



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

## The EAOC Weekly

### VISUAL STORY-TELLING WITH OCJ PHOTOGRAPHY

Jessica Ruiz was born and raised in Orange County, California. She graduated with her master's in Multimedia, Photography, and Design from Syracuse University located in Upstate New York in May 2021.



She has many joys in life; one is exploring nature and traveling as much as possible, whether it's a weekend trip to a national park or traveling cross country for an adventure.

**Fun Fact:** Jessica has visited 29 states, lived in 3 different ones, plus a small town in Spain in the summer of 2018. She has explored over 14 state and national parks.

**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

#### UPCOMING SPEAKER SCHEDULE

**AUGUST 31ST, 2022**

Loy Sampaio with SpeedPro Dynamics

**SEPTEMBER 7TH, 2022**

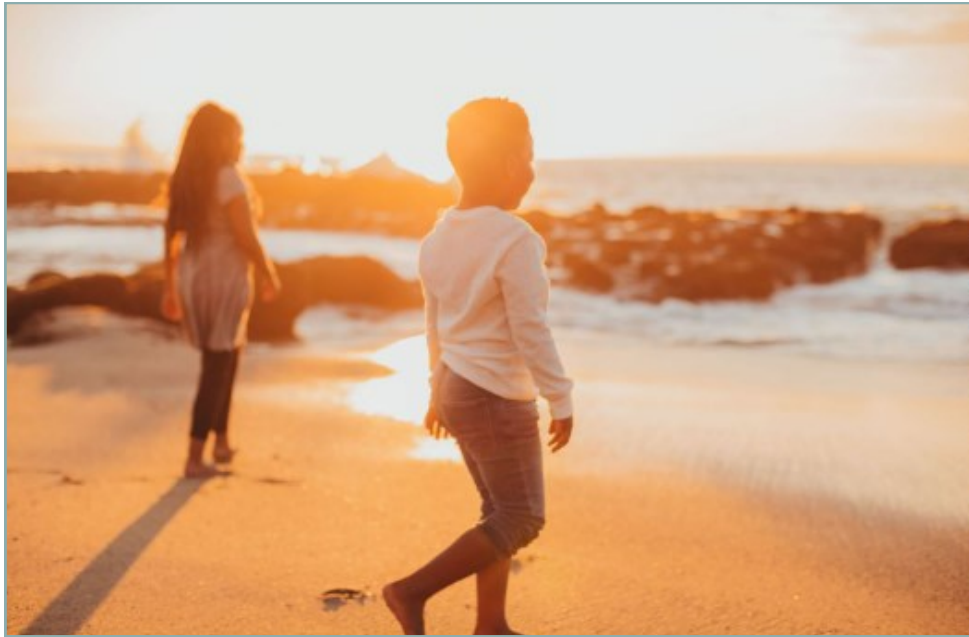
NO MEETING—Happy Labor Day!



The Executives' Association  
of Orange County

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Her past experiences have made her realize that she loves connecting with new people. She's always been a sucker for a good love story (She attributes that to her parents).

"Wow, that was easy. You made us feel comfortable!" Is the biggest compliment she gets as a photographer. She credits her ability to make clients comfortable to her education in Journalism, where you have to connect with people in a matter of minutes to tell the true story.

Her past experiences help her build fun and relaxed environments every day, especially during photo shoots, resulting in beautiful images.

She can't wait to hear from you, and capture the memories you can create together with your loved ones!

**To discuss your next project with Jessica, or to see some of the beauty she's captured with her lens, please visit**

**[www.OCJPhotography.com](http://www.OCJPhotography.com)**.



## MEMBERSHIP PERK ALERT

We are pleased to announce that our resident wellness and beauty expert, Yon Himelman, has invited all EAOC members to receive a COMPLIMENTARY facial at her brand new beauty studio! Please call Yon directly to book at 949.554.9294.

