

The EAOC Weekly

August 31, 2022



WITH 10 REPORTING, EAOC MEMBERS HAD \$40,014,759 IN TOTAL SALES IN 2021.

The EAOC Weekly

MAKING A STATEMENT WITH SPEEDPRO DYNAMICS

Almost every business needs to show off their products and services, and EAOC's trusted large format imaging pro, Loy Sampaio, makes it simple and EASY to do just that! Loy's studio, Speedpro Dynamics, has served local businesses and national names for more than a decade, and she's known for her stellar client service throughout the entire process.

When you have challenging situations, Loy and her skilled print technicians will provide you with effective and realistic solutions. She understands that your relationship with your



**TO SUCCEED IN
BUSINESS IT'S NOT
WHAT
YOU KNOW BUT
WHO
YOU KNOW THAT
COUNTS MOST!**

UPCOMING SPEAKER SCHEDULE

SEPTEMBER 7TH, 2022

NO MEETING—Happy Labor Day!

SEPTEMBER 14TH, 2022

Amber Poston, Attorney at Law



The Executives' Association
of Orange County

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own clients may start with printed materials and signage, so she'll make sure that your decals, floor graphics, displays, and murals look impressive, every time.

Speedpro also offers:

- **Trade show displays and retractors**
- **Car wraps and decals**
- **Indoor and outdoor signs**
- **Event and window graphics**
- **Wall murals and banners**

Also, no matter where you are, SpeedPro is in your network! Loy's clearly the local choice for large format printing services in Orange County, and she's equipped to accommodate orders from across the US, as well. Contact her to start a conversation about your next project, and to learn how Loy's services and talent will help get your business noticed!

To discuss your next project with Loy, or to see samples from her incredible portfolio, please visit www.Speedpro.com/dynamics-ca.



MEMBERSHIP PERK ALERT

We are pleased to announce that our resident wellness and beauty expert, Yon Himelman, has invited all EAOC members to receive a COMPLIMENTARY facial at her brand new beauty studio! Please call Yon directly to book at 949.554.9294.

Atomy Emerald Educational Center

1651 E. 4th Street, Suite #251

Santa Ana, CA 92701

THOUGHT OF THE WEEK

“You become a champion by fighting one more round.”

- James J. Corbett



ATTENDANCE CREDIT OPPORTUNITIES

One way to earn EAOC meeting attendance credit is by meeting with other members at the group's favorite lunch spot, La Chiquita Restaurant! Simply make a lunch date with another member, and tell us about it at our next morning meeting. You can redeem attendance credits for missed morning meetings, helping us all to meet our 50% attendance minimum. Now that's something to toast to!

La Chiquita Restaurant

906 E. Washington Ave., Santa Ana

714.543.8787

Classification of the Month: **Residential General Contractor**



Calling all Residential General Contractors!

We are actively seeking a qualified, trusted, tried and true RESIDENTIAL General Contractor to fill our Classification of the Month.

Please consider your entire network, and invite your favorite General Contractor to breakfast next week.

Email Katie for our sponsorship form, and to get them on our guest list.

Thank you!



NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC proudly encourages its members in expanding and empowering their fellow prestigious Orange County executives! More quality members means more quality referrals.

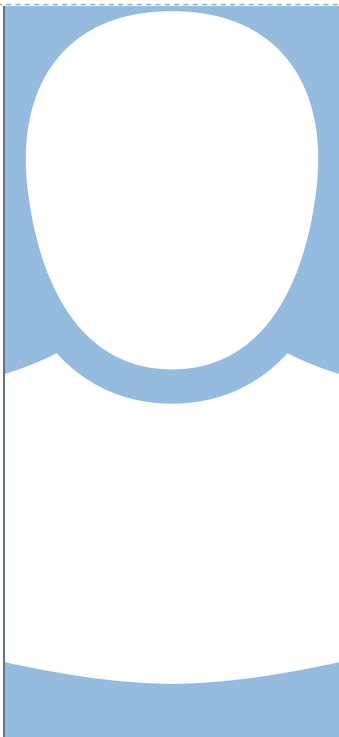
An EAOC sponsor receives a \$150 bonus for recruiting a new EAOC team member, after three months of successful membership.

Please contact Katie to arrange the invitation of a guest to a future EAOC morning meeting!

THOUGHT OF THE WEEK

“Leaders don’t need a path, they make one.”

- Tim Fargo



INTERNATIONAL MEMBER PROFILES

Is your International Executives’ Association member profile accurate? Every EAOC member is featured on the IEA website’s 3000+ member directory, which makes it easy to find somebody if you have a vacation home, are traveling and need a recommendation, or know friends and family who live out of town. Please sign in and update your member profile as soon as possible. Contact Katie for assistance.



