



WITH 12 REPORTING, EAOC MEMBERS HAD \$51,573,300 IN TOTAL SALES IN 2022.

## The EAOC Weekly

### ALL ABOUT STONE COUNTERTOPS AT RITE-LOOM FLOORING



There's nothing like having an expert in interior design at your fingertips, like we do with EAOC member [Karyn Hadley of Rite-Loom and TS Home Design Center!](#) This week's morning meeting was a feast for the eyes, as members were invited to browse Karyn's stunning showroom in Anaheim!

So many of us are revamping our spaces, but don't have time to educate ourselves on what the newest trends are, how to get the most out of our budgets, and which brands have the best quality.

Seeing everything that Karyn's company, Rite-Loom, has to offer is like stepping into a homeowner's dream come true! Every kind of flooring imaginable, window

**TO SUCCEED IN  
BUSINESS IT'S NOT  
WHAT  
YOU KNOW BUT  
WHO  
YOU KNOW THAT  
COUNTS MOST!**

#### UPCOMING SPEAKER SCHEDULE

SEPTEMBER 27TH, 2023

Carlos Camacho Gil with  
Federated Insurance

OCTOBER 4TH, 2023

Lisa McCune with Affinity24



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treatments, countertops, tile, carpeting, fabrics, and so much more!

Plus, Karyn herself does interior design, which makes the massive homeowner's paradise that is Rite-Loom SUCH a breeze to navigate.

For 90 years, Rite-Loom has offered Southern Californians superior service from a well-appointed showroom featuring one of the highest-quality, on-trend collections available – showcased in a refreshingly relaxed environment designed to nurture creativity and facilitate easy decision-making. Rite-Loom strives to meet clients' needs and ensure satisfied, lifelong customers.

Rite-Loom Flooring, Design & Construction exists to enable clients to achieve their dreams by creating dwellings and commercial spaces so uniquely personal, so intuitively functional that simply walking into them evokes feelings of harmony, confidence and esteem. Their experienced staff of designers, installers and contractors acts as collaborators on style and guardians of quality with every project entrusted to them.

**To learn more about upgrading your home's interior, or to meet with Karyn, please visit [www.Riteloom.com](http://www.Riteloom.com).**





## MEMBERSHIP MOMENT

Hello everyone,

Keeping and growing membership is a vital component of our success.

We are trying to re-engage our members. Please do take the time to set up a private one-to-one meeting with those members we haven't seen in a while. It's a great opportunity to get them re-engaged and get to know more about our members.

Always be on the lookout for those professional categories that we are looking to fill with energetic business-minded professionals that will add to our sphere of influence at the EAOC. The more we grow, the more business we will gain.

Reach out to the last two or three new members and have a one-to-one with them. Help them feel welcomed. Learn more about what they do and who they do it for. You, in turn, will have the opportunity to educate them on what you do.

Please announce your one-to-ones at the next meeting. It'll be fun to share all our new info.

Warm regards,

Gizi

**Gizi Clemmer**

**Membership Lead**

**First Team Real Estate**



## NEW MEMBER RECRUITMENT BONUS

Reminder: EAOC  
proudly encourages  
its members in  
expanding and  
empowering their  
fellow prestigious  
Orange County execs!

More quality  
members means more  
quality referrals.

An EAOC sponsor  
receives a \$150 bonus  
for recruiting a new  
EAOC team member,  
after three months of  
successful  
membership.

***Please contact  
Katie for more  
information!***

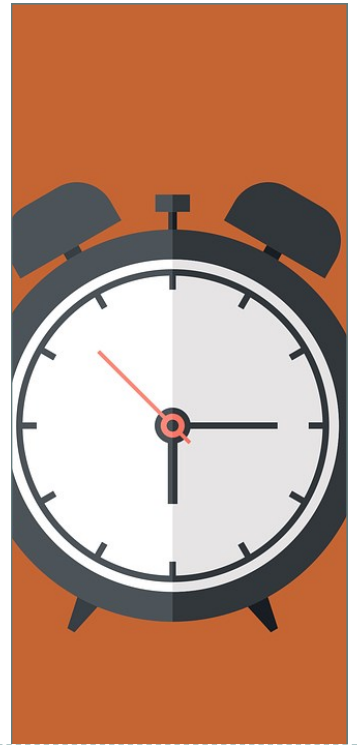


GOOD MORNING EAOC!

**EAOC MEMBERS:** Meetings will now begin promptly at 7:00 am, with breakfast served at 6:45 am.

We encourage you to arrive early to catch up with your fellow teammates before the meeting begins.

We look forward to seeing you!



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## THOUGHT OF THE WEEK

*“Don’t be afraid to give up the good to go for the great.”*

*- John D. Rockefeller*

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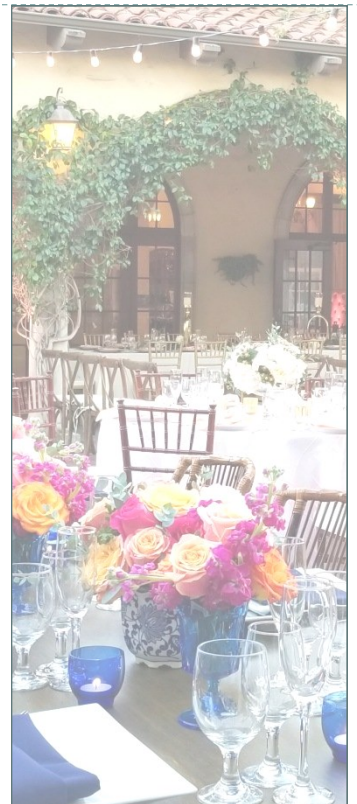
## EAOC MEMBERS FALL CELEBRATION

You’re invited to join us for brunch on October 22<sup>nd</sup> at the beautiful Green Parrot Villa! EAOC is booked for the first seating at 9:30 am, and will be enjoying a breakfast buffet, live mariachi music, an endless dessert bar, and of course, sparkling champagne. Come celebrate our wonderful group with us – each member and a guest get \$15 toward their brunch, courtesy of EAOC! See Katie today to reserve your seat!

**Date: October 22, 2023**

**Time: 9:30 AM**

**Location: The Green Parrot Villa**



# Target Classification of the Month: **Physical Therapist**



## *Calling all Physical Therapists!*

EAOB members: we are actively seeking a qualified, trusted, tried and true Physical Therapist to fill our Target Classification of the Month.

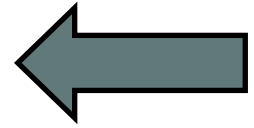
Please consider your entire network, and invite your favorite Physical Therapist to breakfast next week!

Email Katie to get them on our guest list.

*Thank you!*



# EAOC QUICK LINKS

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