentation on Reverse Mortgages. Very informative. Lots has changed in this area of lending. It's worth taking the time to speak with Holly regarding this loan product.

If not for you, then perhaps for someone you know. We all have different financial histories. Who knows when you might need this product to age gracefully in your own home. This might be the way to make it happen.

Looking forward to hearing from Carlos Salazar from Salazar Associates promotional products. I'm sure he will share new and upcoming products with us.

Have a wonderful week. Bring your favorite solar company to breakfast next week. We'd love to meet them.

Hugs, Gizi

Gizi Clemmer

EAO C 2020-2022 President

And Your Favorite REALTOR!

Corcoran Global Living



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

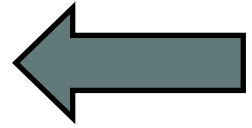
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

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ADVERTISING SPECIALTY:

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AIR CONDITIONING & HEATING:

[David Schaefer · Schaef Air Inc.](#)
909-944-5111
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ALARMS:

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CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

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