



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

## The EAOC Weekly

### SPOTLIGHT ON: SAMMY MONTOYA WITH LA CHIQUITA RESTAURANT

Buenos Dias from Sammy Montoya at La Chiquita. We had a delicious breakfast at this week's morning meeting, and enjoyed the gorgeous ambiance of the Green Parrot Villa.



Sammy told us his history of coming to the United States in 1982, going to high school in Laguna Beach, and working at the White House as a dish washer. After 15 years, he was managing the place. In 1994 a customer at the White House approached Sammy to help keep La Chiquita open. Twelve patrons helped Sammy buy the restaurant. He paid half of them off in five years and the second half in ten years.

**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

#### UPCOMING SPEAKER SCHEDULE

**MAY 31ST, 2023**

NO MEETING—  
HAPPY MEMORIAL DAY!

**JUNE 7TH, 2023**

Dr. Robert and Estela Go of Go  
Family Dental



**The Executives' Association  
of Orange County**

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The restaurant was started in 1950 and is the oldest authentic Mexican restaurant in Orange County.

Sammy has been married to his beautiful wife Maria for 29 years, and they have two children going to college. He went into partnership buying The Green Parrot Villa ten years ago. Don't miss their Sunday Brunch.

La Chiquita is open 11:30 am to 8:00 pm Monday – Saturday. They are famous for their Enchiladas, Chile Relleno and Sopas. He adds a new dish every year.

Sammy caters all kinds of Mexican parties including graduations, Christmas gatherings, funerals, quinceanera and weddings. He has catered parties up to 3300 in attendance. La Chiquita is available for private parties on Sundays. He ships his famous enchilada sauce and tamales all over the country.

It is obvious why Sammy has become so successful: hard work, great food and wonderful friendly service.

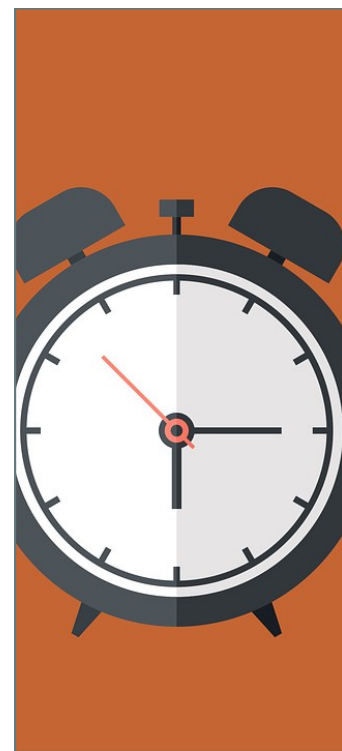


GOOD MORNING EAOC!

**EAOC MEMBERS:** Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!



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## THOUGHT OF THE WEEK

*“Everything you want is on the other side of fear.”*

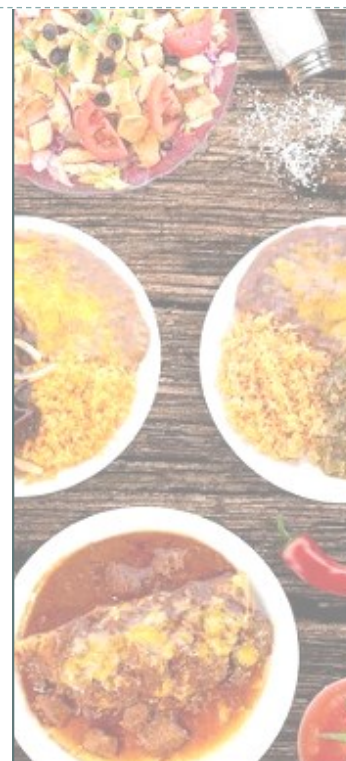
*- Jack Canfield*

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## ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group’s favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that’s something to toast to!