**Atomy Emerald Educational Center**

**1651 E. 4th Street, Suite #251**

**Santa Ana, CA 92701**

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## THOUGHT OF THE WEEK

*“The whole point of taking pictures is so you don’t have to explain things in words.”*

*- Elliott Erwitt*



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## ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group’s favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that’s something to toast to!

**La Chiquita Restaurant**

**906 E. Washington Ave., Santa Ana**

**714.543.8787**

# Classification of the Month: **Residential General Contractor**



Calling all Residential General Contractors!

We are actively seeking a qualified, trusted, tried and true RESIDENTIAL General Contractor to fill our Classification of the Month.

Please consider your entire network, and invite your favorite General Contractor to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!





## NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County executives! More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

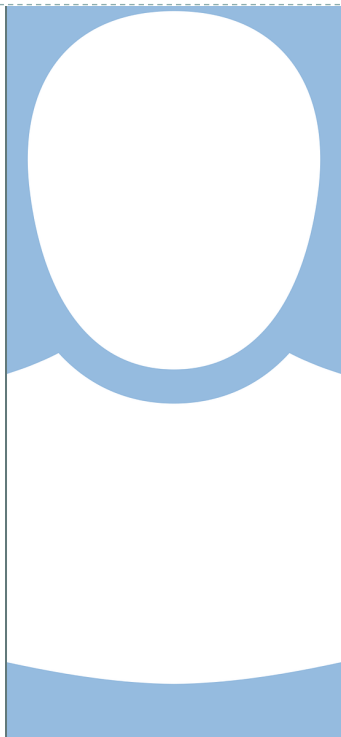
***Please contact Katie to arrange the invitation of a guest to a future EAOC morning meeting!***

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## THOUGHT OF THE WEEK

*“You don’t take a photograph. You make it.”*

*- Ansel Adams*



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## INTERNATIONAL MEMBER PROFILES

Is your International Executives’ Association member profile accurate? Every EAOC member is featured on the IEA website’s 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.



## PRESIDENT'S MESSAGE

Hello EAOC!

Ethics! A superb table topic. What are we without them? Personal and professional ethics are the foundation of how we live our lives and run our businesses. I know I strive to keep them high and always close to my heart.

Thank you to one of our newest members, Jessica Ruiz of OCJ Photography for her great presentation, and for showing samples of her beautiful work! Those photos were great. I love luv.

We are determined to fill our last two positions of Residential General Contactor and a Solar Company. Research your database, ask around, we need well-qualified members filling our seats in both of those important categories.

Invite a friend to breakfast—they may stay for the networking opportunities!

Looking forward to seeing y'all soon.

Gizi

**Gizi Clemmer**

**EAOC 2020-2022 President  
And Your Favorite REALTOR!  
Corcoran Global Living**

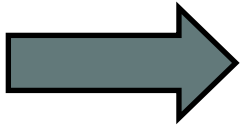


## NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

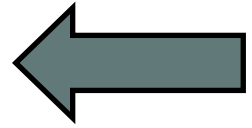
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

*Please email Katie for more details!*



# EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)  
714-556-8140  
hal@bhlcpcas.com

**ADVERTISING SPECIALTY:**

[Carlos Salazar · Salazar Associates](#)  
714-990-9214  
carlos@promotownusa.com

**AIR CONDITIONING & HEATING:**

[David Schaefer · Schaefer Air Inc.](#)  
909-944-5111  
schaeferair@gmail.com

**ALARMS:**

[AJ Gapik · AJ Alarm Systems](#)  
714-632-6720  
ajalarmsystems@sbcglobal.net

**ATTORNEY/ESTATE PLANNING:**

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)  
562-340-6277  
tracy.roberts@tjr-law.com

**ATTORNEY/LABOR LAW:**

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)  
562-653-3200  
jjjudge@aallrr.com

**ATTORNEY/PUBLIC DEFENDER:**

[Amber Poston](#)  
657-251-6090  
amber.poston@ocpubdef.com

**AUTO/TRUCKS/DOMESTIC/COMMERCIAL:**

[Mike Hughes · Simpson Chevrolet](#)  
714-534-2700  
mhughes@simpsongm.com

**BANK:**

[Donny Delfin · Pacific Western Bank](#)  
714-450-4683  
ddelfin@pacificwesternbank.com

**CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:**

[Phil Kintz · Kintz Cabinets](#)  
714-630-3331  
phil@KintzCabinets.com

**ELECTRICAL CONTRACTOR—COMMERCIAL:**

[Mel Smith · Mel Smith Electric, Inc.](#)  
714-761-3205  
melsmith3205@yahoo.com

**EMERITUS MEMBER:**

[Jim Mahoney · 714-538-5111](#)

**EMERITUS MEMBER:**

[Pete Sloan · 714-633-3906](#)  
posloan@yahoo.com

**EMERITUS MEMBER:**

[Andy Ross · 714-749-7677](#)  
adross1942@gmail.com

**FINANCIAL INVESTMENTS PLANNING:**

[Patrick Cecil · Merrill Lynch](#)  
949-859-2958  
Patrick.cecil@ml.com

**FLOORING/HARD GOODS/INTERIOR DESIGN:**

[Karyn Hadley · Riteloom](#)  
714-764-1122  
karyn@riteloom.com

**GLASS/ STAINED & BEVELED:**

[Gary Gregg · Creating with Glass](#)  
714-970-9359  
geggregg@sbcglobal.net

**INSURANCE / COMMERCIAL:**

[Augie Jasso · Builders Direct Insurance Services, LLC](#)  
949-326-5471  
augie@buildersdirectins.com

**INSURANCE / LIFE HEALTH & GROUP:**

[Doug Whitney](#)  
ABenefitStore.com  
866-442-4727  
whitney.douglas@principal.com

**MERCHANT SERVICES:**

[Lisa McCune · Affinity24](#)  
844-724-2444  
lisa@affinity24.com

**MORTGAGE BANKER:**

[Holly Frost · Loan Depot](#)  
866-788-7885  
hfrost@loandepot.com

**PARTY RENTALS & CATERING:**

[Manny Gonzalez](#)  
[Confetti Events & Catering](#)  
714-542-7775  
Confettievents@att.net

**PAVING-ASPHALT:**

[Rick Baker · PAV-KOTE, Inc.](#)  
714-871-4905  
rick@pavkote.com

**PEST CONTROL:**

[Tyler Douthitt · Divert Pest Control](#)  
714-299-9118  
tyler@divertpest.com

**PHOTOGRAPHY:**

[Jessica Ruiz · OCJ Photography](#)  
714-507-6247  
ocjphotography@yahoo.com

**PLUMBING/SEWAGE SANITATION CONTRACTOR:**

[Ronald J. Dymek · Dymek's Freedom Plumbing, Inc.](#)  
714-632-8989  
info@freedomplumbing.com

**REAL ESTATE/RESIDENTIAL:**

[Gizi Clemmer, REALTOR, SRES · Corcoran Global Living](#)  
562-688-8275  
GiziClemmer@gmail.com

**RESTAURANT-MEXICAN:**

[Sammy Montoya · Green Parrot Villa · La Chiquita Restaurant](#)  
714-543-8787  
lachiquitarest@yahoo.com

**ROOFING/COMMERCIAL:**

[Greg Peterson · Sadler Roofing, Inc.](#)  
949-675-5095  
greg@sadlerroofing.com

**SIGNS/LARGE FORMAT IMAGING:**

[Loy Sampaio · SpeedPro Dynamic](#)  
714-258-7223  
lsampaio@speedpro.com

**VITAMINS & WELLNESS PRODUCTS:**

[Yon Himelman - ATOMY](#)  
949-554-9294  
yhimelman@gmail.com

**WEBSITE DESIGN:**

[Lydia Pooler & Kenneth King](#)  
[Jub Jub Interactive](#)  
714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

**WEBSITE HOSTING:**

[Lee Pooler · Jub Jub Interactive](#)  
714-586-8500 · lee@jubjub.com