

The EAOC Weekly

August 3, 2022



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

The EAOC Weekly

SPOTLIGHT ON: COMMERCIAL ROOFING EXPERT GREG PETERSON

This week's morning meeting had the most interesting presentation by EAOC's commercial roofing member, Greg Peterson!



Looking around the room, members were hanging onto every word as we got the behind-the-scenes views (and stories!) of a variety of projects, including silicone coating on a commercial roof, and somewhat new trends, METAL and PLASTIC shingles!

Sadler Roofing, Inc. has been a family-owned business since 1963 and has established themselves as the industry standard for commercial roofing. Building owners and corporate management teams choose Sadler Roofing, Inc. to take on their projects because they trust that their top quality service

REDEFINING THE BEST WAY TO DO BUSINESS IN THE 21ST CENTURY

**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

AUGUST 10TH, 2022

Karyn Hadley with Rite-loom
Flooring

AUGUST 17TH, 2022

Donny Delfin with Pacific
Western Bank



The Executives' Association
of Orange County

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Rancho Santa Margarita, CA 92688

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E-mail: director@eaoonline.com
www.EAOCOnline.com



is second to none. Their team is honest, hard working and dedicated to delivering for their clients. Sadler Roofing, Inc. is your go-to company for any commercial roofing project, big or small.

Sadler Roofing was built on hiring solid individuals that truly care about a finished product. Today, Sadler Roofing, Inc. has successfully installed over 100 million square feet of commercial roofing throughout Southern California, and is known as the go-to source for quality, value, and customer satisfaction. Their record stands alone, which explains why they have a client list second to none.

Their customers entrust high-profile jobs to Sadler Roofing, Inc. because of their attention to detail, and accountability along the way. They deliver on promises. And they don't make excuses. They arrive on time, fully equipped and ready to work—with all the crew, fleet resources, and materials necessary to complete your job on time, and within budget. Contact them today and find out about the services they can offer you!

For more information on Sadler Roofing, or to book your consultation, please contact Greg at www.SadlerRoofing.com.



WELCOME ABOARD!

Please join us in welcoming our newest EAOC members!

Loy Sampaio

SpeedPro Dynamic

15012 Red Hill Ave., Suite B
Tustin, CA 92780

phone: 714.258.7223

Classification: Printing

Proposed by Katie Quinn

Jessica Ruiz

OCJ Photography

Anaheim, CA

phone: 714.507.6247

Classification: Photography

Proposed by Sammy Montoya

Amber Poston

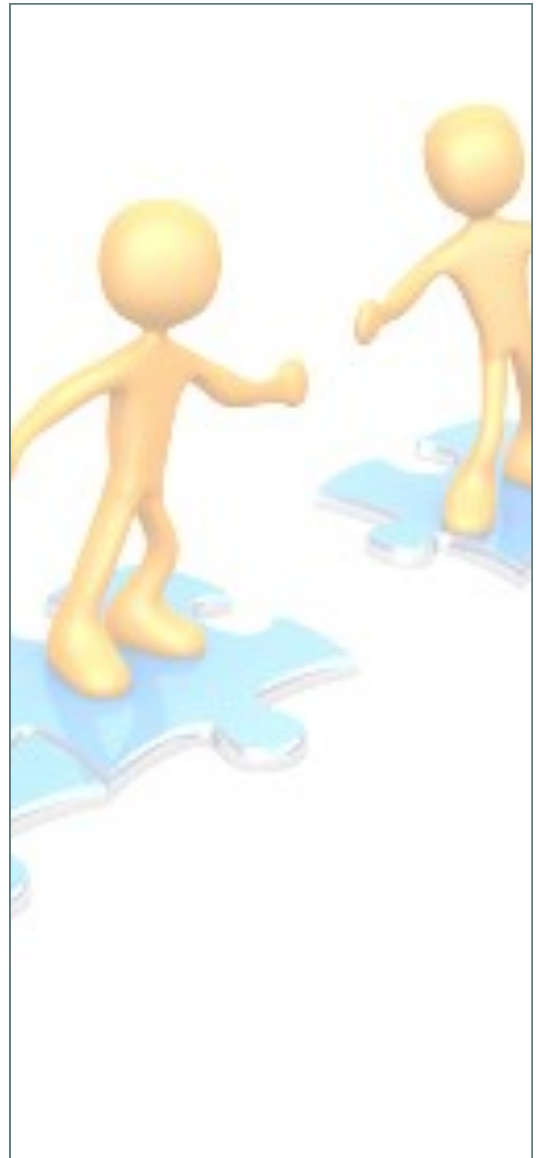
Attorney at Law / Public Defender

Santa Ana, CA 92701

phone: 714-746-3023

Classification: Attorney / Public Defender

Proposed by Sammy Montoya





MEMBERSHIP PERK ALERT

We are pleased to announce that our resident wellness and beauty expert, Yon Himelman, has invited all EAOC members to receive a COMPLIMENTARY facial at her brand new beauty studio! Please call Yon directly to book at 949.554.9294.

Atomy Emerald Educational Center

1651 E. 4th Street, Suite #251

Santa Ana, CA 92701

THOUGHT OF THE WEEK

“Sell the problem you solve, not the product.”

- unknown



ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group's favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that's something to toast to!

La Chiquita Restaurant

906 E. Washington Ave., Santa Ana

714.543.8787

Classification of the Month: **Residential General Contractor**



Calling all Residential General Contractors!

We are actively seeking a qualified, trusted, tried and true RESIDENTIAL General Contractor to fill our Classification of the Month.