SEPTEMBER CELEBRATIONS

HAPPY EAO ANNIVERSARY

4 YRS—Ron Dymek
Dymek's Freedom Plumbing

BIRTHDAY BONANZA

9/5—Carlos Salazar
Salazar Associates

4 YRS—Tracy Roberts
Law Office of Tracy J. Roberts

9/9—Phil Kintz
Kintz Cabinets

3 YRS—Gizi Clemmer
Corcoran Global Living

9/29—Jessica Ruiz
OCJ Photography

1 YR—Yon Himelman
ATOMY

9/30—Jonathan Judge
Atkinson, Andelson, Loya, Ruud

WEDDING
ANNIVERSARIES
9/11—Bill & Candi Cecil
Merrill Lynch

9/13—Al & Pam Gapik
AJ Alarm Systems

9/17—Gizi & Gordon Clemmer
*First Team Christie's International
Real Estate*

Please Note: If the 'Celebration Information' above is incorrect or missing, please email the correct information to the EAO office immediately.



PRESIDENT'S MESSAGE

Hello EAOC:

Can you believe that August is already over?! Kids are back at school. The holidays are approaching, and we are headed into September with gusto!

Thank you, Loy Sampaio from Speed Pro Dynamics, for your presentation today. So many choices and decisions in making your items just perfect. You and your company provide so many business solutions to us as business owners. We all should take the time to see all the benefits of working with Loy and her team.

Remember: next week we have no meeting. Celebrate Labor Day all week long, I say. Make a date with a fellow member, and learn about what they do, and who they do it for. Makes us a better salesforce for our membership.

Residential Contractor is our category of the month. Invite one to our breakfast meetings – it's great for us, and we can help their business grow!

Who is it that you want to partner with in our chapter that is not represented? Let us know. We can focus on that category next. Let's GROW!

Have a great week.

- Gizi

Gizi Clemmer

EAOC 2020-2022 President
And Your Favorite REALTOR!
Corcoran Global Living

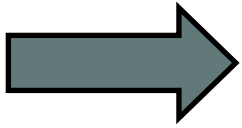


NEW MEMBER TARGETING

We are actively seeking new members in the following classifications:

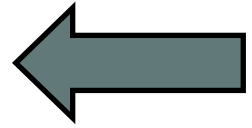
- Physical Therapist
- Dentist
- Florist
- Window Washing
- **Solar Panels**
- Wifi Expert
- Auto Mechanic

Please email Katie for more details!



EAOC QUICK LINKS

One-click Access to EAOC Members

**ACCOUNTANT:**

[Hal Grimshaw, CPA · Belden Hiramoto Liu & Co., LLP](#)
714-556-8140
hal@bhlcpcas.com

ADVERTISING SPECIALTY:

[Carlos Salazar · Salazar Associates](#)
714-990-9214
carlos@promotownusa.com

AIR CONDITIONING & HEATING:

[David Schaefer · Schaefer Air Inc.](#)
909-944-5111
schaeferair@gmail.com

ALARMS:

[AJ Gapik · AJ Alarm Systems](#)
714-632-6720
ajalarmsystems@sbcglobal.net

ATTORNEY/ESTATE PLANNING:

[Tracy J. Roberts · Law Office of Tracy J. Roberts](#)
562-340-6277
tracy.roberts@tjr-law.com

ATTORNEY/LABOR LAW:

[Jonathan Judge · Atkinson, Andelson, Loya, Ruud & Romo](#)
562-653-3200
jjudge@aallrr.com

ATTORNEY/PUBLIC DEFENDER:

[Amber Poston](#)
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AUTO/TRUCKS/DOMESTIC/COMMERCIAL:

[Mike Hughes · Simpson Chevrolet](#)
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BANK:

[Donny Delfin · Pacific Western Bank](#)
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CABINETS – CUSTOM RESIDENTIAL & COMMERCIAL:

[Phil Kintz · Kintz Cabinets](#)
714-630-3331
phil@KintzCabinets.com

ELECTRICAL CONTRACTOR—COMMERCIAL:

[Mel Smith · Mel Smith Electric, Inc.](#)
714-761-3205
melsmith3205@yahoo.com

EMERITUS MEMBER:

[Jim Mahoney · 714-538-5111](#)

EMERITUS MEMBER:

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EMERITUS MEMBER:

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FINANCIAL INVESTMENTS PLANNING:

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FLOORING/HARD GOODS/INTERIOR DESIGN:

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karyn@riteloom.com

GLASS/ STAINED & BEVELED:

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geggregg@sbcglobal.net

INSURANCE / COMMERCIAL:

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augie@buildersdirectins.com

INSURANCE / LIFE HEALTH & GROUP:

[Doug Whitney](#)
ABenefitStore.com
866-442-4727
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MERCHANT SERVICES:

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844-724-2444
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MORTGAGE BANKER:

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hfrost@loandepot.com

PARTY RENTALS & CATERING:

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[Confetti Events & Catering](#)
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PAVING-ASPHALT:

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PEST CONTROL:

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PHOTOGRAPHY:

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ocjphotography@yahoo.com

PLUMBING/SEWAGE SANITATION CONTRACTOR:

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info@freedomplumbing.com

REAL ESTATE/RESIDENTIAL:

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RESTAURANT-MEXICAN:

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ROOFING/COMMERCIAL:

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SIGNS/LARGE FORMAT IMAGING:

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VITAMINS & WELLNESS PRODUCTS:

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