



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

The EAOC Weekly

FEATURED MEMBER: GIZI CLEMMER WITH FIRST TEAM REAL ESTATE



One of the many perks of membership in EAOC is the diverse expertise that each member brings to the table, which as we saw in this week's meeting, they are happy to share with the group.

Anyone who knows Gizi Clemmer of First Team Real Estate knows that she is warm, friendly, and hands-down the TOP choice for anyone who wants guidance during the home buying or selling process. Fortunately for us, she's also happy to lend her expertise to the group and educate the team on what to look for when searching for a REALTOR.

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

JUNE 21ST, 2023

OFF-SITE at Yon Himelman's
ATOMY Emerald Education
Center

JUNE 28TH, 2023

Gary Gregg with Creating With
Glass



**The Executives' Association
of Orange County**

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F1RSTTEAM[®]

REAL ESTATE

There are approximately 184 steps in a basic real estate transaction, of which many things can go wrong. Hiring a REALTOR, like Gizi, is the best way to protect yourself. Gizi is a highly organized and very communicative REALTOR that will always be acting as your fiduciary, protecting you and your assets.

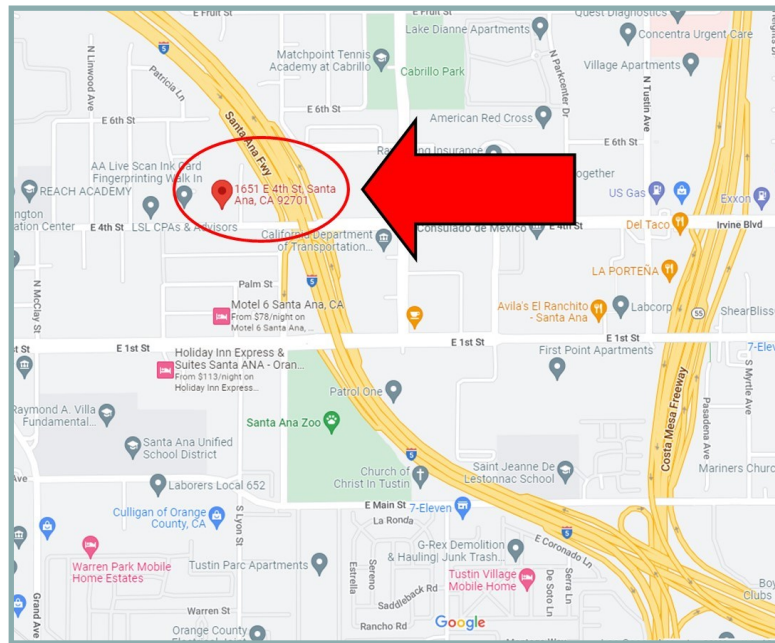
Sometimes, getting the conversation started about what your home could be worth is all it takes to open your eyes to the possibilities that exist TODAY.

Gizi is on top of all of the breakthroughs in the market, current interest rates, current trends, and knows how to navigate even the most stubborn of problems that can pop up along the way. The best thing you can do for yourself is schedule a call, learn everything there is to know, and rest assured that you can make educated decisions with the knowledge you have just received from Gizi.

It's hard to guess what the market will be like in the future, but today, Gizi can guide you and support you in what could be one of the most important decisions of your life!

To start a conversation about what your home could be worth, or what options are available to get you into your dream home, please reach out to Gizi at (562) 688-8275.

OFF-SITE MEETING NEXT WEEK



**OFFSITE with Yon Himelman of ATOMY—
6/21 at 7:00 am**

Atomy Emerald Educational Center

1651 E. 4th Street, Suite #251

Santa Ana, CA 92701

***(Please call 949-554-9294 for help finding the
building)***

WELCOME ABOARD!

Please join us in welcoming our newest EAOC member!

Quinton Fasola

ASURE

Rancho Santa Margarita, CA

phone: 949.306.1120

email: quinton.fasola@asuresoftware.com

Classification: Payroll Services

Sponsor: Sammy Montoya



THOUGHT OF THE WEEK

*“A diamond is merely a lump of coal that did well under pressure.”
- Henry Kissinger*

ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group’s favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that’s something to toast to!

La Chiquita Restaurant
906 E. Washington Ave., Santa Ana
714.543.8787



Member Announcement!

Diana from Deelux Florista & Events and Chris from Seis Soles Wine Co. are very excited to kick-off the summer with you!

Join them for a fun evening learning and tasting wines that are handcrafted, and designed for the modern palate from Lodi, California.

Following the wine tasting experience, Diana will walk you through creating your own wine flower bouquet with a bottle from Seis Soles Wines, for you to take home!

So, grab your friends, and let's Design & Unwind together!



