



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

## The EAOC Weekly

### BREATHE AIR FREE OF MOLD, BACTERIA, AND VIRUSES WITH SCHAEF AIR AND IWAVE-R

In this week's morning meeting, our EAOC members were on the edge of their seats as Schaefer Air's David Schaefer explained the importance of keeping your heating and cooling equipment CLEAN and maintained!

David Schaefer started working in the industry in 1995, after graduating from Brownson Technical School. In 2012, David set out to start his own business and opened Schaefer Air's doors to provide service to his local community. David has 25 years of experience servicing residential and commercial customers.



**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

#### UPCOMING SPEAKER SCHEDULE

**AUGUST 9TH, 2023**

Gizi Clemmer with FirstTeam  
Real Estate

**AUGUST 16TH, 2023**

MEET THE MEMBERS DAY



**The Executives' Association  
of Orange County**

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David's sister, Ann, joined the team in 2016 to manage the office activities and is deeply involved with daily operations. The business has always been family-owned and operated.

Schaef Air Heating & Air Conditioning prides itself on providing a professional, honest and thorough service, with the highest integrity. They offer a full range of HVAC services in both residential and commercial settings. All of their technicians are knowledgeable, punctual and polite. They care about their customers, value them, and treat them like family.

Setting up installation and service with the experts at Schaef Air is quick and convenient, and couldn't be easier! There's no reason to wait. Your body will thank you!

**To learn more about breathing the highest quality of air in your home, please visit [www.SchaefAir.com](http://www.SchaefAir.com).**





## MEMBERSHIP MOMENT

August 16th is our membership meetup day.

Please feel free to invite your friends, family and business associates to have breakfast with our EAOC membership.

A great way to share our members and their businesses with your sphere. A time to introduce our great business owners to each other.

Power partners in the making. Start calling now. Get it on the calendar.

A wonderful event to join us for. If we haven't seen you for a while, come meet our new members. We miss you.

Please let Katie know if you have guests for this event.

In gratitude,

Gizi

**Gizi Clemmer**

**Membership Lead**

**First Team Real Estate**



## NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County execs!

More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

***Please contact  
Katie for more  
information!***

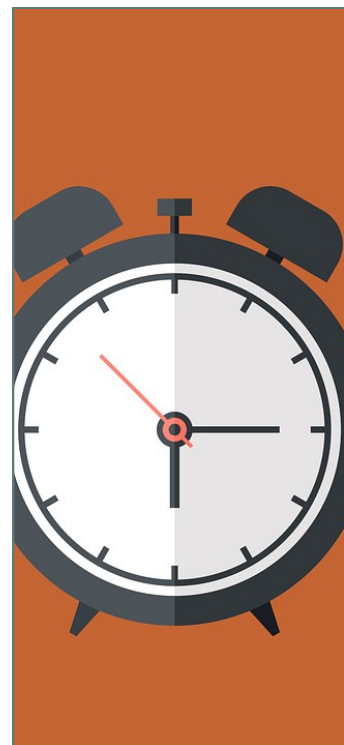


GOOD MORNING EAOC!

**EAOC MEMBERS:** Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!



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### THOUGHT OF THE WEEK

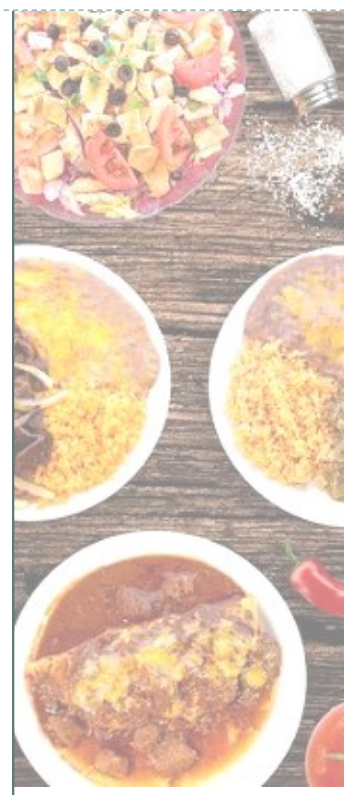
*“The successful warrior is the average man, with laser-like focus.”  
- Bruce Lee*

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### CALL FOR TO-GO ORDERS!

If you haven't visited Sammy Montoya's La Chiquita Restaurant in awhile, you don't know what you're missing (or maybe you know exactly what you're missing!) Sammy is set up to safely fulfill curbside to-go orders in no time, and would like to invite all EAOC members to stop by and give their taste buds a treat!

**La Chiquita Restaurant**  
**906 E. Washington Ave., Santa Ana**  
**714.543.8787**



# Classification of the Month: **Commercial Insurance**



## *Calling all Commercial Insurance Agents!*

We are actively seeking a qualified, trusted, tried and true Commercial Insurance Agent to fill our Classification of the Month.

Please consider your entire network, and invite your favorite Commercial Insurance Agent to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list!

*Thank you!*



## PRESIDENT'S MESSAGE

Hello EAOC!

David Schaefer of Schaefer Air, Inc. gave a great presentation this week, and shared his 25+ years of knowledge and experience with us, as well as the importance of doing regular

maintenance on your furnace and air conditioning system. His main takeaway was how important it is to change your filter on your furnace a few times a year. Your furnace works year-round for heat, and for supplying cool air with the fan motor.

Gizi passed a wish list around for us to list possible new member categories that would benefit our group. What category hasn't been filled that you could have synergy with?

Angel tickets are going fast and there are only a few tickets available, so let Katie know how many you need. Remember we will meet near or under the Big A (TBD) and please bring your favorite side dish to share with Sammy's enchiladas.

Next week Gizi will be sharing her Real Estate knowledge with us, and the following week will be a special meeting. You will want to invite your neighbors, friends or that special client to meet our wonderful group of professionals.

- Ron

**Ron Dymek**

**DYMEK'S FREEDOM PLUMBING**

**EAOC 2022-2023 President**



## NEW MEMBER TARGETING

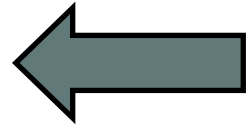
We are actively seeking new members in the following classifications:

- Chiropractor
- Long-Term Care
- Pastry Chef
- Window Washing
- **Solar Panels**
- Wifi Expert
- Vinyl Fencing
- Acupuncture
- Dry Cleaning

*Please email Katie for more details!*



# EAOC QUICK LINKS

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**AIR CONDITIONING & HEATING:**

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