



WITH 12 REPORTING, EAOC MEMBERS HAD \$119,103,906 IN TOTAL SALES IN 2020.

The EAOC Weekly

REAL ESTATE MADE SIMPLE AND EASY WITH GIZI CLEMMER OF CORCORAN GLOBAL LIVING



Anyone who knows Gizi Clemmer of Corcoran Global Living knows that she is warm, friendly, and hands-down the TOP choice for anyone who wants guidance during the home-buying or selling process.

There are approximately 184 steps in a basic real estate transaction, of which many things can go wrong. Hiring a REALTOR, like Gizi, is the best way to protect yourself. Gizi is a highly organized and very communicative REALTOR that will always be acting as your fiduciary, protecting you and your assets.

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

JULY 7TH, 2021 @ 7:00 AM

NO MEETING—Happy 4th of July!

JULY 14TH, 2021 @ 7:00 AM

Patrick Cecil with Merrill Lynch



**The Executives' Association
of Orange County**

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corcoran



GLOBAL LIVING

With some of the lowest mortgage rates in history, more people than ever are looking to purchase a new home, and more people than ever are finding ways to actually land the home of their dreams by utilizing very determined REALTORS. And, the low housing inventory has made the buying process more emotional than ever. Some buyers are bidding on 3, 5 or even 10 houses before they get an offer accepted.

Positivity can be one of the most cherished traits in somebody, and Gizi is like a ray of sunshine on a cloudy day. Asking Gizi questions about real estate is easy, and her bubbly demeanor makes you feel less like you're working with a member of one of the top real estate teams in the entire country, and more like you're catching up with an old friend.

Sometimes, getting the conversation started about what your home could be worth is all it takes to open your eyes to the possibilities that exist TODAY.

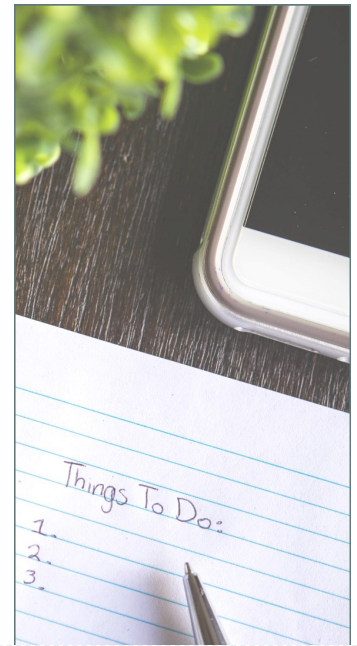
Gizi is on top of all of the breakthroughs in the market, current interest rates, current trends, and knows how to navigate even the most stubborn of problems that can pop up along the way. The best thing you can do for yourself is schedule a call, learn everything there is to know, and rest assured that you can make educated decisions with the knowledge you have just received from Gizi.

It's hard to guess what the market will be like in the future, but today, Gizi can guide you and support you in what could be one of the most important decisions of your life!

To start a conversation about what your home could be worth, or what options are available to get you into your dream home, please reach out to Gizi at (562) 688-8275.

DON'T FORGET...

- Update your Yelp and social media pages with CURRENT operating hours and information.
- Add CONTACTLESS merchant processing.
- If your office is EMPTY, have an alarm system in place.
- Have social distancing signs in place.
- Update your International Association profile.



THOUGHT OF THE WEEK

“America is a tune. It must be sung together.”

- Gerald Stanley Lee

JULY CELEBRATIONS

HAPPY EAOC ANNIVERSARY

3 YRS—Manny Gonzalez
Confetti Events & Catering

WEDDING ANNIVERSARIES

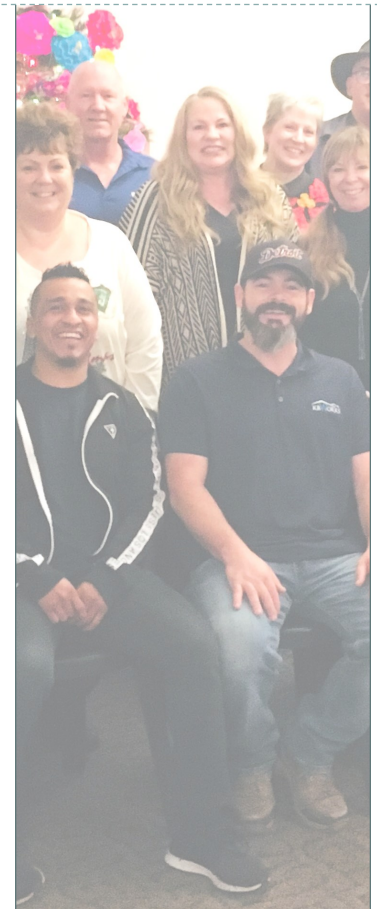
7/16—Erik & Noemi Reyes
E.R. Painting Services

BIRTHDAY BONANZA

7/20—Pete Sloan
Emeritus Member

**7/26—Mel & Margie
Smith**
Mel Smith Electric, Inc.

**7/30—Ron & Shawn
Dymek**
Dymek's Freedom Plumbing





PRESIDENT'S MESSAGE

Hello EAOC!

Thank you to all that joined us again in person at the Green Parrot Villa, and on Zoom. So much appreciated. Thank you for being patient as we iron out the wrinkles in mastering our hybrid meetings. Wishing Tracy Roberts a very happy birthday! Celebrate big!

Can you believe that 2021 is half over? Wow! The time did fly by, do you remember what you were doing last year at this time? This clearly tells me that we are resilient individuals and business owners, and can manage necessary change as needed. This is very important in today's business world.

Getting back into the swing of things is important for all our businesses not merely to survive, but, to thrive.

I am asking each and every one of our members to take on my personal challenge of each of us finding ONE new member for our networking group. Invite one of your clients, invite one of your friends or family members. And, if you are a classic overachiever like me, heck, invite two.

If we are able to accomplish this, we would double in size and the compounding increase of our leads to and from one another would be tremendous. I LIKE TREMENDOUS!

Let's do it!

If anyone needs assistance with how to invite someone, please feel free to reach out to Katie, myself or any of our seasoned members. We all would be happy to help.

Happy 4th of July, enjoy a wonderful celebration with your favorite friends and family.

See you July 14th!

Gizi Clemmer

**EAOC 2020-2021 President
And Your Favorite REALTOR!
Corcoran Global Living**

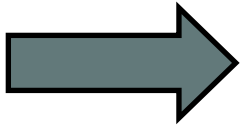


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

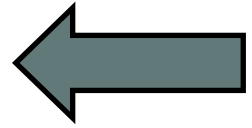
- Physical Therapist
- Dentist
- Florist
- Window Washing
- Solar Panels
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140 · hal@bhlcpas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
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carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
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ALARMS:

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ATTORNEY/LABOR LAW:

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AUTO/BODY SHOP:

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CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

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ELECTRICAL CONTRACTOR—COMMERCIAL:

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EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

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FLOORING/HARD GOODS/INTERIOR DESIGN:

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GENERAL CONTRACTOR:

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GLASS/ STAINED & BEVELED:

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INSURANCE / COMMERCIAL:

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INSURANCE / LIFE HEALTH & GROUP:

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PEST CONTROL:

[Tyler Douthitt · Divert Pest Control](#)
714-299-9118
tyler@divertpest.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)
714-632-8989
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