**La Chiquita Restaurant**  
**906 E. Washington Ave., Santa Ana**  
**714.543.8787**







## MEMBERSHIP MOMENT

Hello EAOC!

Sharing is Caring!

Our membership relies on each and every one of you to spread the word about our businesses. We are all members of each other's sales force.

One way to do that is to have something to share that builds the awareness of your business. A pen, a magazine with your face on the front page, a discount coupon—whatever you use in your business to spread the word.

Share these items with our members so that they can share with their spheres, their friends and family, etc.

Having a one to one at each other's place of business is a great way to learn about each other's businesses. That's a great time to share your marketing item with them to support your business, and in turn, you support their business. It's a win win!

Warm regards,

- Gizi

**Gizi Clemmer**

**Membership Lead**

**First Team Real Estate**



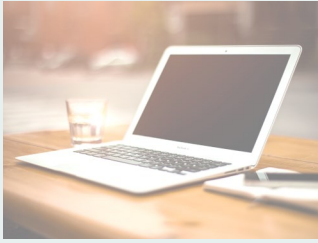
## NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County execs!

More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

***Please contact  
Katie for more  
information!***



## DON'T FORGET...

- Update your Yelp and social media pages with **CURRENT** operating hours and information.
- Add CONTACT-  
LESS merchant processing.
- If your office is **EMPTY**, have an alarm system in place.
- Update your International Association profile.



## JUNE CELEBRATIONS

### HAPPY EAOC ANNIVERSARY

- 4 Yrs Lisa McCune—**Affinity24**  
 5 Yrs David Schaefer—**Schaeff-Air**

### BIRTHDAY BONANZA

- 6/4 Amber Poston—**Public Defender**  
 6/28 Greg Peterson—**Sadler Roofing**  
 6/29 Tracy Roberts—**Law Office of Tracy Roberts**

### WEDDING ANNIVERSARIES

- 6/4 Andy & Helga Ross  
**ABenefitStore.com**  
 6/23 Rick & Cherry Baker  
**PAVKOTE, Inc.**  
 6/24 Karyn & Brian Hadley  
**Rite-Loom**

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAOC office immediately.

# Classification of the Month: **Commercial Insurance**



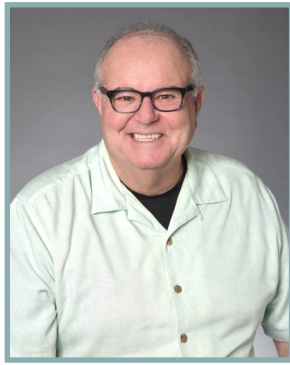
## *Calling all Commercial Insurance Agents!*

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

*Thank you!*



## PRESIDENT'S MESSAGE

Happy Friday, EAO C, and I hope everyone will be able to enjoy this Memorial Day Weekend.

A big shout out and thank you to Katie for helping Sammy with his presentation. Sammy has been successfully serving the community, while preserving La Chaquita (established in 1950), the Oldest Original Style Mexican Restaurant in Santa Ana, since 1994.

Remember, there is no meeting this coming Wednesday, and we hope to see everyone on June 7th at 6:45 am.

Memorial Day originally started at the end of the Civil War, and was known as Decoration Day. Flowers were laid at the tombs of fallen Civil War soldiers. As a nation, we honor those who have fallen to protect our freedom. As we enjoy our time with family and friends, let us remember and never forget the cost of our freedom.

- Ron

**Ron Dymek**

**DYMEK'S FREEDOM PLUMBING**  
**EAO C 2022-2023 President**



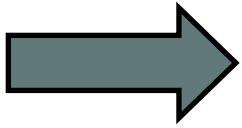
## NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

- Chiropractor
- Long-Term Care
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

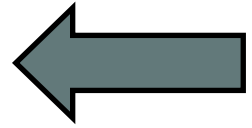
*Please email Katie for more details!*





# EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

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**AIR CONDITIONING & HEATING:**

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