Please consider your entire network, and invite your favorite General Contractor to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



NEW MEMBER RECRUITMENT BONUS

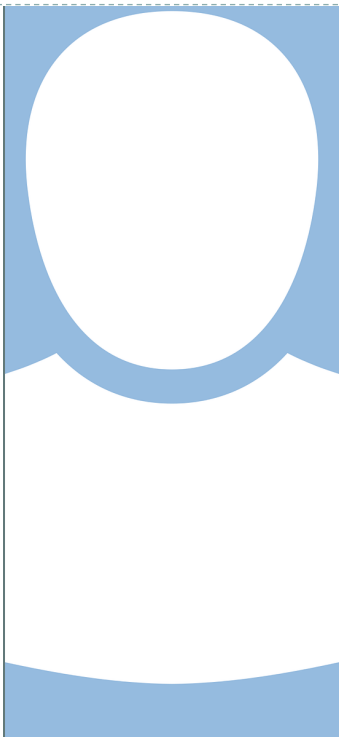
Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County executives! More quality members means more quality referrals.

An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

Please contact Katie to arrange the invitation of a guest to a future EAOC morning meeting!

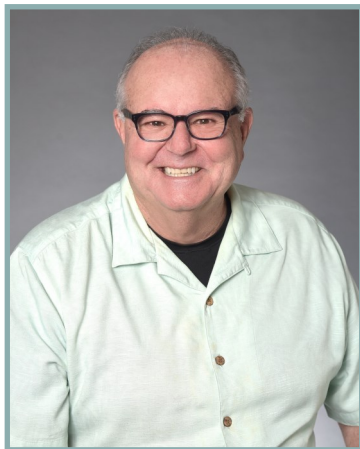
THOUGHT OF THE WEEK

*“Business is all about solving people’s problems—at a profit.”
- Paul Marsden*



INTERNATIONAL MEMBER PROFILES

Is your International Executives’ Association member profile accurate? Every EAOC member is featured on the IEA website’s 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.



TREASURER'S MESSAGE

Hello EAOC!

We hope that Gizi Clemmer, our President, has a speedy recovery and is able to return to us next week. The cold and flu season has not disappeared, so stay healthy, and mask up if you

should.

We are seeing a slow but steady return to a full room, and all three of our newest members were either with us in person, or on Zoom this week. We encourage everyone, but **ESPECIALLY** our new members to schedule your Classification Talk ASAP. This is the best way for a new member to let all of your networking partners know how we can best be a referral source to you.

We had another great presentation from Greg Peterson with Sadler Roofing, Inc., this week! We were surprised, or at least I was, on how many options there are to avoid having to replace the entire roof on commercial and industrial buildings.

Next week, we will have the pleasure of hearing from Karyn Hadley of Rite-loom Flooring/TS Home Design, as she showcases the many products and services they offer.

Remember, we hit the bricks running, and the 7 AM hour belongs to us!

- Ron

Ron Dymek

EAOC 2022 Treasurer

Dymek's Freedom Plumbing



NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

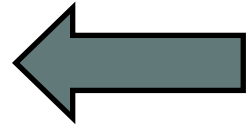
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaeferair@gmail.com

ALARMS:

[AJ Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallrr.com

ATTORNEY/PUBLIC DEFENDER:

[Amber Poston](#)
657-251-6090
amber.poston@ocpubdef.com

AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
714-534-2700
mhughes@simpsongm.com

BANK:

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ddelfin@pacificwesternbank.com

CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
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phil@KintzCabinets.com

ELECTRICAL CONTRACTOR—COMMERCIAL:

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205
melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

[Pete Sloan · 714-633-3906](#)
posloan@yahoo.com

EMERITUS MEMBER:

[Andy Ross · 714-749-7677](#)
adross1942@gmail.com

FINANCIAL INVESTMENTS PLANNING:

[Patrick Cecil · Merrill Lynch](#)
949-859-2958
Patrick.cecil@ml.com

FLOORING/HARD GOODS/INTERIOR DESIGN:

[Karyn Hadley · Riteloom](#)
714-764-1122
karyn@riteloom.com

GLASS/ STAINED & BEVELED:

[Gary Gregg · Creating with Glass](#)
714-970-9359
geggregg@sbcglobal.net

INSURANCE / COMMERCIAL:

[Augie Jasso · Builders Direct Insurance Services, LLC](#)
949-326-5471
augie@buildersdirectins.com

INSURANCE / LIFE HEALTH & GROUP:

[Doug Whitney](#)
ABenefitStore.com
866-442-4727
whitney.douglas@principal.com

MERCHANT SERVICES:

[Lisa McCune · Affinity24](#)
844-724-2444
lisa@affinity24.com

MORTGAGE BANKER:

[Holly Frost · Loan Depot](#)
866-788-7885
hfrost@loandepot.com

PARTY RENTALS & CATERING:

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714-542-7775
Confettievents@att.net

PAVING-ASPHALT:

[Rick Baker · PAV-KOTE, Inc.](#)
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PEST CONTROL:

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PHOTOGRAPHY:

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PLUMBING/SEWAGE SANITATION CONTRACTOR:

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714-632-8989
info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

[Gizi Clemmer, REALTOR, SRES · Corcoran Global Living](#)
562-688-8275
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RESTAURANT-MEXICAN:

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ROOFING/COMMERCIAL:

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SIGNS/LARGE FORMAT IMAGING:

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VITAMINS & WELLNESS PRODUCTS:

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714-586-8500 · lydia@jubjub.com · kenneth@jubjub.com

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