

The EAOC Weekly

August 16, 2023



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

The EAOC Weekly

EAOC MEET THE MEMBERS DAY

This week, members enjoyed participating in a Q&A session of each member of the group, including interesting facts about each member's business that one might not normally know about!

Referrals are about knowing a member will do a job extremely well, and knowing the member as a person, too. Meetings like this week's Meet The Members Day are crucial for each EAOC member's success, the success of the group, and the ticket to maximizing the benefits of EAOC membership.

We are grateful for each and every member who participates, shows up, and earns our referrals! Our members are the strength of our group, and the reason why EAOC has been Orange County's most established leads group since 1971!

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

AUGUST 23RD, 2023

Carlos Salazar with Salazar
Associates

AUGUST 30TH, 2023

Tracy Roberts with Law Office
of Tracy J. Roberts



**The Executives' Association
of Orange County**

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MEMBERSHIP MOMENT

Hello EAOC'rs

Being an active and participating member of an organization is the life blood of its success.

Growth and retention is a necessary function of any organization. As members of the EAOC, it is our responsibility to assist with the growth and retention of our networking group.

I challenge each and every one of you, along with myself, to bring one guest to our meetings to introduce them to our organization and wonderful membership.

Kind of like that almond commercial “one can a week”, I’m probably dating myself using that as a reference, but all it takes is for each one of us to bring in one new prospect a week and we can double our business development power.

As an update to last week’s open category list, I have mailed out 28 letters to those classifications that we were interested in. Hoping to hear something soon from at least two or three prospects. I will also send a reminder letter as a second form of contact in a week or two.

Wishing you all the best,

Gizi

Gizi Clemmer

Membership Lead

First Team Real Estate



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC
proudly encourages
its members in
expanding and
empowering their
fellow prestigious
Orange County execs!

More quality
members means more
quality referrals.

An EAOC sponsor
receives a \$150 bonus
for recruiting a new
EAOC team member,
after three months of
successful
membership.

***Please contact
Katie for more
information!***

GOOD MORNING EAOC!

EAOC MEMBERS: Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!



THOUGHT OF THE WEEK

“People forget years and remember moments.”

- Ann Beattie

MEMBERSHIP

The following firms have been proposed for membership in EAOC:

SECOND PRINTING

Carlos Camacho Gil

Federated Insurance

Anaheim, CA

phone: 562.447.3972

Classification: Commercial Insurance

Proposed by Ron Dymek



Classification of the Month: **Commercial Insurance**



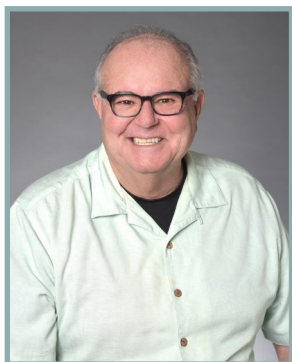
Calling all Commercial Insurance Agents!

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

Thank you!



PRESIDENT'S MESSAGE

Hello EAO C!

Greetings and Happy Friday. Our "Meet the Members" day was more like "Meet and Get To Know" each other, and it gave us a little extra time to get to know

each member as we shared "something you didn't know about me."

Shaun and I plan on arriving at the Big A, or as close to it as we can this Sunday at or around 10:30 AM. We will have two gray canopies set up, one table. Please bring your own chairs, non-alcoholic beverage, and a side dish if you are able. Pizza will be provided. The Big A is on the opposite side of the Stadium from our seats, so you will want to head and go through Security no later than 12:15 PM for the 1:00 PM start. Here is my cell phone # if you cannot find us, (714) 272-0305.

Please call or email Katie to get on the schedule for your presentation. Carlos Salazar with Salazar Associates will be next Wednesday's presenter.

Who will be the lucky winner of our Ace of Hearts game? It won't be you unless you attend.

Let's Go Angels!!!!

- Ron

Ron Dymek

DYMEK'S FREEDOM PLUMBING
EAO C 2022-2023 President



NEW MEMBER TARGETING

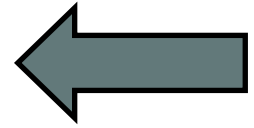
We are actively seeking new members in the following classifications:

- Chiropractor
- Long-Term Care
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

Please email Katie for more details!



EAOC QUICK LINKS

**ACCOUNTANT:**

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714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar](#)
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714-990-9214
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AIR CONDITIONING & HEATING:

[David Schaefer](#)
[Schaefer Air Inc.](#)
909-944-5111
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ATTORNEY/ESTATE PLANNING:

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[Law Office of Tracy J. Roberts](#)
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ATTORNEY/EMPLOYMENT LAW:

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[Atkinson, Andelson, Loya, Ruud & Romo](#)
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ATTORNEY/PUBLIC DEFENDER:

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AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

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