Date & Time:

Thursday, June 22nd | 6:30-8:00 PM

RSVP:

<https://www.eventbrite.com/e/design-unwind-tickets-647237814727>



MEMBERSHIP MOMENT

Hello Sales Team!

Yes, that's what I consider our members of the EAOC. You are an extension of my sales team.

Having our brand new membership directories available to share our valuable member contact information is a great way to warmly introduce us to your sphere.

Fill up a brochure holder with these directories, and place near your work station to have handy, and to share with your clients.

Keep a stack in your vehicles.

Be sure to add your contact info on the directory, or highlight your own information in the directories so that the person remembers where they obtained this valuable resource.

Have a great week.

Remember to invite a prospective member to our weekly meeting. The more, the merrier!

- Gizi

Gizi Clemmer

Membership Lead

First Team Real Estate



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County execs!

More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

***Please contact
Katie for more
information!***

Classification of the Month: **Commercial Insurance**



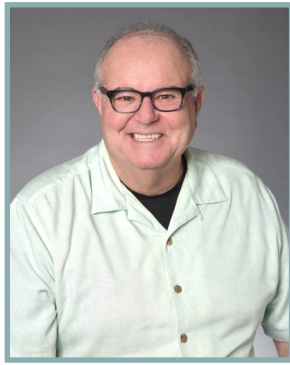
Calling all Commercial Insurance Agents!

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

Thank you!



PRESIDENT'S MESSAGE

Hello EAOC!

The newly updated Membership Directories have arrived, and will be available for you to pick up

at our next in-person meeting at the Green Parrot Villa on June 28th. Gizi suggested that we have them available in our offices, and I personally will make sure all our plumbers have them.

Gizi, our residential real estate expert, has a heart for senior clients who may have an emotional and or sentimental attachment to personal items, but must downsize from their “forever home.” She has developed a skill and sensitivity, and even a passion for helping families and her senior clients. Also, if you missed this week’s meeting, you missed a great story about the salt and pepper shakers that Gizi has been donating to our giveaways.

We will be offsite next week at Yon’s office, Atomy Emerald Educational Center in Santa Ana. Katie will provide the address.

See you all next week.

- Ron

Ron Dymek

DYMEK’S FREEDOM PLUMBING
EAOC 2022-2023 President



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

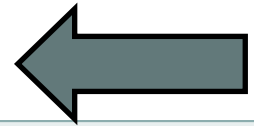
- Chiropractor
- Long-Term Care
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpas.com

ADVERTISING SPECIALTY:

[Carlos Salazar](#)
[Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer](#)
[Schaefer Air Inc.](#)
909-944-5111
schaefair@gmail.com

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts](#)
[Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/EMPLOYMENT LAW:

[Jonathan Judge](#)
[Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallr.com

ATTORNEY/PUBLIC DEFENDER:

[Amber Poston](#)
657-251-6090
amber.poston@ocpubdef.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes](#)
[Simpson Chevrolet](#)
714-534-2700
mhughes@simpsongm.com

AUTOMOTIVE REPAIR:

[Dan Tatum](#)
[Eberhardt's Tire & Automotive](#)
714-871-9810
eberhardtstire@gmail.com

BANK:

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[Pacific Western Bank](#)
714-450-4683
ddelfin@pacificwesternbank.com

DENTIST

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[Go Family Dental](#)
714-638-0018
gofamilydental@yahoo.com

ELECTRICAL CONTRACTOR—RESIDENTIAL:

[Thomas J. Sweeting · Pacific Shores Electric, Inc.](#)
562-472-3990
tjsweeting@pacificshoreselectric.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

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EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
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EMERITUS MEMBER:

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EMERITUS MEMBER:

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[Patrick Cecil · Merrill Lynch](#)
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Patrick.cecil@ml.com

FLOORING/HARD GOODS/INTERIOR DESIGN:

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714-764-1122
karyn@riteloom.com

FLORIST:

[Diana Diaz · Deelux Florista & Events](#)
949-491-5660
deeluxflorista@gmail.com

GLASS/STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

HANDYMAN:

[Ruben Mota](#)
[Mota Handyman Services](#)
714-785-5576
motaruben76@gmail.com

MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · HomeAmerican Mortgage Corp.](#)
909-240-5988
Holly.Frost@pacresmortgage.com

PARTY RENTALS & CATERING:

[Manny Gonzalez](#)
[Confetti Events & Catering](#)
714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Danny Baker · PAV-KOTE, Inc.](#)
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PAYROLL SERVICES:

[Quinton Fasola · ASURE](#)
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PEST CONTROL:

[Tyler Douthit · Divert Pest Control](#)
714-299-9118
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PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
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REAL ESTATE/COMMERCIAL:

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